Herbert Simon $(\boxplus)$ (1916-2001):

- Political scientist
- Involved in Cognitive Psychology, Computer Science, Public Administration, Economics, Management, Sociology
- Coined 'bounded rationality' and 'satisficing'
- Nearly 1000 publications
- An early leader in Artificial Intelligence, Information Processing, Decision-Making, Problem-Solving, Attention Economics, Organization Theory, Complex Systems, And Computer Simulation Of Scientific Discovery.
- Nobel Laureate in Economics

Growth Mechanisms
Random Copying
Words, Cities, and the Web
Optimization
Minimal Cost
Mandelbrot vs. Simon
Assumptions
Model
Analysis
Extra
And the winner is...?
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Growth
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## Essential Extract of a Growth Model:

## Random Competitive Replication (RCR):

1. Start with 1 elephant (or element) of a particular flavor at $t=1$

## 2. At time $t=2,3,4, \ldots$, add a new elephant in one of two ways:

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## Model

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## Essential Extract of a Growth Model:

## Random Competitive Replication (RCR):

1. Start with 1 elephant (or element) of a particular flavor at $t=1$
2. At time $t=2,3,4, \ldots$, add a new elephant in one of two ways:

- With probability $\rho$, create a new elephant with a new flavor

Growth

## - With probability $1-\rho$, randomly choose from all existing elephants, and make a copy.

## Essential Extract of a Growth Model：

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1．Start with 1 elephant（or element）of a particular flavor at $t=1$
2．At time $t=2,3,4, \ldots$ ，add a new elephant in one of two ways：
－With probability $\rho$ ，create a new elephant with a new flavor
－With probability $1-\rho$ ，randomly choose from all existing elephants，and make a copy．
－Elephants of the same flavor form a group

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## Growth

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## Random Competitive Replication:

## Example: Words appearing in a language

## - Consider words as they appear sequentially.

- With probability $\rho$, the next word has not previously appeared


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## Note: This is a terrible way to write a novel.

## Random Competitive Replication:

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```
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```


## Growth

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## Growth

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## Growth

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- With probability $1-\rho$, randomly choose one word from all words that have come before, and reuse this word
= Replication/Imitation

Note: This is a terrible way to write a novel.

For example:


More Power-Law Mechanisms II
.21 words used

- next word is new with prob $e$
- next word is a copy with prob 1-e prob: next word: 6/21 book 4/21 the $3 / 21$ and 2/21 penguin YO library


## Random Competitive Replication:

## Some observations:

- Fundamental Rich-get-Richer story;

Competition for replication between individual elephants is random;

- Competition for arowth between groups of matching elephants is not random;
- Selection on groups is biased by size;
- Random selection sounds easy;
- Possible that no great knowledge of system needed (but more later ...).


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Mechanisms

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## Random Competitive Replication:

## Growth

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## Optimization

- Steady growth of system: +1 elephant per unit time.

$$
\begin{aligned}
& \text { Steady growth of distinct flavors at } \\
& \text { We can incorporate }
\end{aligned}
$$

## Random Competitive Replication:

## Growth

- Steady growth of system: +1 elephant per unit time.
- Steady growth of distinct flavors at rate $\rho$


## Random Competitive Replication:

## Growth

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## Optimization

- Steady growth of system: +1 elephant per unit time.
- Steady growth of distinct flavors at rate $\rho$
- We can incorporate

2. Elephants moving between groups
3. Variable innovation rate $\rho$
4. Different selection based on group size

## Random Competitive Replication:

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- Steady growth of system: +1 elephant per unit time.
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- Steady growth of system: +1 elephant per unit time.
- Steady growth of distinct flavors at rate $\rho$
- We can incorporate

1. Elephant elimination
2. Elephants moving between groups
3. Variable innovation rate $\rho$
4. Different selection based on group size (But mechanism for selection is not as simple...)

## Random Competitive Replication:

## Definitions:

- $k_{i}=$ size of a group $i$
$>N_{k}(t)=\#$ groups containing $k$ elephants at time $t$.


## Growth

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## Growth

## Optimization

## Random Competitive Replication:

## Growth

Definitions:

- $k_{i}=$ size of a group $i$
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Basic question: How does $N_{k}(t)$ evolve with time?
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## Random Competitive Replication:

Definitions:

- $k_{i}=$ size of a group $i$
- $N_{k}(t)=$ \# groups containing $k$ elephants at time $t$.

Basic question: How does $N_{k}(t)$ evolve with time?

First: $\sum_{k} k N_{k}(t)=t=$ number of elephants at time $t$

## Random Competitive Replication:

## Growth

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$P_{k}(t)=$ Probability of choosing an elephant that belongs
to a group of size $k$ :

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## Random Competitive Replication:

## Growth

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$P_{k}(t)=$ Probability of choosing an elephant that belongs to a group of size $k$ :

- $N_{k}(t)$ size $k$ groups

$$
k N_{k}(t) \text { elephants in size } k \text { groups }
$$

## Optimization

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## Random Competitive Replication:

## Growth

Mechanisms
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$P_{K}(t)=$ Probability of choosing an elephant that belongs to a group of size $k$ :

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- $\Rightarrow k N_{k}(t)$ elephants in size $k$ groups


## Optimization

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- $N_{k}(t)$ size $k$ groups
- $\Rightarrow k N_{k}(t)$ elephants in size $k$ groups
- $t$ elephants overall


## Optimization

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$P_{K}(t)=$ Probability of choosing an elephant that belongs to a group of size $k$ :

- $N_{k}(t)$ size $k$ groups
- $\Rightarrow k N_{k}(t)$ elephants in size $k$ groups
- $t$ elephants overall

$$
P_{k}(t)=\frac{k N_{k}(t)}{t}
$$

## Random Competitive Replication:

$N_{k}(t)$, the number of groups with $k$ elephants, changes at time $t$ if

An elephant belonging to a group with $k$ elephants is


## Growth

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2. An elephant belonging to a group with $k-1$ elephants is replicated

## Random Competitive Replication:

$N_{k}(t)$, the number of groups with $k$ elephants, changes at time $t$ if

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## Random Competitive Replication:

## Growth

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$N_{k}(t)$, the number of groups with $k$ elephants, changes at time $t$ if

1. An elephant belonging to a group with $k$ elephants is replicated

$$
N_{k}(t+1)=N_{k}(t)-1
$$

2. An elephant belonging to a group with $k-1$ elephants is replicated

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$$
N_{k}(t+1)=N_{k}(t)-1
$$

Happens with probability $(1-\rho) k N_{k}(t) / t$
2. An elephant belonging to a group with $k-1$ elephants is replicated

## Growth

Mechanisms

## Random Competitive Replication:

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2. An elephant belonging to a group with $k-1$ elephants is replicated

$$
N_{k}(t+1)=N_{k}(t)+1
$$

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$N_{k}(t)$, the number of groups with $k$ elephants, changes at time $t$ if

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Happens with probability $(1-\rho) k N_{k}(t) / t$

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2. An elephant belonging to a group with $k-1$ elephants is replicated
$N_{k}(t+1)=N_{k}(t)+1$
Happens with probability $(1-\rho)(k-1) N_{k-1}(t) / t$

## Random Competitive Replication:

## Special case for $N_{1}(t)$ :

## The new elephant is a new flavor:

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## 2. A unique elephant is replicated.

## Random Competitive Replication:

## Special case for $N_{1}(t)$ :

\author{

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}

## Growth

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## Assumptions

2. A unique elephant is replicated.

## Random Competitive Replication:

## Special case for $N_{1}(t)$ :

1. The new elephant is a new flavor:

$$
N_{1}(t+1)=N_{1}(t)+1
$$

## Growth

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## Mandelbrot vs. Simon

## Assumptions

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## Random Competitive Replication:

## Special case for $N_{1}(t)$ :

1. The new elephant is a new flavor:
$N_{1}(t+1)=N_{1}(t)+1$
Happens with probability $\rho$

## Growth

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2. A unique elephant is replicated.
$N_{1}(t+1)=N_{1}(t)-1$
Happens with probability $(1-\rho) N_{1} / t$

## Random Competitive Replication:

Put everything together:
For $k>1$ :

$$
\left\langle N_{k}(t+1)-N_{k}(t)\right\rangle=(1-\rho)\left((k-1) \frac{N_{k-1}(t)}{t}-k \frac{N_{k}(t)}{t}\right)
$$

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## Random Competitive Replication:

Put everything together:
For $k>1$ :

$$
\left\langle N_{k}(t+1)-N_{k}(t)\right\rangle=(1-\rho)\left((k-1) \frac{N_{k-1}(t)}{t}-k \frac{N_{k}(t)}{t}\right)
$$

For $k=1$ :

$$
\left\langle N_{1}(t+1)-N_{1}(t)\right\rangle=\rho-(1-\rho) 1 \cdot \frac{N_{1}(t)}{t}
$$

## Random Competitive Replication：

Assume distribution stabilizes：$N_{k}(t)=n_{k} t$
（Reasonable for $t$ large）
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References
－Drop expectations
－Numbers of elephants now fractional
－Okay over large time scales
－$n_{k} / \rho=$ the fraction of groups that have size $k$ ．

## Random Competitive Replication:

Assume distribution stabilizes: $N_{k}(t)=n_{k} t$
(Reasonable for $t$ large)
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- Drop expectations
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- $n_{k} / \rho=$ the fraction of groups that have size $k$.


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## Growth

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$\Rightarrow n_{k} / \rho=$ the fraction of groups that have size $k$.


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- Drop expectations
- Numbers of elephants now fractional
- Okay over large time scales
- $n_{k} / \rho=$ the fraction of groups that have size $k$.


## Random Competitive Replication:

More Power-Law Mechanisms II

## Stochastic difference equation:

$\left\langle N_{k}(t+1)-N_{k}(t)\right\rangle=(1-\rho)\left((k-1) \frac{N_{k-1}(t)}{t}-k \frac{N_{k}(t)}{t}\right)$
becomes

$$
n_{k}(t+1)-n_{k} t=(1-\rho)\left((k-1) \frac{n_{k-1} t}{t}-k \frac{n_{k} t}{t}\right)
$$

## Growth

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## Random Competitive Replication:

More Power-Law Mechanisms II

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$$

becomes

$$
\begin{gathered}
n_{k}(t+1)-n_{k} t=(1-\rho)\left((k-1) \frac{n_{k-1} t}{t}-k \frac{n_{k} t}{t}\right) \\
n_{k}(t+1-t)=(1-\rho)\left((k-1) \frac{n_{k-1} t}{t}-k \frac{n_{k} t}{t}\right)
\end{gathered}
$$

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## Random Competitive Replication:

## Stochastic difference equation:

$$
\left\langle N_{k}(t+1)-N_{k}(t)\right\rangle=(1-\rho)\left((k-1) \frac{N_{k-1}(t)}{t}-k \frac{N_{k}(t)}{t}\right)
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$$
\begin{gathered}
n_{k}(t+1-t)=(1-\rho)\left((k-1) \frac{n_{k-1} t}{t}-k \frac{n_{k} t}{t}\right) \\
\Rightarrow n_{k}=(1-\rho)\left((k-1) n_{k-1}-k n_{k}\right)
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## Random Competitive Replication:

## Stochastic difference equation:

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$$
\begin{gathered}
n_{k}(t+1-t)=(1-\rho)\left((k-1) \frac{n_{k-1} t}{t}-k \frac{n_{k} t}{t}\right) \\
\Rightarrow n_{k}=(1-\rho)\left((k-1) n_{k-1}-k n_{k}\right) \\
\Rightarrow n_{k}(1+(1-\rho) k)=(1-\rho)(k-1) n_{k-1}
\end{gathered}
$$

## Random Competitive Replication:

We have a simple recursion:

$$
\frac{n_{k}}{n_{k-1}}=\frac{(k-1)(1-\rho)}{1+(1-\rho) k}
$$

- Interested in $k$ large (the tail of the distribution)
- Can be solved exactly.
- To get at tail: Expand as a series of powers of $1 / k$


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## Growth

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Insert question from assignment 3 ( $\boxplus$ )

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## Random Competitive Replication:

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\frac{n_{k}}{n_{k-1}}=\frac{(k-1)(1-\rho)}{1+(1-\rho) k}
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Insert question from assignment 3 ( $\boxplus$ )

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## Random Competitive Replication:

- We (okay, you) find

$$
\frac{n_{k}}{n_{k-1}} \simeq\left(1-\frac{1}{k}\right)^{\frac{(2-\rho)}{(1-\rho)}}
$$



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$$
\begin{aligned}
\frac{n_{k}}{n_{k-1}} & \simeq\left(1-\frac{1}{k}\right)^{\frac{(2-\rho)}{(1-\rho)}} \\
\frac{n_{k}}{n_{k-1}} & \simeq\left(\frac{k-1}{k}\right)^{\frac{(2-\rho)}{(1-\rho)}}
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$$

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& \frac{n_{k}}{n_{k-1}} \simeq\left(1-\frac{1}{k}\right)^{\frac{(2-\rho)}{(1-\rho)}} \\
& \frac{n_{k}}{n_{k-1}} \simeq\left(\frac{k-1}{k}\right)^{\frac{(2-\rho)}{(1-\rho)}} \\
& n_{k} \propto k^{-\frac{(2-\rho)}{(1-\rho)}}=k^{-\gamma}
\end{aligned}
$$

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## Random Competitive Replication:

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\begin{array}{r}
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n_{k} \propto k^{-\frac{(2-\rho)}{(1-\rho)}}=k^{-\gamma} \\
\gamma=\frac{(2-\rho)}{(1-\rho)}=1+\frac{1}{(1-\rho)}
\end{array}
$$

－Micro－to－Macro story with $\rho$ and $\gamma$ measurable．

$$
\gamma=\frac{(2-\rho)}{(1-\rho)}=1+\frac{1}{(1-\rho)}
$$

－Observe $2<\gamma<\infty$ for $0<\rho<1$ ．
－For $\rho \simeq 0$（low innovation rate）：
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References
－＇Wild＇power－law size distribution of group sizes， bordering on＇infinite＇mean．
－For $\rho \simeq 1$（high innovation rate）：
－All elephants have different flavors．
－Upshot：Tunable mechanism producing a family of universality classes．

- Micro-to-Macro story with $\rho$ and $\gamma$ measurable.

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\gamma=\frac{(2-\rho)}{(1-\rho)}=1+\frac{1}{(1-\rho)}
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- For $\rho \simeq 0$ (low innovation rate):

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－Micro－to－Macro story with $\rho$ and $\gamma$ measurable．

$$
\gamma=\frac{(2-\rho)}{(1-\rho)}=1+\frac{1}{(1-\rho)}
$$

－Observe $2<\gamma<\infty$ for $0<\rho<1$ ．
－For $\rho \simeq 0$（low innovation rate）：

$$
\gamma \simeq 2
$$

－＇Wild＇power－law size distribution of group sizes， bordering on＇infinite＇mean．
－For $\rho \simeq 1$（high innovation rate）：
－All elephants have different flavors．
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- 'Wild' power-law size distribution of group sizes, bordering on 'infinite' mean.
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## Random Competitive Replication:

- Recall Zipf's law: $s_{r} \sim r^{-\alpha}$
( $s_{r}=$ size of the $r$ th largest elephant)


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many real systems: city sizes, word distributions,

- Corresponds to $\rho \rightarrow 0$, low innovation.
- Krugman doesn't like it) ${ }^{[9]}$ but it's all good.
- Still, other quite different mechanisms are possible.
- Must look at the details to see if mechanism makes sense.


## Random Competitive Replication:

- Recall Zipf's law: $s_{r} \sim r^{-\alpha}$
( $s_{r}=$ size of the $r$ th largest elephant)
- We found $\alpha=1 /(\gamma-1)$



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## Random Competitive Replication:

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- Recall Zipf's law: $s_{r} \sim r^{-\alpha}$
( $s_{r}=$ size of the $r$ th largest elephant)
- We found $\alpha=1 /(\gamma-1)$
- $\gamma=2$ corresponds to $\alpha=1$

We (roughly) see Zipfian exponent ${ }^{[26]}$ of $\alpha=1$ for
many real systems: city sizes, word distributions,

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- Corresponds to $\rho \rightarrow 0$, low innovation.
- Krugman doesn't like it) ${ }^{[9]}$ but it's all good.
- Still, other quite different mechanisms are possible... Must look at the details to see if mechanism makes sense.


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- Krugman doesn't like it) ${ }^{[9]}$ but it's all good.
- Still, other quite different mechanisms are possible...
- Must look at the details to see if mechanism makes sense... more later.


## What about small $k$ ?:

## We had one other equation:

$$
\begin{aligned}
& \left.\qquad N_{1}(t+1)-N_{1}(t)\right\rangle=\rho-(1-\rho) 1 \cdot \frac{N_{1}(t)}{t} \\
& \text { As before, set } N_{1}(t)=n_{1} t \text { and drop expectations }
\end{aligned}
$$

$$
n_{1}(t+1)-n_{1} t=\rho-(1-\rho) 1 \cdot \frac{n_{1} t}{t}
$$

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$$
n_{1}=\rho-(1-\rho) n_{1}
$$

- Rearrange:

$$
n_{1}+(1-\rho) n_{1}=\rho
$$



## What about small $k$ ?:

## We had one other equation:

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\left\langle N_{1}(t+1)-N_{1}(t)\right\rangle=\rho-(1-\rho) 1 \cdot \frac{N_{1}(t)}{t}
$$

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$$
\begin{gathered}
n_{1}(t+1)-n_{1} t=\rho-(1-\rho) 1 \cdot \frac{n_{1} t}{t} \\
n_{1}=\rho-(1-\rho) n_{1}
\end{gathered}
$$

- Rearrange:


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## What about small $k$ ?:

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n_{1}=\rho-(1-\rho) n_{1}
\end{gathered}
$$

- Rearrange:

$$
\begin{gathered}
n_{1}+(1-\rho) n_{1}=\rho \\
n_{1}=\frac{\rho}{2-\rho}
\end{gathered}
$$

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$$
\text { So... } \quad N_{1}(t)=n_{1} t=\frac{\rho t}{2-\rho}
$$

- Recall number of distinct elephants $=\rho t$.
- Fraction of distinct elephants that are unique (belong to groups of size 1):

(also $=$ fraction of groups of size 1)
- For $\rho$ small, fraction of unique elepharts $\sim 1 / 2$
- Roughly observed for real distributions
- $\rho$ increases, fraction increases
- Can show fraction of groups with two elephants ~ $1 / 6$
- Model does well at both ends of the distribution

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$$

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- Recall number of distinct elephants $=\rho t$.
- Fraction of distinct elephants that are unique (belong to groups of size 1):

$$
\frac{N_{1}(t)}{\rho t}=\frac{1}{2-\rho}
$$

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And the winner is...?
(also $=$ fraction of groups of size 1)
For $\rho$ small, fraction of unique elephants $\sim 1 / 2$

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\text { So } \ldots \quad N_{1}(t)=n_{1} t=\frac{\rho t}{2-\rho}
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$$
\frac{N_{1}(t)}{\rho t}=\frac{1}{2-\rho}
$$

(also = fraction of groups of size 1)

- For $\rho$ small, fraction of unique elephants $\sim 1 / 2$
- Roughly observed for real distributions
- $\rho$ increases, fraction increases
- Can show fraction of groups with two elephants ~ $1 / 6$
> Model does well at both ends of the distribution

$$
\text { So... } \quad N_{1}(t)=n_{1} t=\frac{\rho t}{2-\rho}
$$

- Recall number of distinct elephants $=\rho t$.
- Fraction of distinct elephants that are unique (belong to groups of size 1):

$$
\frac{N_{1}(t)}{\rho t}=\frac{1}{2-\rho}
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## Words, Cities, and the Web

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## Words：

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## From Simon ${ }^{[20]}$ ：

## Estimate $\rho_{\text {est }}=$ \＃unique words／\＃all words

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Estimate $\rho_{\text {est }}=$ \# unique words/\# all words
For Joyce's Ulysses: $\rho_{\text {est }} \simeq 0.115$

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| $N_{1}$ (real) | $N_{1}$ (est) | $N_{2}$ (real) | $N_{2}$ (est) |
| ---: | ---: | ---: | ---: |
| 16,432 | 15,850 | 4,776 | 4,870 |

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## Evolution of catch phrases:

- Yule's paper (1924) ${ }^{[24]}$ :
"A mathematical theory of evolution, based on the conclusions of Dr J. C. Willis, F.R.S."
- Simon's paper (1955)
"On a class of skew distribution functions" (snore)


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From Simon's introduction:
It is the purpose of this paper to analyse a class of distribution functions that appear in a wide range of empirical data-particularly data describing sociological biological and economic phenomena.

Its appearance is so frequent, and the phenomena so diverse, that one is led to conjecture that if these
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## Derek de Solla Price:

- First to study network evolution with these kinds of models.

> Citation network of scientific papers Price's term: Cumulative Advantage Idea: naners receive new citations with probability proportional to their existing \# of citations - Directed network - Two (surmountable) problems:
> 1. New papers have no citations 2. Selection mechanism is more complicated

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## Robert K．Merton：the Matthew Effect（ $⿴ 囗 十$ ）

－Studied careers of scientists and found credit flowed disproportionately to the already famous

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## Evolution of catch phrases:

## Robert K. Merton: the Matthew Effect ( $\boxplus$ )

- Studied careers of scientists and found credit flowed disproportionately to the already famous

From the Gospel of Matthew:
"For to every one that hath shall be given...

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- (Hath = suggested unit of purchasing power.)
women's scientific achievements are often overlooked


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(Wait! There's more....)
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$$
\begin{aligned}
& \text { (Hath = suggested unit of purchasing power.) } \\
& \text { Matilda effect: }(\boxplus) \text { women's scientific achievements } \\
& \text { are often overlooked }
\end{aligned}
$$

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And cast the worthless servant into the outer darkness; there men will weep and gnash their teeth."

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## Evolution of catch phrases：

## Merton was a catchphrase machine：

## Self－fulfilling prophecy Role model <br> Unintended（or unanticipated）consequences <br> Focused interview $\rightarrow$ focus group

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## Evolution of catch phrases:

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1. Self-fulfilling prophecy
2. Role model
3. Unintended (or unanticipated) consequences

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4. Focused interview $\rightarrow$ focus group

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And just to be clear...

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1．Self－fulfilling prophecy
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3．Unintended（or unanticipated）consequences
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And just to be clear．．．
Merton＇s son，Robert C．Merton，won the Nobel Prize for Economics in 1997.

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## Evolution of catch phrases:

- Barabasi and Albert ${ }^{[1]}$ —thinking about the Web
- Independent reinvention of a version of Simon and Price's theory for networks
- Another term: "Preferential At achment
- Considered undirected networks (not realistic but avoids 0 citation problem)
- Still have selection problem based on size (non-random)
- Solution: Randomly connect to a node (easy)
- ... and then randomly connect to the node's friends (also easy)
- Scale-free networks = food on the table for physicists


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## Benoît Mandelbrot ( $\boxplus$ )



Nassim Taleb's tribute:

Benoit Mandelbrot, 1924-2010
A Greek among Romans

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- Mandelbrot = father of fractals
- Mandelbrot = almond bread
- Bonus Mandelbrot set action: here ( $\boxplus$ ).


## Another approach:

## Benoît Mandelbrot

- Derived Zipf's law through optimization ${ }^{[12]}$

> Idea: Language is efficient
> Communicate as much information as possible for as little cost
> - Need measures of information $(H)$ and average cost (C).
> - Language evolves to maximize $H / C$, the amount of information per average cost.
> - Equivalently: minimize $C / H$.
> - Recurring theme: what role does optimization play in complex systems?

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## The Quickening $(\boxplus)$ —Mandelbrot versus Simon:

There Can Be Only One: ( $\boxplus$ )


- Things there should be only one of:

Theory, Highlander Films.

- Feel free to play Queen's It's a Kind of Magic (\#) in

More Power-Law
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## Mandelbrot vs. Simon:

- Mandelbrot (1953): "An Informational Theory of the Statistical Structure of Languages"
- Simon (1955): "On a class of skew distribution functions
- Mandelbrot (1959): "A note on a class of skew distribution functions: analysis and critique of a paper by H.A. Simon"
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Mandelbrot vs. Simon:

- Mandelbrot (1961): "Final note on a class of skew distribution functions: analysis and critique of a model due to H.A. Simon" ${ }^{[15]}$
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## Mandelbrot:

"We shall restate in detail our 1959 objections to Simon's 1955 model for the Pareto-Yule-Zipf distribution. Our objections are valid quite irrespectively of the sign of $p-1$, so that most of Simon's (1960) reply was irrelevant." ${ }^{[14]}$

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## "You can't do this to me, I WENT TO COLLEGE!"

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> "You can't do this to me, I WENT TO COLLEGE!" "You weak minded foo!!" "You just lost your brain privileges," etc.

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## Zipfarama via Optimization:

## Mandelbrot's Assumptions:

Language contains $n$ words: $w_{1}, w_{2}$ ..... $W_{n}$.
$i$ th word appears with probability $p_{i}$- Words annear randomly according to this distribution(obviously not true...)- Words = composition of letters is important- Alnhabet contains m letters- Words are ordered by length (shortest first)
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$$
\begin{aligned}
& \text { } i \text { th word appears with probability } p_{i} \\
& \text { Words appear randomly according to this distribution } \\
& \text { (obviously not true...) } \\
& \text { Words = composition of letters is important } \\
& \text { Alphabet contains } m \text { letters } \\
& \text { Words are ordered by length (shortest first) }
\end{aligned}
$$

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## Zipfarama via Optimization：

## More Power－Law

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## Word Cost

－Length of word（plus a space）
－Word length was irrelevant for Simon＇s method

## Objection

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## Objections to Objection

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## Zipfarama via Optimization：

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－Real words don＇t use all letter sequences

## Zipfarama via Optimization:

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## Objection

- Real words don't use all letter sequences

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## Objections to Objection

- Maybe real words roughly follow this pattern (?)
- Words can be encoded this way
- Na na na-na naaaaa.


## Zipfarama via Optimization:

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## Word Cost

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## Zipfarama via Optimization：

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## Optimization

Minimal Cost

| $i$ | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| word | 1 | 10 | 11 | 100 | 101 | 110 | 111 | 1000 |
| length | 1 | 2 | 2 | 3 | 3 | 3 | 3 | 4 |
| $1+\mathrm{In}_{2} i$ | 1 | 2 | 2.58 | 3 | 3.32 | 3.58 | 3.81 | 4 |

## Mandelbrot vs．Simon

## Assumptions

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And the winner is．．．？
－Word length of $2^{k}$ th word：$=k+1$
－Word length of $i$ th word $\simeq 1+\log _{2} i$
－For an alphabet with $m$ letters，
word length of $i$ th word $\simeq 1+\log _{m} i$ ．

## Zipfarama via Optimization:

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## Zipfarama via Optimization:

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Binary alphabet plus a space symbol

| $i$ | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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## Mandelbrot vs. Simon

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## Model

## Zipfarama via Optimization:

## Total Cost $C$

- Cost of the $i$ th word: $C_{i} \simeq 1+\log _{m} i$
- Cost of the $i$ th word plus space: $C_{i} \simeq 1+\log _{m}(i+1)$

- Simplify base of logarithm:

$$
C_{i}^{\prime} \simeq \log _{m}(i+1)=\frac{\log _{e}(i+1)}{\log _{e} m}
$$

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- Total Cost:

$$
C \sim \sum_{i=1}^{n} p_{i} C_{i}^{\prime} \propto \sum_{i=1}^{n} p_{i} \ln (i+1)
$$

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## Zipfarama via Optimization:

Information Measure

- Use Shannon’s Entropy (or Uncertainty):

$$
H=-\sum_{i=1}^{n} p_{i} \log _{2} p_{i}
$$

- (allegedly) von Neumann suggested 'entropy’
- Proportional to average number of bits needed to encode each 'word' based on frequency of occurrence
- $-\log _{2} p_{i}=\log _{2} 1 / p_{i}=$ minimum number of bits needed to distinguish event $i$ from all others
- If $p_{i}=1 / 2$, need only 1 bit $\left(\log _{2} 1 / p_{i}=1\right)$
- If $p_{i}=1 / 64$, need 6 bits $\left(\log _{2} 1 / p_{i}=6\right)$


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- Proportional to average number of bits needed to encode each 'word' based on frequency of occurrence
- $-\log _{2} p_{i}=\log _{2} 1 / p_{i}=$ minimum number of bits needed to distinguish event $i$ from all others - If $p_{i}=1 / 2$, need only 1 bit $\left(\log _{2} 1 / p_{i}=1\right)$ - If $p_{i}=1 / 64$, need 6 bits $\left(\log _{2} 1 / p_{i}=6\right)$

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## Zipfarama via Optimization:

Information Measure

- Use Shannon’s Entropy (or Uncertainty):

$$
H=-\sum_{i=1}^{n} p_{i} \log _{2} p_{i}
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## Zipfarama via Optimization:

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## Information Measure

- Use a slightly simpler form:

$$
H=-\sum_{i=1}^{n} p_{i} \log _{e} p_{i} / \log _{e} 2
$$



## Zipfarama via Optimization:

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## Information Measure

- Use a slightly simpler form:

$$
H=-\sum_{i=1}^{n} p_{i} \log _{e} p_{i} / \log _{e} 2=-g \sum_{i=1}^{n} p_{i} \ln p_{i}
$$

where $g=1 / \ln 2$

## Zipfarama via Optimization:

- Minimize

$$
F\left(p_{1}, p_{2}, \ldots, p_{n}\right)=C / H
$$

subject to constraint

$$
\sum_{i=1}^{n} p_{i}=1
$$

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- Tension:
(1) Shorter words are cheaper


## Zipfarama via Optimization:

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## Optimization

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## Assumptions

- Tension:
(1) Shorter words are cheaper
(2) Longer words are more informative (rarer)


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## Analysis

## Zipfarama via Optimization:

Time for Lagrange Multipliers:

- Minimize

$$
\begin{gathered}
\Psi\left(p_{1}, p_{2}, \ldots, p_{n}\right)= \\
F\left(p_{1}, p_{2}, \ldots, p_{n}\right)+\lambda G\left(p_{1}, p_{2}, \ldots, p_{n}\right)
\end{gathered}
$$

where

$$
F\left(p_{1}, p_{2}, \ldots, p_{n}\right)=\frac{C}{H}=\frac{\sum_{i=1}^{n} p_{i} \ln (i+1)}{-g \sum_{i=1}^{n} p_{i} \ln p_{i}}
$$

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## and the constraint function is



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and the constraint function is

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Time for Lagrange Multipliers:

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## Zipfarama via Optimization:

## Some mild suffering leads to:

$$
p_{j}=e^{-1-\lambda H^{2} / g C}(j+1)^{-H / g C}
$$

- A power law appears [applause]: $\alpha=H / g C$
- Next: sneakily deduce $\lambda$ in terms of $g, C$, and $H$.
- Find


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## Zipfarama via Optimization:

## Some mild suffering leads to:

$$
p_{j}=e^{-1-\lambda H^{2} / g C}(j+1)^{-H / g C} \propto(j+1)^{-H / g C}
$$

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p_{j}=(j+1)^{-H / g C}
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## Zipfarama via Optimization：

## Finding the exponent

－Now use the normalization constraint：

$$
1=\sum_{j=1}^{n} p_{j}
$$




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And the winner is．．．？
－As $n \rightarrow \infty$ ，we end up with $\zeta(H / g C)=2$
where $\zeta$ is the Riemann Zeta Function
－Gives $\alpha \simeq 1.73$（ $>1$ ，too high）
－If cost function changes $(j+1 \rightarrow j+a)$ then
exponent is tunable
－Increase a，decrease $\alpha$

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## Zipfarama via Optimization:

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## All told:

- Reasonable approach: Optimization is at work in evolutionary processes
But optimization can involve many incommensurate elephants: monetary cost, robustness, happiness, Mandelbrot's argument is not super convincing Exponent depends too much on a loose definition of cost


## Optimization

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## All told:

## Optimization

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## From the discussion at the end of Mandelbrot's paper:

- A. S. C. Ross: "M. Mandelbrot states that 'the actual direction of evolution (sc. of language) is, in fact, towards fuller and fuller utilization of places'. We are, in fact, completely without evidence as to the existence of any 'direction of evolution' in language, and it is axiomatic that we shall remain so. Many philologists would deny that a 'direction of evolution' could be theoretically possible; thus I myself take the view that a language develops in what is essentially a purely random manner."
- Mandelbrot: "As to the 'fundamental linguistic units being the least possible differences between pairs of utterances' this is a logical consequence of the fact that two is the least integer greater than one."

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## More:

## Reconciling Mandelbrot and Simon

- Mixture of local optimization and randomness
- Numerous efforts

```
Carlson and Doyle, 1999:
Highly Optimized Tolerance
(HOT)—Evolved/Engineered Robustness
Ferrer i Cancho and Solé, 2002:
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Scale-free networks
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Scale-free networks ${ }^{[6]}$

## More

## Other mechanisms:

- Much argument about whether or not monkeys typing could produce Zipf's law... (Miller, 1957) ${ }^{[16]}$
- Miller gets to slap Zipf rather rudely in an introduction to a 1965 reprint of Zipf's "Psycho-biology of Language"
- Let us now slap Miller around by simply reading his words out:

- Side note: Miller mentions "Genes of Language."
- Still fighting: "Random Texts Do Not Exhibit the Real Zipf's Law-Like Rank Distribution" ${ }^{[7]}$ by Ferrer-i-Cancho and Elvevåg, 2010.


## More

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Analysis words out:


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## Others are also not happy:

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## Krugman and Simon

-"The Self-Organizing Economy" (Paul Krugman, 1995) ${ }^{[9]}$

- Krugman touts Zipf's law for cities, Simon's model
- "Déjà vu, Mr. Krugman" (Berry, 1999)
- Substantial work done by Urban Geographers


## Others are also not happy:

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－＂Déjà vu，Mr．Krugman＂（Berry，1999）
－Substantial work done by Urban Geographers

## Who needs a hug?

## From Berry ${ }^{[2]}$

- Déjà vu, Mr. Krugman. Been there, done that. The Simon-ljiri model was introduced to geographers in 1958 as an explanation of city size distributions, the first of many such contributions dealing with the steady states of random growth processes, ...

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And the winner is

But then, I suppose, even if Krugman had known about these studies, they would have been discounted because they were not written by professional economists or published in one of the top five journals in economics!

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－．．．［Krugman］needs to exercise some humility，for his world view is circumscribed by folkways that militate against recognition and acknowledgment of scholarship beyond his disciplinary frontier．

## Who needs a hug?

## From Berry ${ }^{[2]}$

- ... [Krugman] needs to exercise some humility, for his world view is circumscribed by folkways that militate against recognition and acknowledgment of scholarship beyond his disciplinary frontier.
- Urban geographers, thank heavens, are not so afflicted.


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## So who's right?

## More Power-Law

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Zipf's power law is a ubiquitous empirical regularity found in many systems, thought to result from proportional growth. Here, we establish empirically the usually assumed ingredients of stochastic growth models that have been previously conjectured to be at the origin of Zipf's law. We use exceptionally detailed data on the evolution of open source software projects in Linux distributions, which offer a remarkable example of a growing complex self-organizing adaptive system, exhibiting Zipf's law over four full decades.

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FIG． 1 （color online）．（Color Online）Log－log plot of the number of packages in four Debian Linux Distributions with more than $C$ in－directed links．The four Debian Linux Distributions are Woody（19．07．2002）（orange diamonds）， Sarge（06．06．2005）（green crosses），Etch（15．08．2007）（blue circles），Lenny（ 15.12 .2007 ）（black＋＇s）．The inset shows the maximum likelihood estimate（MLE）of the exponent $\mu$ together with two boundaries defining its $95 \%$ confidence interval（ap－ proximately given by $1 \pm 2 / \sqrt{n}$ ，where $n$ is the number of data points using in the MLE），as a function of the lower threshold． The MLE has been modified from the standard Hill estimator to take into account the discreteness of $C$ ．

## Maillart et al．，PRL，2008： <br> ＂Empirical Tests of Zipf＇s Law Mechanism in Open Source Linux Distribution＂${ }^{[11]}$

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FIG. 2. Left panel: Plots of $\Delta C$ versus $C$ from the Etch release (15.08.2007) to the latest Lenny version $(05.05 .2008)$ in double logarithmic scale. Only positive values are displayed. The linear regression $\Delta C=R \times C+C_{0}$ is significant at the $95 \%$ confidence level, with a small value $C_{0}=0.3$ at the origin and $R=$ 0.09 . Right panel: same as left panel for the standard deviation of $\Delta C$.

- Rough, approximately linear relationship between $C$

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Bornholdt and Ebel (PRE), 2001: "World Wide Web scaling exponent from Simon’s 1955 model" ${ }^{[3]}$.
Show Simon's model fares well.Recall $\rho=$ probability new flavor appears.in 1999 give $\rho \simeq 0.10$- Leads to $\gamma=1+\frac{1}{1-\rho} \simeq 2.1$ for in-link distribution.- Cite direct measurement of $\gamma$ at the time: $2.1+0.1$and 2.09 in two studies.

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crawls in approximately 6 month period
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## Nutshell:

- Simonish random 'rich-get-richer' models agree in detail with empirical observations.

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Optimality arises for free in Random Competitive Replication models.

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- Optimality arises for free in Random Competitive Replication models.


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[^0]:    Note: This is a terrible way to write a novel.

[^1]:    (Hath = suggested unit of purchasing power.)
    women's scientific achievements are often overlooked

