### The Small-World Phenomenon

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### Outline

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# Some problems for people thinking about people?:

### How are social networks structured?

- ▶ How do we define connections?
- How do we measure connections?
- (remote sensing, self-reporting)

### What about the dynamics of social networks?

- How do social networks evolve?
- How do social movements begin?
- How does collective problem solving work?
- How is information transmitted through social networks?

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### Social Search

### A small slice of the pie:

- Q. Can people pass messages between distant individuals using only their existing social connections?
- A. Apparently yes...

### Handles:

- The Small World Phenomenon
- or "Six Degrees of Separation."

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### Stanley Milgram et al., late 1960's:

- Target person worked in Boston as a stockbroker.
- 296 senders from Boston and Omaha.
- 20% of senders reached target.
- average chain length  $\simeq$  6.5.

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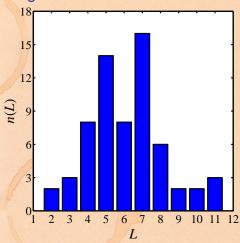
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### Lengths of successful chains:



From Travers and Milgram (1969) in Sociometry: [4] "An Experimental Study of the Small World Problem." The Small-World

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### Two features characterize a social 'Small World':

- Short paths exist and
- 2. People are good at finding them.

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### Social Search

### Milgram's small world experiment with e-mail [2]



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- ▶ 60,000+ participants in 166 countries
- 18 targets in 13 countries including
  - a professor at an Ivy League university,
  - an archival inspector in Estonia,
  - a technology consultant in India,
  - a policeman in Australia, and
  - a veterinarian in the Norwegian army.
- 24,000+ chains

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- Milgram's participation rate was roughly 75%
- Email version: Approximately 37% participation rate.
- Probability of a chain of length 10 getting through:

$$.37^{10} \simeq 5 \times 10^{-5}$$

ightharpoonup 384 completed chains (1.6% of all chains).

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- Motivation/Incentives/Perception matter.
- If target seems reachable ⇒ participation more likely.
- Small changes in attrition rates
   ⇒ large changes in completion rates
- e.g., \ 15% in attrition rate⇒ / 800% in completion rate

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# Successful chains disproportionately used

- weak ties (Granovetter)
- professional ties (34% vs. 13%)
- ties originating at work/college
- target's work (65% vs. 40%)

### ... and disproportionately avoided

- hubs (8% vs. 1%) (+ no evidence of funnels)
- family/friendship ties (60% vs. 83%)

### Geography → Work

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Senders of successful messages showed little absolute dependency on

- age, gender
- country of residence
- ▶ income
- religion
- relationship to recipient

Range of completion rates for subpopulations:

30% to 40%

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Nevertheless, some weak discrepencies do exist...

### An above average connector:

Norwegian, secular male, aged 30-39, earning over \$100K, with graduate level education working in mass media or science, who uses relatively weak ties to people they met in college or at work.

### A below average connector:

Italian, Islamic or Christian female earning less than \$2K, with elementary school education and retired, who uses strong ties to family members.

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# Mildly bad for continuing chain:

choosing recipients because "they have lots of friends" or because they will "likely continue the chain."

### Why:

- Specificity important
- Successful links used relevant information.
   (e.g. connecting to someone who shares same profession as target.)

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### Basic results:

- $\langle L \rangle = 4.05$  for all completed chains
- L<sub>\*</sub> = Estimated 'true' median chain length (zero attrition)
- ▶ Intra-country chains:  $L_* = 5$
- ▶ Inter-country chains: L<sub>\*</sub> = 7
- ▶ All chains:  $L_* = 7$
- Milgram: L<sub>\*</sub> ≈ 9

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# Previous work—short paths

Connected random networks have short average path lengths:

$$\langle d_{AB} \rangle \sim \log(N)$$

N = population size,  $d_{AB} =$  distance between nodes A and B.

But: social networks aren't random...

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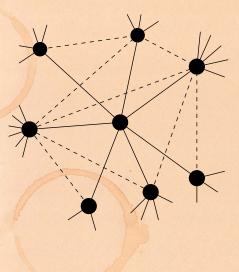
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# Previous work—short paths



Need "clustering" (your friends are likely to know each other):

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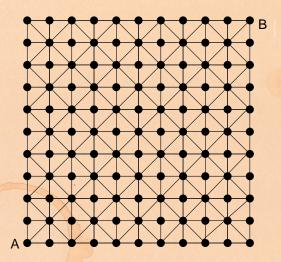
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# Non-randomness gives clustering



 $d_{AB} = 10 \rightarrow \text{too many long paths.}$ 

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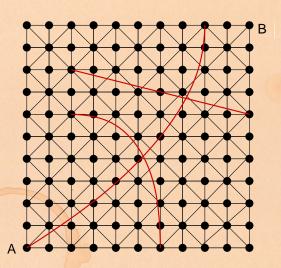
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# Randomness + regularity



Now have  $d_{AB} = 3$ 

⟨d⟩ decreases overall

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### Small-world networks

Introduced by Watts and Strogatz (Nature, 1998) [6] "Collective dynamics of 'small-world' networks."

### Small-world networks were found everywhere:

- neural network of C. elegans,
- semantic networks of languages,
- actor collaboration graph,
- food webs,
- social networks of comic book characters,...

### Very weak requirements:

local regularity + random short cuts

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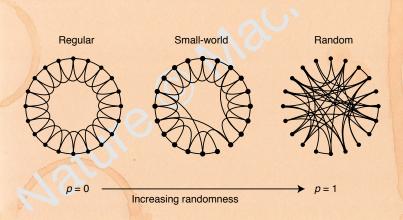
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# Toy model



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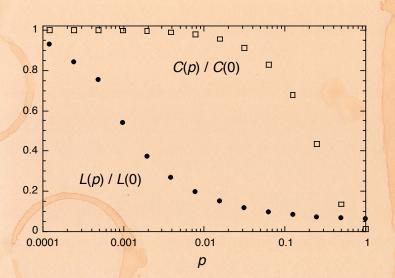
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# The structural small-world property



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少 q ← 23 of 47

But are these short cuts findable?

No.

Nodes cannot find each other quickly with any local search method.

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- What can a local search method reasonably use?
- How to find things without a map?
- Need some measure of distance between friends and the target.

### Some possible knowledge:

- Target's identity
- Friends' popularity
- Friends' identities
- Where message has been

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Jon Kleinberg (Nature, 2000) [3] "Navigation in a small world."

### Allowed to vary:

- local search algorithm and
- 2. network structure.

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### Kleinberg's Network:

- 1. Start with regular d-dimensional cubic lattice.
- Add local links so nodes know all nodes within a distance q.
- 3. Add *m* short cuts per node.
- 4. Connect *i* to *j* with probability

$$p_{ij} \propto d_{ij}^{-\alpha}$$
.

- $\alpha = 0$ : random connections.
- $ightharpoonup \alpha$  large: reinforce local connections.
- $\alpha = d$ : same number of connections at all scales.

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### Theoretical optimal search:

- "Greedy" algorithm.
- ▶ Same number of connections at all scales:  $\alpha = d$ .

Search time grows slowly with system size (like  $\log^2 N$ ).

But: social networks aren't lattices plus links.

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If networks have hubs can also search well: Adamic et al. (2001)<sup>[1]</sup>

$$P(k_i) \propto k_i^{-\gamma}$$

where k = degree of node i (number of friends).

- Basic idea: get to hubs first (airline networks).
- ▶ But: hubs in social networks are limited.

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If there are no hubs and no underlying lattice, how can search be efficient?



Which friend of a is closest to the target b?

What does 'closest' mean?

What is 'social distance'?

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One approach: incorporate identity. (See "Identity and Search in Social Networks." Science, 2002, Watts, Dodds, and Newman <sup>[5]</sup>)

### Identity is formed from attributes such as:

- Geographic location
- Type of employment
- Religious beliefs
- Recreational activities.

Groups are formed by people with at least one similar attribute.

Attributes ⇔ Contexts ⇔ Interactions ⇔ Networks.

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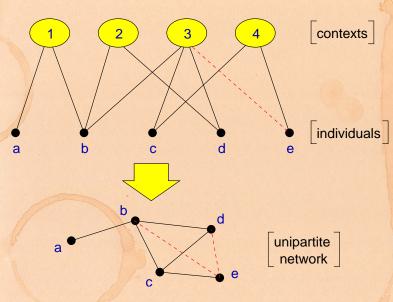
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# Social distance—Bipartite affiliation networks



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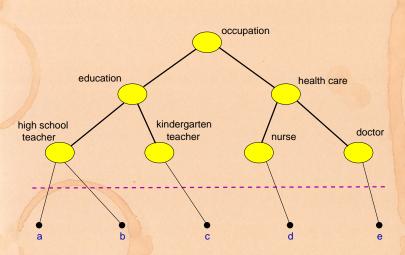
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### Social distance—Context distance



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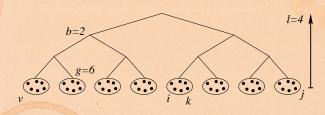
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Distance between two individuals  $x_{ij}$  is the height of lowest common ancestor.



$$x_{ij} = 3$$
,  $x_{ik} = 1$ ,  $x_{iv} = 4$ .

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- Individuals are more likely to know each other the closer they are within a hierarchy.
- Construct z connections for each node using

$$p_{ij} = c \exp\{-\alpha x_{ij}\}.$$

- $\alpha = 0$ : random connections.
- $\triangleright \alpha$  large: local connections.

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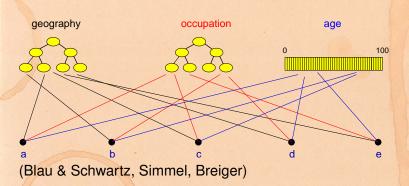
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# Social distance—Generalized context space



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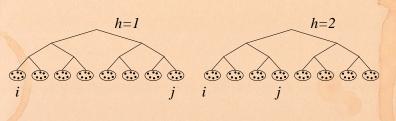
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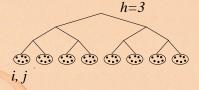
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$$\vec{v}_i = [1 \ 1 \ 1]^T, \ \vec{v}_j = [8 \ 4 \ 1]^T$$
  
 $x_{ij}^1 = 4, \ x_{ij}^2 = 3, \ x_{ij}^3 = 1.$ 

Social distance:

$$y_{ij}=\min_h x_{ij}^h.$$

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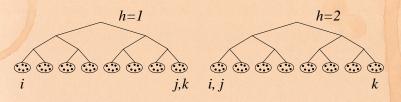
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### Triangle inequality doesn't hold:



$$y_{ik} = 4 > y_{ij} + y_{jk} = 1 + 1 = 2.$$

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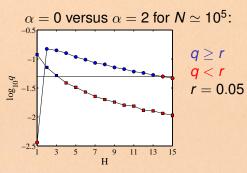
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- Individuals know the identity vectors of
  - 1. themselves,
  - their friends, and
  - the target.
- Individuals can estimate the social distance between their friends and the target.
- Use a greedy algorithm + allow searches to fail randomly.





### The model-results—searchable networks



q = probability an arbitrary message chain reaches a target.

- A few dimensions help.
- Searchability decreases as population increases.
- Precise form of hierarchy largely doesn't matter.

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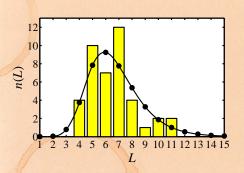
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### The model-results

### Milgram's Nebraska-Boston data:



### Model parameters:

- $N = 10^8$
- z = 300, g = 100,
- ▶ b = 10,
- ▶  $\alpha = 1, H = 2;$
- $ightharpoonup \langle L_{\rm model} \rangle \simeq 6.7$
- $ightharpoonup L_{\rm data} \simeq 6.5$

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### Social search—Data

# Adamic and Adar (2003)

- For HP Labs, found probability of connection as function of organization distance well fit by exponential distribution.
- ▶ Probability of connection as function of real distance  $\propto 1/r$ .

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### Social Search—Real world uses

- Tags create identities for objects
- Website tagging: http://www.del.icio.us
- (e.g., Wikipedia)
- Photo tagging: http://www.flickr.com
- Dynamic creation of metadata plus links between information objects.
- Folksonomy: collaborative creation of metadata

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### Social Search—Real world uses

### Recommender systems:

- Amazon uses people's actions to build effective connections between books.
- Conflict between 'expert judgments' and tagging of the hoi polloi.

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### Conclusions

- Bare networks are typically unsearchable.
- Paths are findable if nodes understand how network is formed.
- Importance of identity (interaction contexts).
- Improved social network models.
- Construction of peer-to-peer networks.
- Construction of searchable information databases.

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