

Organizational Networks

Complex Networks

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Organizational Networks: Information Exchange and Robustness

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Ambiguous problems
Models of organizations:
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February, 1997:

Aisin (eye-sheen), maker of brake valve parts for Toyota, burns to ground. [4]

- ▶ 4 hours supply ("just in time").
- ▶ 14,000 cars per day → 0 cars per day.
- ▶ 6 months before new machines would arrive.
- ▶ Recovered in 5 days.

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Outline

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February, 1997:

Some details:

- ▶ 36 suppliers, 150 subcontractors
- ▶ 50 supply lines
- ▶ Sewing machine maker produced 40 valves a day
- ▶ (Sewing machine maker with no experience in car parts spent about 500 man hours refitting a milling machine to produce 40 valves a day)
- ▶ Recovery depended on horizontal links which arguably provided:
 1. robustness
 2. searchability

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Overview

The basic idea/problem/motivation/history:

- ▶ Organizations as information exchange entities.
- ▶ Catastrophe recovery.
- ▶ Solving ambiguous, ill-defined problems.
- ▶ Robustness as 'optimal' design feature.

A model of organizational networks:

- ▶ Network construction algorithm.
- ▶ Task specification.
- ▶ Message routing algorithm.

Results:

- ▶ Performance measures.

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Motivation

Recovery from catastrophe involves solving problems that are:

- ▶ Unanticipated,
- ▶ Unprecedented,
- ▶ Ambiguous (nothing is obvious),
- ▶ Distributed (knowledge/people/resources),
- ▶ Limited by existing resources,
- ▶ Critical for survival.

Frame:

- ▶ Collective solving of ambiguous problems

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Motivation

Ambiguity:

- ▶ Question much less answer is not well understood.
- ▶ Back and forth search process rephrases question.
- ▶ Leads to iterative process of query reformulation.
- ▶ Ambiguous tasks are inherently not decomposable.
- ▶ How do individuals collectively work on an ambiguous organization-scale problem?
- ▶ How do we define ambiguity?

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Real organizations—Extremes

Hierarchy:

- ▶ Maximum efficiency,
- ▶ Suited to static environment,
- ▶ Brittle.

Market

- ▶ Resilient,
- ▶ Suited to rapidly changing environment,
- ▶ Requires costless interactions.

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Let's modelify:

Modeling ambiguous problems is hard...

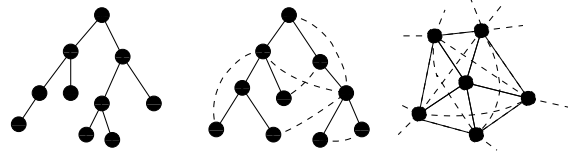
- ▶ Model response instead:
- ▶ Individuals need novel information and must communicate with others outside of their usual contacts.
- ▶ Creative search is intrinsically inefficient.

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Real organizations...

But real, complex organizations are in the middle...



▶ "Heterarchies" (D. Stark, 1999) [6]

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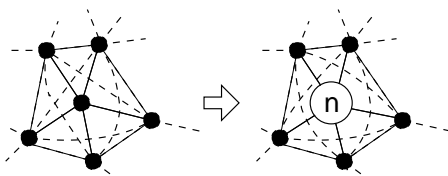
Focus on robustness:

1. Avoidance of individual failures.
2. Survival of organization even when failures do occur.

Why organizations exist:

Ronald Coase (1937), "The Nature of the Firm" [1]

- ▶ Notion of Transaction Costs.
- ▶ More efficient for individuals to cooperate outside of the market.



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Organizations as efficient hierarchies

- ▶ Economics: **Organizations = Hierarchies.**
- ▶ e.g., Radner (1993) [5], Van Zandt (1998) [7]
- ▶ Hierarchies performing associative operations:

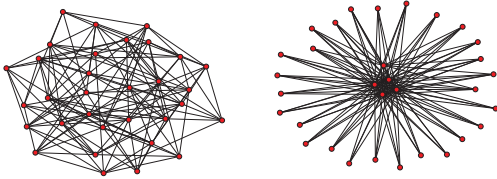


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Optimal network topologies for local search

Guimerà et al., 2002 [3]



- ▶ Parallel search and congestion.
- ▶ Queueing and network collapse.

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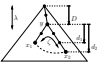


Searchability

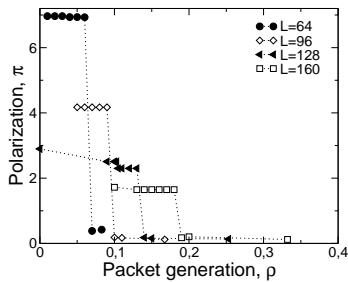
Small world problem:

- ▶ Can individuals pass a message to a target individual using only personal connections?
- ▶ Yes, large scale networks searchable if nodes have identities.
- ▶ "Identity and Search in Social Networks," Watts, Dodds, & Newman, 2002. [8]

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Optimal network topologies for local search



- ▶ Betweenness: β .
- ▶ Polarization:

$$\pi = \frac{\beta^*}{\langle \beta \rangle} - 1.$$

- ▶ Few searches \Rightarrow hub-and-spoke network
- ▶ Many searches \Rightarrow decentralized network

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Model

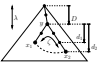
Organizational network robustness:

"Information exchange and the robustness of organizational networks," Dodds, Watts, and Sabel, 2003. [2]
 Proc. Natl. Acad. Sci., edited by Harrison White (田)

Formal organizational structure:

- ▶ Underlying hierarchy:
 - ▶ branching ratio b
 - ▶ depth L
 - ▶ $N = (b^L - 1)/(b - 1)$ nodes
 - ▶ $N - 1$ links
- ▶ Additional informal ties:
 - ▶ Choose m links according to a two parameter probability distribution
 - ▶ $0 \leq m \leq (N - 1)(N - 2)/2$

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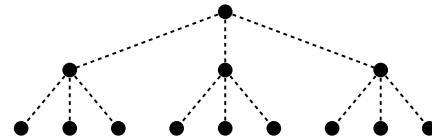
Desirable organizational qualities:

1. Low cost (requiring few links).
2. Scalability.
3. Ease of construction—existence is plausible.
4. Searchability.
5. 'Ultra-robustness':
 - I Congestion robustness (Resilience to failure due to information exchange);
 - II Connectivity robustness (Recoverability in the event of failure).

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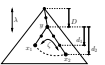


Model—underlying hierarchy



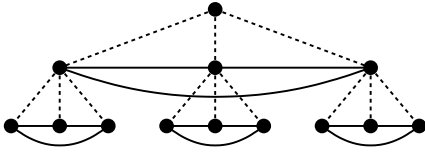
$$b = 3, \quad L = 3, \quad N = 13$$

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Model—addition of links

Team-based networks ($m = 12$):



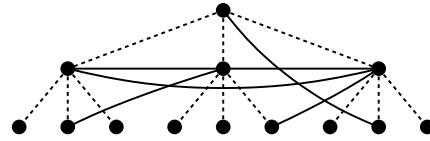
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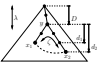
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Model—addition of links

Core-periphery networks ($m = 6$):



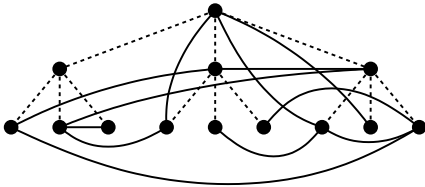
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Model—addition of links

Random networks ($m = 12$):



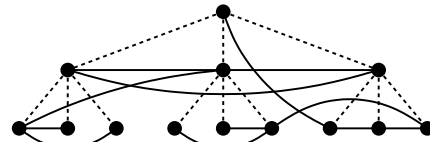
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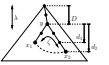
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Model—addition of links

Multiscale networks ($m = 12$):



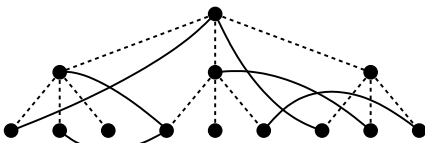
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Model—addition of links

Random interdivisional networks ($m = 6$):

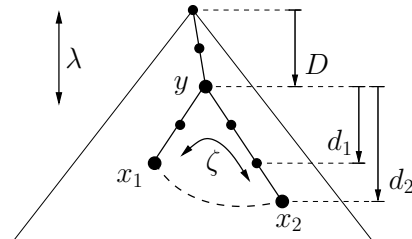


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Model—construction



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Model—construction

- ▶ Link addition probability:

$$P(y, x_1, x_2) \propto e^{-D/\lambda} e^{-f(d_1, d_2)/\zeta}$$

- ▶ First choose (D, d_1, d_2) .
- ▶ Randomly choose (y, x_1, x_2) given (D, d_1, d_2) .
- ▶ Choose links without replacement.

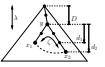


Message passing pattern

- ▶ Each of T time steps, each node generates a message with probability μ .
- ▶ Recipient of message chosen based on distance from sender.

$$P(\text{recipient at distance } d) \propto e^{-d/\xi}$$

- $\xi = \text{measure of uncertainty};$
- $\xi = 0$: local message passing;
- $\xi = \infty$: random message passing.



Model—construction

Requirements for $f(d_1, d_2)$:

- $f \geq 0$ for $d_1 + d_2 \geq 2$
- f increases monotonically with d_1, d_2 .
- $f(d_1, d_2) = f(d_2, d_1)$.
- f is maximized when $d_1 = d_2$.

Simple function satisfying 1–4:

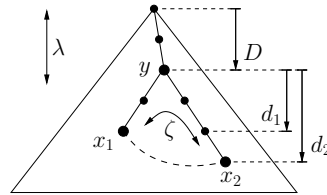
$$f(d_1, d_2) = (d_1^2 + d_2^2 - 2)^{1/2}$$

$$\Rightarrow P(y, x_1, x_2) \propto e^{-D/\lambda} e^{-(d_1^2 + d_2^2 - 2)^{1/2}/\zeta}$$



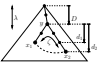
Message passing pattern:

Distance d_{12} between two nodes x_1 and x_2 :

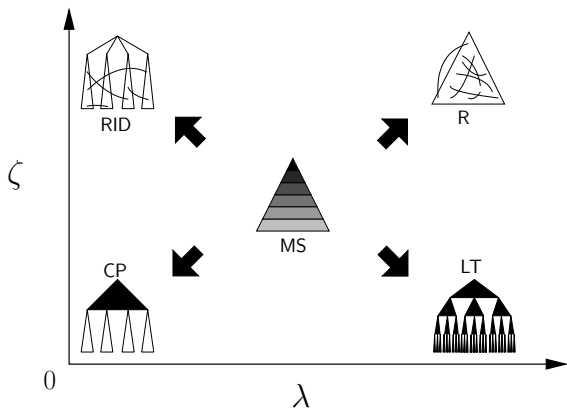


$$d_{12} = \max(d_1, d_2) = 3$$

- ▶ Measure unchanged with presence of informal ties.



Model—limiting cases



Message passing pattern

Simple message routing algorithm:

- ▶ Look ahead one step: always choose neighbor closest to recipient node.
- ▶ Pseudo-global knowledge:
 - Nodes understand hierarchy.
 - Nodes know only local informal ties.



Message passing pattern

Interpretations:

1. Sender knows specific recipient.
2. Sender requires certain kind of recipient.
3. Sender seeks specific information but recipient unknown.
4. Sender has a problem but information/recipient unknown.

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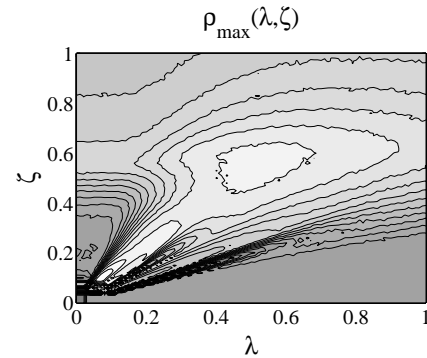
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Results—congestion robustness

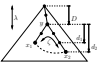


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Message passing pattern

Performance:

- ▶ Measure Congestion Centrality ρ_i , fraction of messages passing through node i .
- ▶ Similar to betweenness centrality.
- ▶ However: depends on
 1. Search algorithm;
 2. Task specification (μ, ξ) .
- ▶ Congestion robustness comes from minimizing ρ_{\max} .

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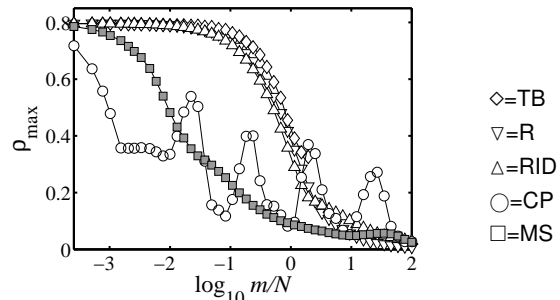
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Results—varying number of links added:

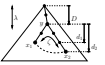


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Performance testing:

Parameter settings (unless varying):

- ▶ Underlying hierarchy: $b = 5, L = 6, N = 3096$;
- ▶ Number of informal ties: $m = N$.
- ▶ Link addition algorithm: $\lambda = \zeta = 0.5$.
- ▶ Message passing: $\xi = 1, \mu = 10/N, T = 1000$.

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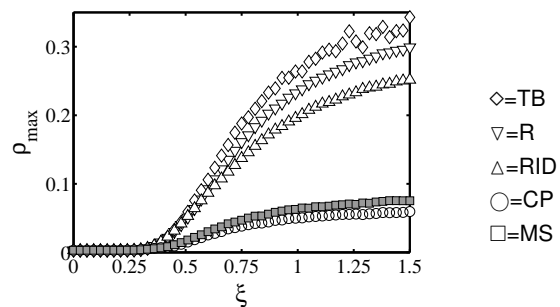
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Results—varying message passing pattern

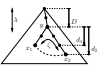


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Results—Maximum firm size

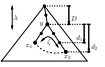
- ▶ Congestion may increase with size of network.
- ▶ Fix rate of message passing (μ) and Message pattern (ξ).
- ▶ Fix branching ratio of hierarchy and add more levels.
- ▶ Individuals have limited capacity \Rightarrow limit to firm size.



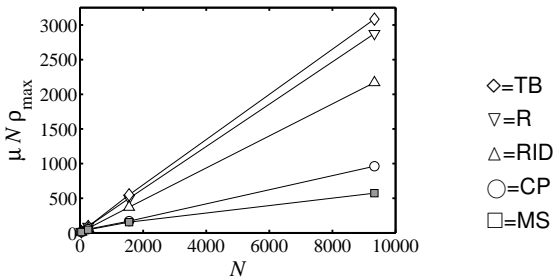
Connectivity Robustness

Inducing catastrophic failure:

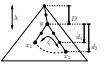
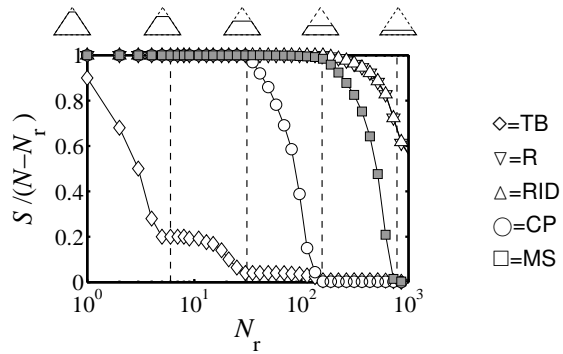
- ▶ Remove N_r nodes and measure relative size of largest component $C = S/(N - N_r)$.
- ▶ Four deletion sequences:
 1. Top-down;
 2. Random;
 3. Hub;
 4. Cascading failure.
- ▶ Results largely independent of sequence.



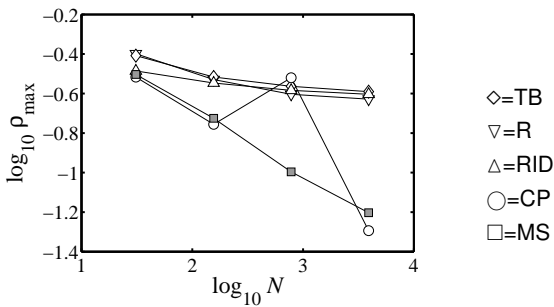
Results—Scalability



Results—Connectivity Robustness



Results—Scalability



Summary of results

Feature	Congestion Robustness	Connectivity Robustness	Scalability
Core-periphery	good	average	average
Random	poor	good	poor
Rand. Interdivisional	poor	good	poor
Team-based	poor	poor	poor
Multiscale	good	good	good



Conclusory moments

Multi-scale networks:

1. Possess good Congestion Robustness and Connectivity Robustness \Rightarrow Ultra-robust;
 2. Scalable;
 3. Relatively insensitive to parameter choice;
- Above suggests existence of multi-scale structure is plausible.

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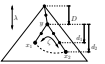


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The organization of decentralized information processing.
[Econometrica](#), 61(5):1109–1146, 1993.
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Conclusory moments

- Foregoing is an attempt to model what organizations might look like beyond simple hierarchies (2003).
- Possible work: develop 'bottom up' model of organizational networks based on social search, identity (emergent searchability).
- Balance of **generalists versus specialists**—how many middle managers does an organization need?
- Still a need for data on real organizations...

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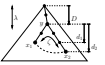


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[Proc. Natl. Acad. Sci.](#), 100(21):12516–12521, 2003. [pdf](#) (田)
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