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# Some problems for sociologists

#### How are social networks structured?

- How do we define connections?
- How do we measure connections?
- (remote sensing, self-reporting)

#### What about the dynamics of social networks?

- How do social networks evolve?
- How do social movements begin?
- How does collective problem solving work?
- How is information transmitted through social networks?



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# Outline

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Social Search

#### A small slice of the pie:

- Q. Can people pass messages between distant individuals using only their existing social connections?
- A. Apparently yes...

#### Handles:

- The Small World Phenomenon
- or "Six Degrees of Separation."

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# The problem

#### Stanley Milgram et al., late 1960's:

- ► Target person worked in Boston as a stockbroker.
- > 296 senders from Boston and Omaha.
- > 20% of senders reached target.
- average chain length  $\simeq$  6.5.

# The problem

Two features characterize a social 'Small World':

1. Short paths exist

and

2. People are good at finding them.

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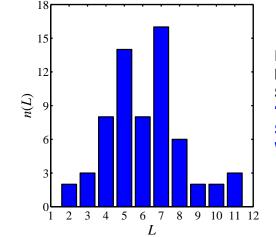
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History

History

#### Lengths of successful chains:



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From Travers and Milgram (1969) in Sociometry:<sup>[4]</sup> "An Experimental Study of the Small World Problem."

Social Search

#### Milgram's small world experiment with e-mail<sup>[2]</sup>



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## Social search—the Columbia experiment

- 60,000+ participants in 166 countries
- 18 targets in 13 countries including
  - a professor at an Ivy League university,
  - an archival inspector in Estonia,
  - a technology consultant in India,
  - a policeman in Australia, and
  - a veterinarian in the Norwegian army.
- 24,000+ chains

## Social search—the Columbia experiment

- Motivation/Incentives/Perception matter.
- ► If target seems reachable ⇒ participation more likely.
- Small changes in attrition rates
   ⇒ large changes in completion rates
- e.g., \ 15% in attrition rate

   → 800% in completion rate



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#### Social search—the Columbia experiment

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Milgram's participation rate was roughly 75%

- Email version: Approximately 37% participation rate.
- Probability of a chain of length 10 getting through:

 $.37^{10}\simeq 5\times 10^{-5}$ 

▶  $\Rightarrow$  384 completed chains (1.6% of all chains).

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weak ties (Granovetter)

Successful chains disproportionately used

Social search—the Columbia experiment

- professional ties (34% vs. 13%)
- ties originating at work/college
- target's work (65% vs. 40%)

#### ... and disproportionately avoided

- hubs (8% vs. 1%) (+ no evidence of funnels)
- family/friendship ties (60% vs. 83%)

#### $Geography \to Work$

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# Social search—the Columbia experiment

Senders of successful messages showed little absolute dependency on

- age, gender
- country of residence
- income
- religion
- relationship to recipient

Range of completion rates for subpopulations:

30% to 40%

# Social search—the Columbia experiment

Mildly bad for continuing chain:

choosing recipients because "they have lots of friends" or because they will "likely continue the chain."

#### Why:

- Specificity important
- Successful links used relevant information.
   (e.g. connecting to someone who shares same profession as target.)



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## Social search—the Columbia experiment

Nevertheless, some weak discrepencies do exist...

#### An above average connector:

Norwegian, secular male, aged 30-39, earning over \$100K, with graduate level education working in mass media or science, who uses relatively weak ties to people they met in college or at work.

#### A below average connector:

Italian, Islamic or Christian female earning less than \$2K, with elementary school education and retired, who uses strong ties to family members.

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# Social search—the Columbia experiment

#### **Basic results:**

- $\langle L \rangle = 4.05$  for all completed chains
- L<sub>\*</sub> = Estimated 'true' median chain length (zero attrition)
- Intra-country chains:  $L_* = 5$
- Inter-country chains:  $L_* = 7$
- All chains:  $L_* = 7$
- Milgram:  $L_* \simeq 9$

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## Previous work—short paths

Connected random networks have short average path lengths:

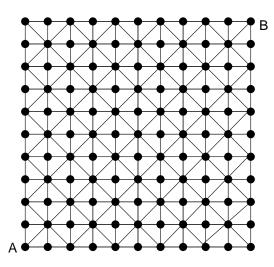
$$\langle d_{AB} 
angle \sim \log(N)$$

N = population size,

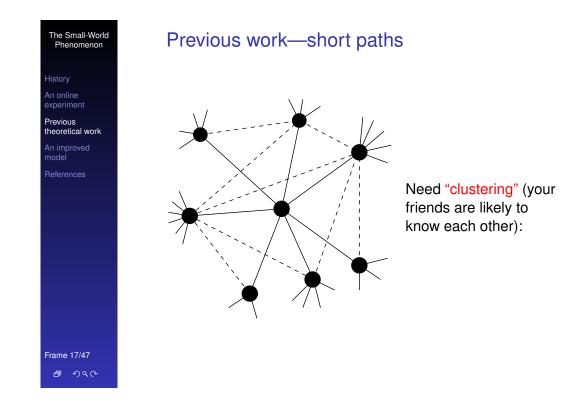
 $d_{AB}$  = distance between nodes *A* and *B*.

But: social networks aren't random...





 $d_{AB} = 10 \rightarrow$  too many long paths.



# Randomness + regularity

Now have  $d_{AB} = 3$ 

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 $\langle d \rangle$  decreases overall

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## Small-world networks

Introduced by Watts and Strogatz (Nature, 1998)<sup>[5]</sup> "Collective dynamics of 'small-world' networks."

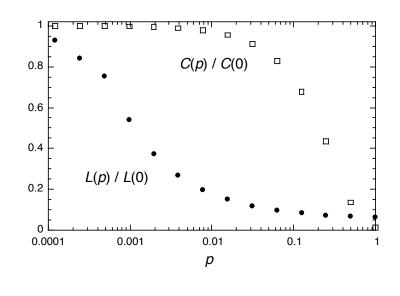
#### Small-world networks were found everywhere:

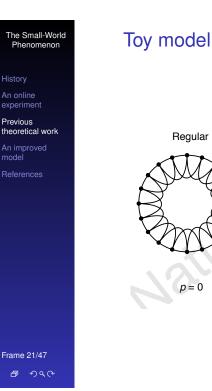
- neural network of C. elegans,
- semantic networks of languages,
- actor collaboration graph,
- food webs,
- social networks of comic book characters,...

#### Very weak requirements:

local regularity + random short cuts







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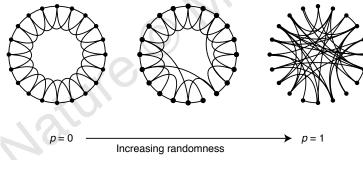
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Previous work-finding short paths

But are these short cuts findable?

#### No.

Nodes cannot find each other quickly with any local search method.

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## Previous work-finding short paths

- What can a local search method reasonably use?
- How to find things without a map?
- Need some measure of distance between friends and the target.

#### Some possible knowledge:

- Target's identity
- Friends' popularity
- Friends' identities
- Where message has been

## Previous work-finding short paths

#### Kleinberg's Network:

- 1. Start with regular d-dimensional cubic lattice.
- 2. Add local links so nodes know all nodes within a distance *q*.
- 3. Add *m* short cuts per node.
- 4. Connect *i* to *j* with probability
  - $p_{ij} \propto d_{ij}^{-lpha}.$
- $\alpha = 0$ : random connections.
- $\alpha$  large: reinforce local connections.
- $\alpha = d$ : same number of connections at all scales.



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## Previous work-finding short paths

Jon Kleinberg (Nature, 2000)<sup>[3]</sup> "Navigation in a small world."

#### Allowed to vary:

- 1. local search algorithm and
- 2. network structure.

#### Previous work-finding short paths

#### Theoretical optimal search:

- "Greedy" algorithm.
- Same number of connections at all scales:  $\alpha = d$ .

Search time grows slowly with system size (like  $\log^2 N$ ).

But: social networks aren't lattices plus links.

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## Previous work—finding short paths

▶ If networks have hubs can also search well: Adamic et al. (2001)<sup>[1]</sup>

 $P(k_i) \propto k_i^{-\gamma}$ 

where k = degree of node i (number of friends).

- Basic idea: get to hubs first (airline networks).
- But: hubs in social networks are limited.

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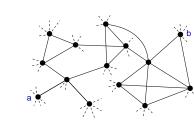
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If there are no hubs and no underlying lattice, how can search be efficient?



Which friend of a is closest to the target b?

What does 'closest' mean?

What is 'social distance'?

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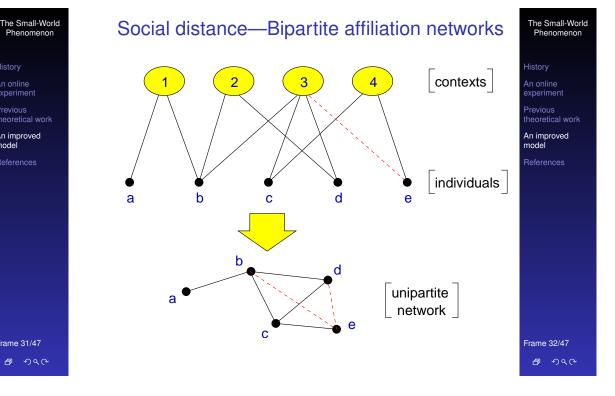
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# The model

One approach: incorporate identity.

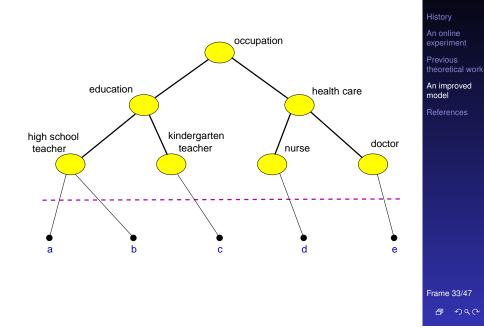
Identity is formed from attributes such as:

- Geographic location
- Type of employment
- Religious beliefs
- Recreational activities.

Groups are formed by people with at least one similar attribute.

Attributes  $\Leftrightarrow$  Contexts  $\Leftrightarrow$  Interactions  $\Leftrightarrow$  Networks.

# Social distance—Context distance



The model

- Individuals are more likely to know each other the closer they are within a hierarchy.
- Construct z connections for each node using

$$p_{ij} = c \exp\{-\alpha x_{ij}\}$$

- $\alpha = 0$ : random connections.
- $\alpha$  large: local connections.

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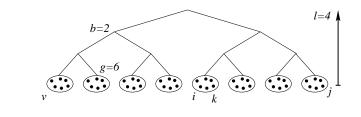
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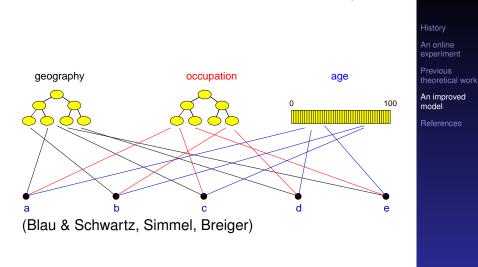
Distance between two individuals  $x_{ij}$  is the height of lowest common ancestor.



 $x_{ij} = 3, x_{ik} = 1, x_{iv} = 4.$ 

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# Social distance—Generalized context space

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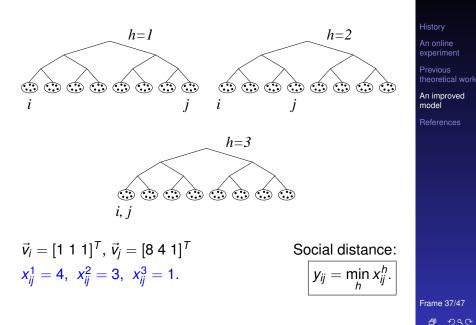
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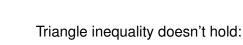
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# The model



# The model

- Individuals know the identity vectors of
  - 1. themselves,
  - 2. their friends,
    - and
  - 3. the target.
- Individuals can estimate the social distance between their friends and the target.
- Use a greedy algorithm + allow searches to fail randomly.



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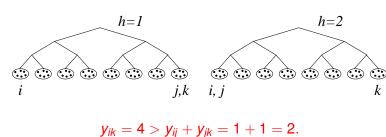
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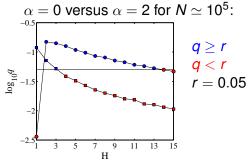
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# The model-results—searchable networks



*q* = probability an arbitrary message chain reaches a target.

- A few dimensions help.
- Searchability decreases as population increases.
- Precise form of hierarchy largely doesn't matter.



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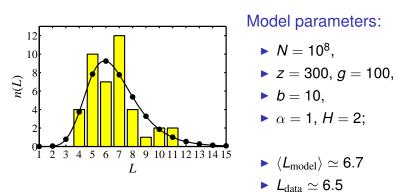
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# The model-results

Milgram's Nebraska-Boston data:



Social Search—Real world uses

- Tags create identities for objects
- Website tagging: http://www.del.icio.us
- (e.g., Wikipedia)
- Photo tagging: http://www.flickr.com
- Dynamic creation of metadata plus links between information objects.
- Folksonomy: collaborative creation of metadata

Social search—Data

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#### Adamic and Adar (2003)

- For HP Labs, found probability of connection as function of organization distance well fit by exponential distribution.

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## Recommender systems:

Social Search—Real world uses

- Amazon uses people's actions to build effective connections between books.
- Conflict between 'expert judgments' and tagging of the hoi polloi.

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# Conclusions

- ► Bare networks are typically unsearchable.
- Paths are findable if nodes understand how network is formed.
- Importance of identity (interaction contexts).
- Improved social network models.
- Construction of peer-to-peer networks.
- Construction of searchable information databases.

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1	J. Kleinberg. Navigation in a small world. <i>Nature</i> , 406:845, 2000. pdf (⊞)	
/	J. Travers and S. Milgram. An experimental study of the small world problem. <i>Sociometry</i> , 32:425–443, 1969. <u>pdf</u> (⊞)	Frame 46/47 ඕ එඉ

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