

Voting, Success, and Superstars

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Principles of Complex Systems, Vols. 1, 2, & 3D
CSYS/MATH 6701, 6713, & a pretend number, 2024–2025

Prof. Peter Sheridan Dodds

Computational Story Lab | Vermont Complex Systems Center
Santa Fe Institute | University of Vermont



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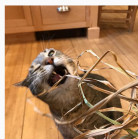
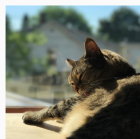
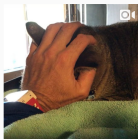
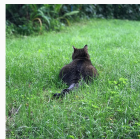
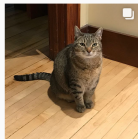
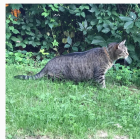
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 On Instagram at [pratchett_the_cat](https://www.instagram.com/pratchett_the_cat) 



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Where do superstars come from?

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“The economics of superstars” 

S. Rosen,

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Examples:



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Examples:



Full-time Comedians (≈ 200)



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Highly skewed distributions again...



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Rosen's theory:



Individual quality q maps to reward $R(q)$.



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 2. **Technology:**



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 Joint consumption versus public good.




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 Joint consumption versus public good.

 No social element—success follows 'inherent quality'.





“Stardom and Talent”

Moshe Adler,

American Economic Review, **75**, 208–212, 1985. ^[1]



“Consumption capital”: “Appreciation [of music] increases with knowledge. But how does one know about music? By listening to it, *and discussing it with other persons who know about it.*”





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Success can be purely a social construction








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 (How can we measure 'inherent quality'?)



Evidence from the web suggestions (Huberman et al.)

1. Easy decisions (yes/no) lead to bandwagoning
 e.g. jyte.com
2. More costly evaluations lead to oppositional votes
 e.g. amazon.com

 **Self-selection:** Costly voting may lower incentives for those who agree with the current assessment and increase incentives for those who disagree.



Score-based voting versus rank-based voting:




“A theory of measuring, electing, and ranking” [↗](#)

Balinski and Laraki,

Proc. Natl. Acad. Sci., **104**, 8720–8725, 2007. [2]





“Aggregating partial, local evaluations to achieve global ranking” 

Laureti, Moret, and Zhang,
Physica A, **345**, 705–712, 2004. ^[4]



Model: participants rank n objects based on underlying quality q

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-  Assume evaluation of object i is a random variable with mean q_i

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$$p_i(t) \propto v_i(t)^\alpha \text{ or } p_i(t) \propto q_i v_i(t)^\alpha.$$





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If $\alpha < 1$, correct quality ordering is uncovered


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Related to Adler's approach



Dominance hierarchies



“Individual differences versus social dynamics in the formation of animal dominance hierarchies” 

Chase et al.,

Proc. Natl. Acad. Sci., **99**, 5744-5749, 2002. ^[3]



The aggressive female *Metriacrima* zebra:



Pecking orders for fish...

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Dominance hierarchies

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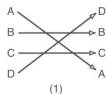
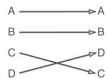
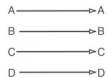
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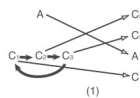
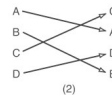
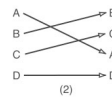
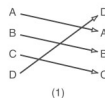
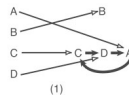
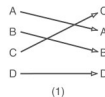
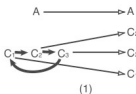
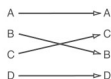
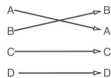
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Fish forget—changing of dominance hierarchies:

1st Hierarchy \Rightarrow 2nd Hierarchy



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Dominance hierarchies

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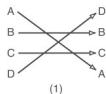
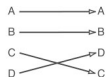
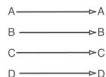
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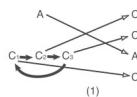
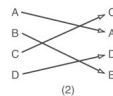
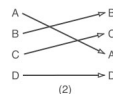
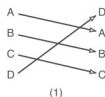
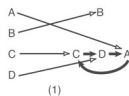
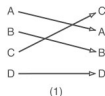
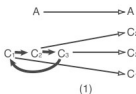
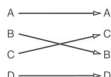
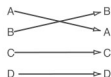
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1st Hierarchy → 2nd Hierarchy



22 observations: about 3/4 of the time, hierarchy changed



Dominance hierarchies

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Methods of Forming Hierarchies				
Size of set	Group assembly		Round-robin competition	
4	<p>(23) (2) n=25</p>	<p>(9) (3)</p>	<p>(3) (3)</p>	<p>(1)</p>
5	<p>(10) (1) n=11</p>	<p>(6) (1)</p>	<p>(1) (2)</p>	<p>(1) (1)</p>



Group versus isolated interactions produce different hierarchies



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Music Lab Experiment



48 songs
30,000 participants

BAND NAME

SONG TITLE

NUMBER OF DOWNLOADS

[Help]	[Log off]	# of down loads
GROWTH PEOPLE: "names"		86
ACCEPT THAT "the r people"		52
LISTFORPEOPLE: "no way out"		45

multiple 'worlds'
Inter-world variability

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 How probable is the world?

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How probable is the world?

Can we estimate variability?

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multiple 'worlds'

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Music Lab Experiment



48 songs

30,000 participants

How probable is the world?

Can we estimate variability?

Superstars dominate but are unpredictable. Why?

A screenshot of a music download interface. The interface has a header with '[Help]' and '[Log off]' links, and a column for '# of down loads'. The table lists three songs: 'GROWTH PEOPLE: "names"' with 86 downloads, 'ACCEPT THAT "the r people"' with 52 downloads, and 'LISTFORPEOPLE: "no way out"' with 45 downloads. Red arrows point from the text 'BAND NAME' to the song names, 'SONG TITLE' to the song titles, and 'NUMBER OF DOWNLOADS' to the download counts.

	[Help]	[Log off]	# of down loads
GROWTH PEOPLE: "names"			86
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multiple 'worlds'

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Music Lab - Song Selection - Mozilla Firefox


File Edit View Go Bookmarks Tools Help

http://www.musiclab.columbia.edu/me/songs

	# of down loads	[Help] [Log off]	# of down loads	# of down loads
HARTSFIELD: "enough is enough"	20	GO MOREDECA: "it does what it told"	12	UNDO: "while the world passes"
DEEP ENOUGH TO DIE: "for the sky"	17	PARKER THEORY: "the sad"	47	UP FOR NOTHING: "in sight of"
THE THRIFT SYNDICATE: "2003 a tragedy"	20	MISS OCTOBER: "pink aggression"	27	SILVERFOX: "glow"
THE BROKEN PROMISE: "the end in friend"	19	POST BREAK TRAGEDY: "horror"	14	STRANGER: "one deep"
THIS NEW DAWN: "the belief above the answer"	12	FORTIFYING: "tear"	24	FAR FROM KNOWN: "route 9"
NOONER AT NINE: "walk away"	6	THE CALEFACTION: "trapped in an orange peel"	20	STUNT MONKEY: "inside out"
MORAL HAZARD: "waste of my life"	8	SZMETRO: "lockdown"	17	DANTE: "this mystery"
NOT FOR SCHOLARS: "as seasons change"	27	SIMPLY WAITING: "best with the count"	16	FACING THROUGH: "with me last"
SECRETARY: "keep your eyes on the ballistics"	5	STAR CLIMBER: "tell me"	38	UNKNOWN CITIZENS: "telling over"
ART OF KAMELY: "seductive into, melodic breakdown"	10	THE FASTLANE: "if death do us part i don't"	31	BY NOVEMBER: "if i could take you"
HYDRAULIC SANDWICH: "separation anxiety"	20	A BLINDING SILENCE: "mines and mines"	17	DRAWN IN THE SKY: "top the ride"
EMBER SKY: "this upcoming winter"	25	SUM RANA: "the bolshoik boogie"	15	SELSAUS: "stars of the city"
SALUTE THE DAWN: "i am one"	13	CAPE RENEWAL: "hassleback work v1"	12	SIBRIAN: "eye patch"
RYAN ESSMAKER: "detour, the still"	14	UP FALLS DOWN: "a brighter burning star"	11	EVAN COLD: "robust downey j"
BEERBONG: "father to son"	12	SUMMERSWASTED: "a plan behind destruction"	17	BENEFIT OF A DOUBT: "run away"
HALL OF FAME: "best mistakes"	19	SILENT FILM: "all i have to say"	61	SHIPWRECK UNION: "out of the woods"

Experimental Study of Inequality and
Unpredictability in an Artificial
Cultural Market



"An experimental study of inequality and
unpredictability in an artificial cultural market" 
Salganik, Dodds, and Watts,
Science, **311**, 854–856, 2006. ^[6]



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Experiment 1

Rank	Artist	Rank	Artist	Rank	Artist
1	THE KISS	1	THE KISS	1	THE KISS
2	THE KISS	2	THE KISS	2	THE KISS
3	THE KISS	3	THE KISS	3	THE KISS
4	THE KISS	4	THE KISS	4	THE KISS
5	THE KISS	5	THE KISS	5	THE KISS
6	THE KISS	6	THE KISS	6	THE KISS
7	THE KISS	7	THE KISS	7	THE KISS
8	THE KISS	8	THE KISS	8	THE KISS
9	THE KISS	9	THE KISS	9	THE KISS
10	THE KISS	10	THE KISS	10	THE KISS
11	THE KISS	11	THE KISS	11	THE KISS
12	THE KISS	12	THE KISS	12	THE KISS
13	THE KISS	13	THE KISS	13	THE KISS
14	THE KISS	14	THE KISS	14	THE KISS
15	THE KISS	15	THE KISS	15	THE KISS
16	THE KISS	16	THE KISS	16	THE KISS
17	THE KISS	17	THE KISS	17	THE KISS
18	THE KISS	18	THE KISS	18	THE KISS
19	THE KISS	19	THE KISS	19	THE KISS
20	THE KISS	20	THE KISS	20	THE KISS

Experiments 2-4

Rank	Artist	Rank	Artist	Rank	Artist
1	THE KISS	1	THE KISS	1	THE KISS
2	THE KISS	2	THE KISS	2	THE KISS
3	THE KISS	3	THE KISS	3	THE KISS
4	THE KISS	4	THE KISS	4	THE KISS
5	THE KISS	5	THE KISS	5	THE KISS
6	THE KISS	6	THE KISS	6	THE KISS
7	THE KISS	7	THE KISS	7	THE KISS
8	THE KISS	8	THE KISS	8	THE KISS
9	THE KISS	9	THE KISS	9	THE KISS
10	THE KISS	10	THE KISS	10	THE KISS
11	THE KISS	11	THE KISS	11	THE KISS
12	THE KISS	12	THE KISS	12	THE KISS
13	THE KISS	13	THE KISS	13	THE KISS
14	THE KISS	14	THE KISS	14	THE KISS
15	THE KISS	15	THE KISS	15	THE KISS
16	THE KISS	16	THE KISS	16	THE KISS
17	THE KISS	17	THE KISS	17	THE KISS
18	THE KISS	18	THE KISS	18	THE KISS
19	THE KISS	19	THE KISS	19	THE KISS
20	THE KISS	20	THE KISS	20	THE KISS



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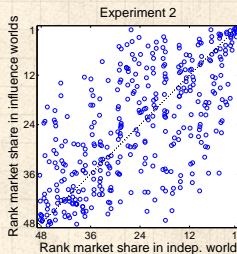
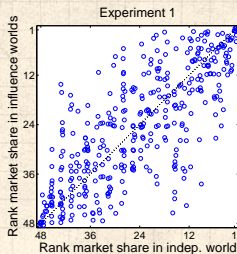
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Variability in final rank.



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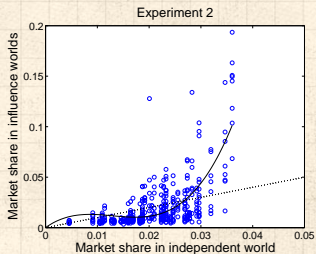
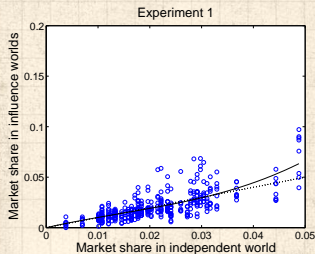
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Variability in final number of downloads.



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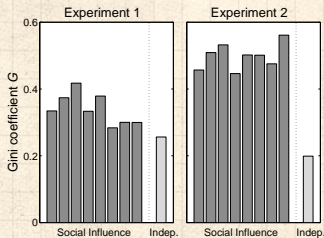
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Inequality as measured by Gini coefficient:

$$G = \frac{1}{(2N_s - 1)} \sum_{i=1}^{N_s} \sum_{j=1}^{N_s} |m_i - m_j|$$



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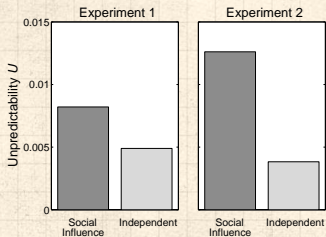
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Unpredictability

$$U = \frac{1}{N_s \binom{N_w}{2}} \sum_{i=1}^{N_s} \sum_{j=1}^{N_w} \sum_{k=j+1}^{N_w} |m_{i,j} - m_{i,k}|$$



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Sensible result:



Stronger social signal leads to **greater following and greater inequality.**



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Very peculiar observation:

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- But success may be due to social construction through **following**. (so let's tell a story... [8, 9])



Music Lab Experiment—Sneakiness [7]

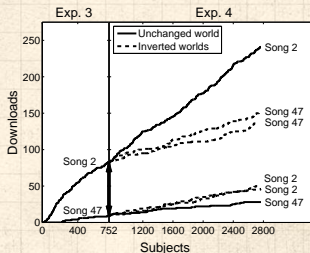
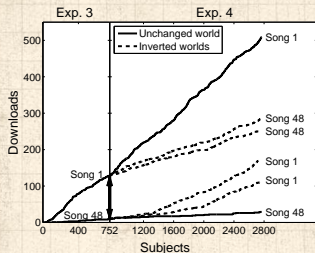
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Inversion of download count



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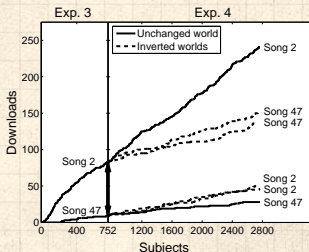
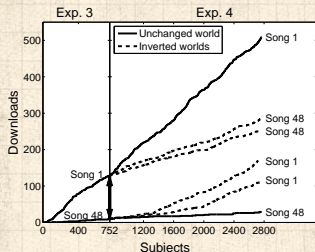
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The pretend rich get richer ...



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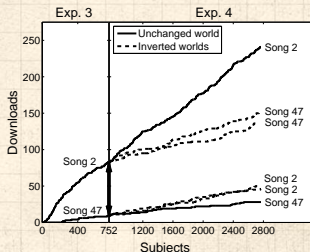
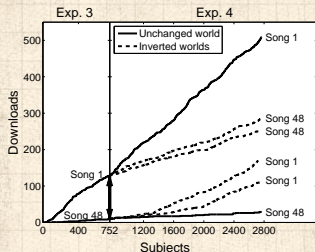
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🧱 Inversion of download count

🧱 The pretend rich get richer ...

🧱 ... but at a slower rate



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