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Organizational
Networks

Sealie & Lambie
Productions



Overview

Toyota
Ambiguous problems
Models of organizations:

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Goals
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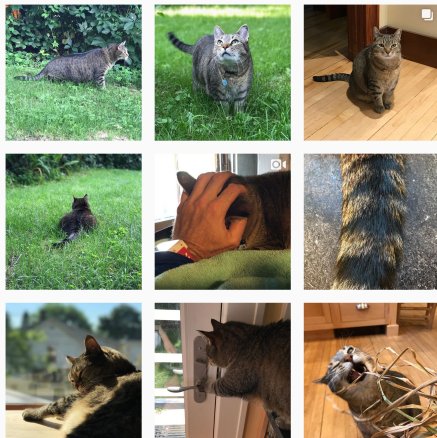


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Special Guest Executive Producer



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 On Instagram at [pratchett_the_cat](https://www.instagram.com/pratchett_the_cat) 



Outline

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Overview

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The basic idea/problem/motivation/history:

- Organizations as information exchange entities.
- Catastrophe recovery.
- Solving ambiguous, ill-defined problems.
- Robustness as 'optimal' design feature.

A model of organizational networks:

- Network construction algorithm.
- Task specification.
- Message routing algorithm.

Results:

- Performance measures.

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February, 1997:

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Aisin (eye-sheen), maker of brake valve parts for Toyota, burns to ground. ^[4]

- 🧱 4 hours supply (“just in time”).
- 🧱 14,000 cars per day → 0 cars per day.
- 🧱 6 months before new machines would arrive.
- 🧱 Recovered in 5 days.

🧱 Case study performed by Nishiguchi and Beaudet ^[4]

“Fractal Design: Self-organizing Links in Supply Chain”

in “Knowledge Creation: A New Source of Value”

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Some details:

- 36 suppliers, 150 subcontractors
- 50 supply lines
- Sewing machine maker with no experience in car parts spent about 500 man hours refitting a milling machine to produce 40 valves a day.
- Recovery depended on horizontal links which arguably provided:
 1. robustness
 2. searchability

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Some things fall apart:

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Rebirth:

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Recovery from catastrophe involves solving problems that are:

- Unanticipated,
- Unprecedented,
- Ambiguous (nothing is obvious),
- Distributed (knowledge/people/resources),
- Limited by existing resources,
- Critical for survival.

Frame:

- Collective solving of ambiguous problems

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Ambiguity:

- Question much less answer is not well understood.
- Back and forth search process rephrases question.
- Leads to iterative process of query reformulation.
- Ambiguous tasks are inherently not decomposable.
- How do individuals collectively work on an ambiguous organization-scale problem?
- How do we define ambiguity?

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Let's modelify:

Modeling ambiguous problems is hard...

- Model response instead...
- Individuals need novel information and must communicate with others outside of their usual contacts.
- Creative search is intrinsically inefficient.

Focus on robustness:

- Avoidance of individual failures.
- Survival of organization even when failures do occur.

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Real organizations—Extremes

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Hierarchy:

- Maximum efficiency,
- Suited to static environment,
- Brittle.

Market:

- Resilient,
- Suited to rapidly changing environment,
- Requires costless or low cost interactions.

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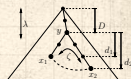
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Organizations as efficient hierarchies

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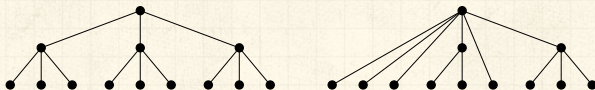
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 Economics: Organizations \equiv Hierarchies.

 e.g., Radner (1993)^[5], Van Zandt (1998)^[7]

 Hierarchies performing associative operations:

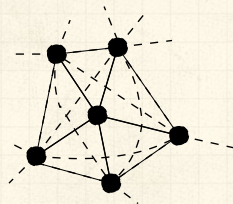
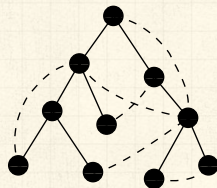
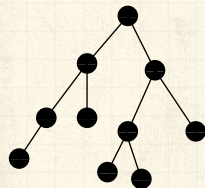



Real organizations...

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But real, complex organizations are in the middle...



“Heterarchy” 

David Stark,

The Biology of Business: Decoding the Natural Laws of the Enterprise., **New Series**, 4, 153–, 1999. ^[6]



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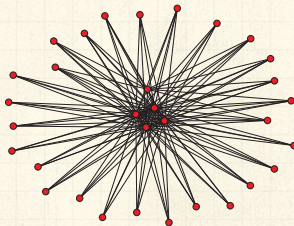
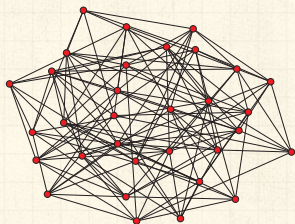
Optimal network topologies for local search



“Optimal network topologies for local search with congestion” 

Guimerà et al.,

Phys. Rev. Lett., **89**, 248701, 2002. ^[3]



Parallel search and congestion.



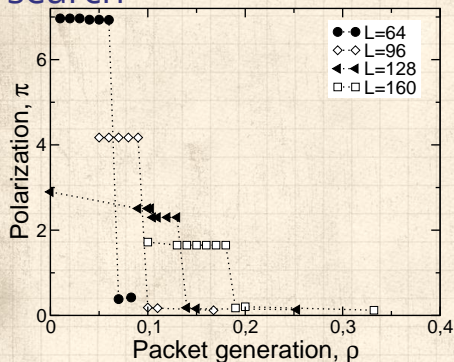
Queueing and network collapse.




Exploration of random search mechanisms.




Optimal network topologies for local search



 Betweenness: β .

 Polarization:

$$\pi = \frac{\max \beta}{\langle \beta \rangle} - 1.$$

 L = number of links.

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 Goal: minimize average search time.

 Few searches \Rightarrow hub-and-spoke network.

 Many searches \Rightarrow decentralized network.

 Phase transition?



Desirable organizational qualities:

1. Low cost (requiring few links).
2. Scalability.
3. Ease of construction—existence is plausible.
4. Searchability.
5. **'Ultra-robustness'**:
 - I Congestion robustness
(Resilience to failure due to information exchange);
 - II Connectivity robustness
(Recoverability in the event of failure).

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"Information exchange and the robustness of organizational networks" ↗

Dodds, Watts, and Sabel,
Proc. Natl. Acad. Sci., **100**, 12516–12521,
2003. [2]

Edited by Harrison White ↗

Formal organizational structure:

Underlying hierarchy:

- branching ratio b
- depth L
- $N = (b^L - 1)/(b - 1)$ nodes
- $N - 1$ links

Additional informal ties:

- Choose m links according to a two parameter probability distribution
- $0 \leq m \leq (N - 1)(N - 2)/2$

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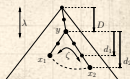
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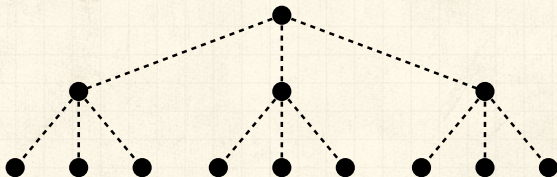


Model—underlying hierarchy

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Model—formal structure:



$$b = 3, \quad L = 3, \quad N = 13$$

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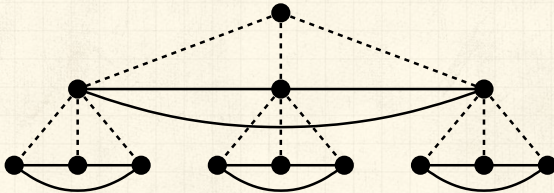


Model—addition of links

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Team-based networks ($m = 12$):



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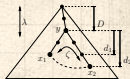
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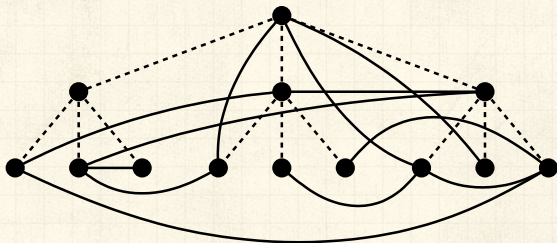


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Random networks ($m = 12$):



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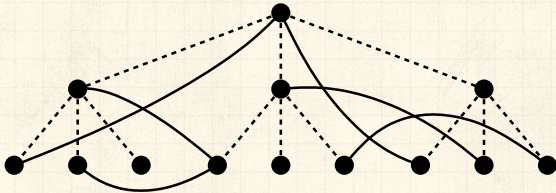


Model—addition of links

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Random interdivisional networks ($m = 6$):



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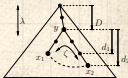
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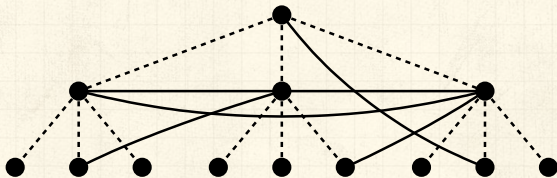


Model—addition of links

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Core-periphery networks ($m = 6$):



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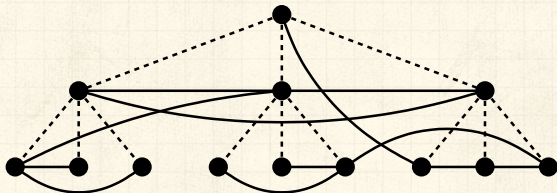


Model—addition of links

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Multiscale networks ($m = 12$):



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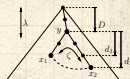
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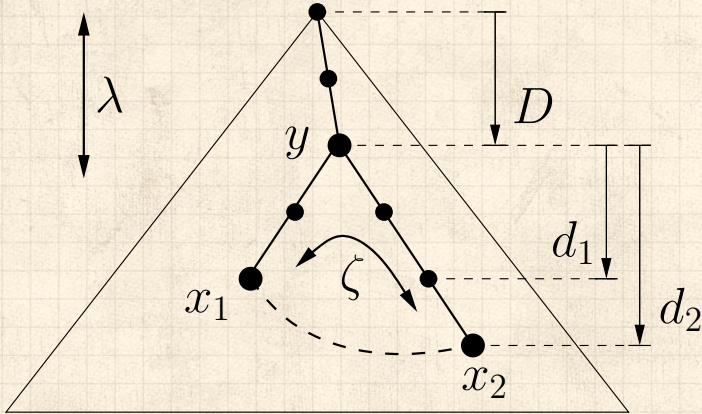
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Model—construction





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 Link addition probability:

$$P(D, d_1, d_2) \propto e^{-D/\lambda} e^{-f(d_1, d_2)/\zeta}$$

 First choose (D, d_1, d_2) .

 Randomly choose (y, x_1, x_2) given (D, d_1, d_2) .

 Choose links without replacement.



Requirements for $f(d_1, d_2)$:

1. $f \geq 0$ for $d_1 + d_2 \geq 2$
2. f increases monotonically with d_1, d_2 .
3. $f(d_1, d_2) = f(d_2, d_1)$.
4. f is maximized when $d_1 = d_2$.

Simple function satisfying 1-4:

$$f(d_1, d_2) = (d_1^2 + d_2^2 - 2)^{1/2}$$
$$\Rightarrow P(y, x_1, x_2) \propto e^{-D/\lambda} e^{-(d_1^2 + d_2^2 - 2)^{1/2}/\zeta}$$

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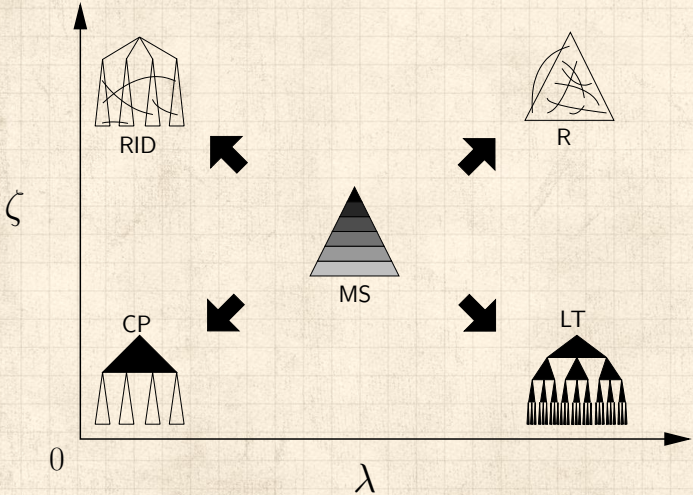
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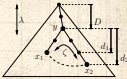
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Model—limiting cases




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Message passing pattern

 Each of T time steps, each node generates a message with probability μ .

 Recipient of message chosen based on distance from sender.



$$P(\text{recipient at distance } d) \propto e^{-d/\xi}.$$

1. ξ = measure of uncertainty;
2. $\xi = 0$: local message passing;
3. $\xi = \infty$: random message passing.

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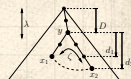
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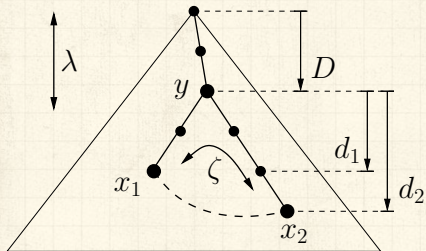
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Message passing pattern:

Distance d_{12} between two nodes x_1 and x_2 :



$$d_{12} = \max(d_1, d_2) = 3$$



Measure unchanged with presence of informal ties.

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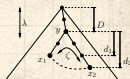
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Message passing pattern

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Simple message routing algorithm:

- Look ahead one step: always choose neighbor closest to recipient node.
- Pseudo-global knowledge:
 - Nodes understand hierarchy.
 - Nodes know only local informal ties.

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Message passing pattern

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Interpretations:

1. Sender knows specific recipient.
2. Sender requires certain kind of recipient.
3. Sender seeks specific information but recipient unknown.
4. Sender has a problem but information/recipient unknown.

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Message passing pattern

Performance:

- Measure Congestion Centrality ρ_i , fraction of messages passing through node i .
- Similar to betweenness centrality.
- However: depends on
 - Search algorithm;
 - Task specification (μ, ξ) .
- Congestion robustness comes from minimizing ρ_{\max} .

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Parameter settings (unless varying):

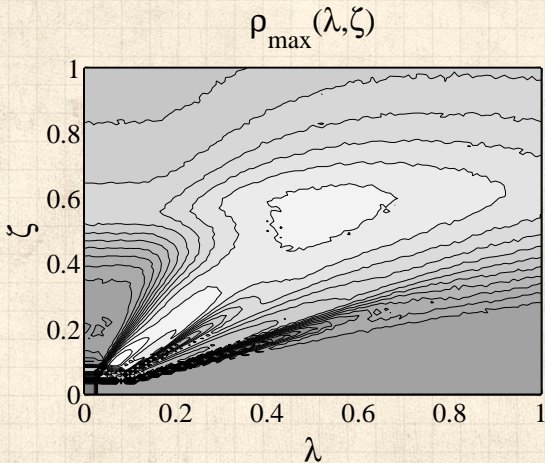
- Underlying hierarchy: $b = 5, L = 6, N = 3096$;
- Number of informal ties: $m = N$.
- Link addition algorithm: $\lambda = \zeta = 0.5$.
- Message passing: $\xi = 1, \mu = 10/N, T = 1000$.



Results—congestion robustness

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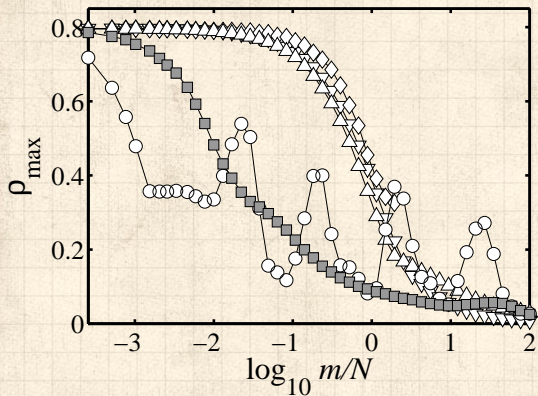
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Results—varying number of links added:

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◇=TB

▽=R

△=RID

○=CP

□=MS

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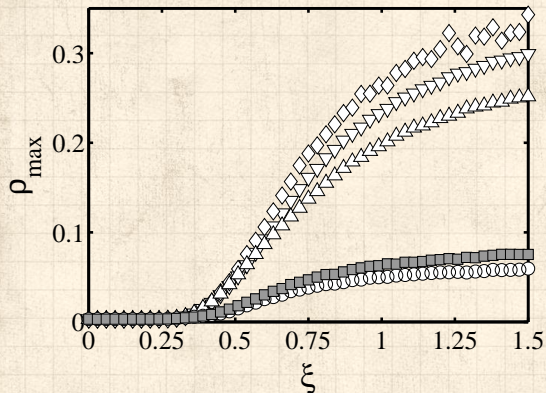
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Results—varying message passing pattern

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◇=TB

▽=R

△=RID

○=CP

□=MS

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Results—Maximum firm size

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- 🧱 Congestion may increase with size of network.
- 🧱 Fix rate of message passing (μ) and Message pattern (ξ).
- 🧱 Fix branching ratio of hierarchy and add more levels.
- 🧱 Individuals have limited capacity \Rightarrow limit to firm size.

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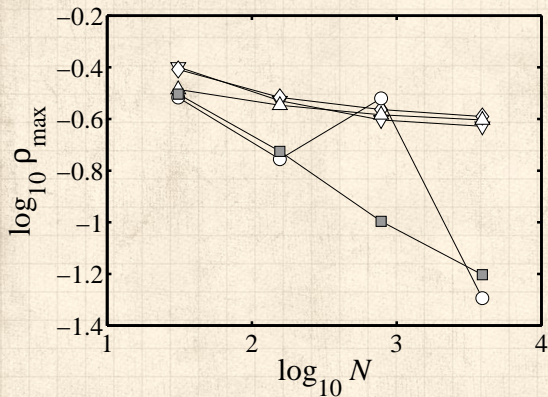
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Scalability in complete uncertainty: $\xi = \infty$



◇=TB

▽=R

△=RID

○=CP

□=MS

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Inducing catastrophic failure:

 Remove N_r nodes and measure relative size of largest component $C = S/(N - N_r)$.

 Four deletion sequences:

1. Top-down;
2. Random;
3. Hub;
4. Cascading failure.

 Results largely independent of sequence.

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Results—Connectivity Robustness

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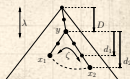
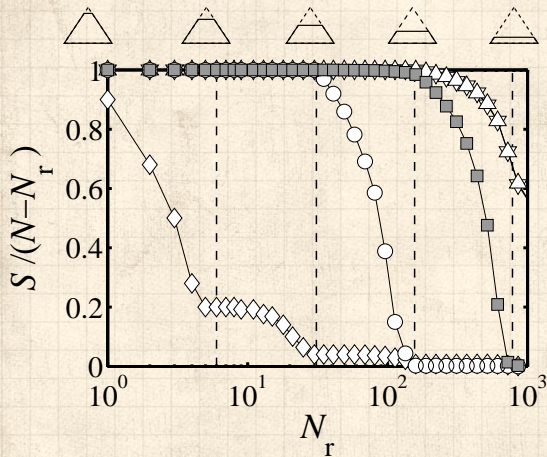
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Summary of results

| Feature | Congestion Robustness | Connectivity Robustness | Scalability |
|-----------------------|--------------------------|----------------------------|-------------|
| Core-periphery | good | average | average |
| Random | poor | good | poor |
| Rand. Interdivisional | poor | good | poor |
| Team-based | poor | poor | poor |
| Multiscale | good | good | good |

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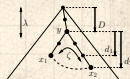
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Multi-scale networks:

1. Possess good Congestion Robustness and Connectivity
Robustness \Rightarrow Ultra-robust;
2. Scalable;
3. Relatively insensitive to parameter choice;

 Above suggests existence of multi-scale structure is plausible.

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Conclusory moments

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- ⊞ Foregoing is an attempt to model what organizations might look like beyond simple hierarchies (2003).
- ⊞ Possible work: develop 'bottom up' model of organizational networks based on social search, identity (emergent searchability).
- ⊞ Balance of **generalists versus specialists**—how many middle managers does an organization need?
- ⊞ Still a need for data on real organizations...

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The nature of the firm.

[Economica](#), New Series, 4(4):386–405, 1937. pdf ↗

[2] P. S. Dodds, D. J. Watts, and C. F. Sabel.

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[3] R. Guimerà, A. Diaz-Guilera, F. Vega-Redondo,
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The organization of decentralized information processing.

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