

# Organizational Networks: Information Exchange and Robustness

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Complex Networks | @networksvox  
CSYS/MATH 303, Spring, 2018

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## Sealie & Lambie Productions



Overview

- Toyota
- Ambiguous problems
- Models of organizations:

Modelification

- Goals
- Model
- Testing
- Results

Conclusion

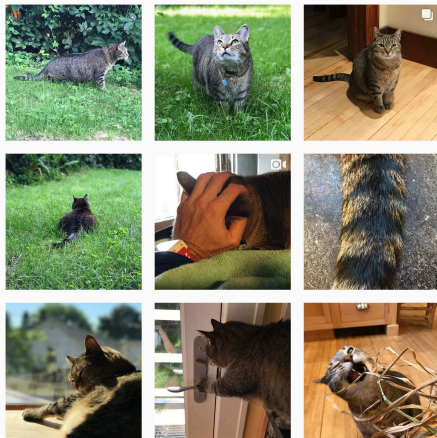
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## Special Guest Executive Producer



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 On Instagram at [pratchett\\_the\\_cat](https://www.instagram.com/pratchett_the_cat) 





# Outline

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## The basic idea/problem/motivation/history:

- Organizations as information exchange entities.
- Catastrophe recovery.
- Solving ambiguous, ill-defined problems.
- Robustness as 'optimal' design feature.

## A model of organizational networks:

- Network construction algorithm.
- Task specification.
- Message routing algorithm.

## Results:

- Performance measures.

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# February, 1997:

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Aisin (eye-sheen), maker of brake valve parts for Toyota, burns to ground. <sup>[4]</sup>

- 4 hours supply ("just in time").
- 14,000 cars per day  $\rightarrow$  0 cars per day.
- 6 months before new machines would arrive.
- Recovered in 5 days.

- Case study performed by Nishiguchi and Beaudet <sup>[4]</sup>  
"Fractal Design: Self-organizing Links in Supply Chain"  
in "Knowledge Creation: A New Source of Value"

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## Some details:

- 36 suppliers, 150 subcontractors
- 50 supply lines
- Sewing machine maker with no experience in car parts spent about 500 man hours refitting a milling machine to produce 40 valves a day.
- Recovery depended on horizontal links which arguably provided:
  - robustness
  - searchability

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# Some things fall apart:

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LEHMAN BROTHERS



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Recovery from catastrophe involves solving problems that are:

-  Unanticipated,
-  Unprecedented,
-  Ambiguous (nothing is obvious),
-  Distributed (knowledge/people/resources),
-  Limited by existing resources,
-  Critical for survival.

Frame:

-  Collective solving of ambiguous problems

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## Ambiguity:

- Question much less answer is not well understood.
- Back and forth search process rephrases question.
- Leads to iterative process of query reformulation.
- Ambiguous tasks are inherently not decomposable.
- How do individuals collectively work on an ambiguous organization-scale problem?
- How do we define ambiguity?

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# Let's modelify:

## Modeling ambiguous problems is hard...

- Model response instead...
- Individuals need novel information and must communicate with others outside of their usual contacts.
- Creative search is intrinsically inefficient.

## Focus on robustness:

- Avoidance of individual failures.
- Survival of organization even when failures do occur.

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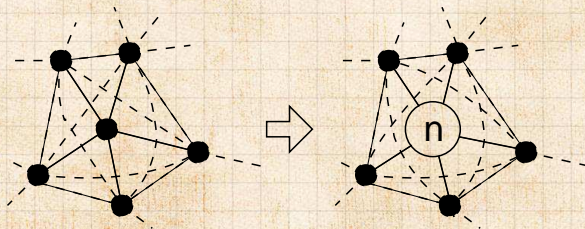
# Why organizations exist:



“The Nature of the Firm” ↗  
Ronald H. Coase,  
*Economica*, **New Series**, 4, 386–405, 1937. [1]

🧱 Notion of Transaction Costs ↗.

🧱 More efficient for individuals to cooperate outside of the market.



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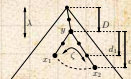
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# Real organizations—Extremes

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## Hierarchy:

-  Maximum efficiency,
-  Suited to static environment,
-  Brittle.

## Market:

-  Resilient,
-  Suited to rapidly changing environment,
-  Requires costless or low cost interactions.

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# Organizations as efficient hierarchies

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 Economics: Organizations  $\equiv$  Hierarchies.

 e.g., Radner (1993)<sup>[5]</sup>, Van Zandt (1998)<sup>[7]</sup>

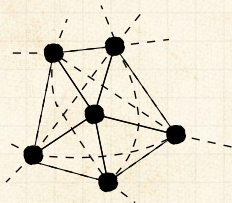
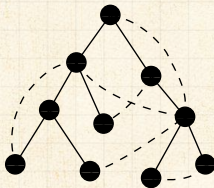
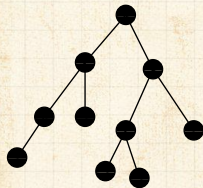
 Hierarchies performing associative operations:






# Real organizations...

But real, complex organizations are in the middle...



“Heterarchy” 

David Stark,  
The Biology of Business: Decoding the  
Natural Laws of the Enterprise., **New  
Series, 4**, 153–, 1999. <sup>[6]</sup>



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# Optimal network topologies for local search



“Optimal network topologies for local search with congestion” 

Guimerà et al.,  
Phys. Rev. Lett., **89**, 248701, 2002. <sup>[3]</sup>

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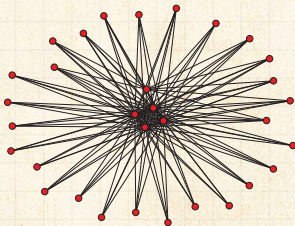
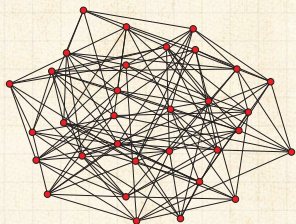
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Parallel search and congestion.



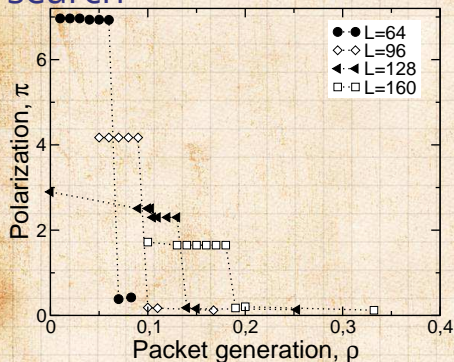
Queueing and network collapse.



Exploration of random search mechanisms.



# Optimal network topologies for local search



Betweenness:  $\beta$ .

Polarization:

$$\pi = \frac{\max \beta}{\langle \beta \rangle} - 1.$$

$L$  = number of links.

Goal: minimize average search time.

Few searches  $\Rightarrow$  hub-and-spoke network.

Many searches  $\Rightarrow$  decentralized network.

Phase transition?

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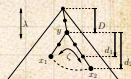
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# Desirable organizational qualities:

1. Low cost (requiring few links).
2. Scalability.
3. Ease of construction—existence is plausible.
4. Searchability.
5. **'Ultra-robustness'**:
  - I Congestion robustness  
(Resilience to failure due to information exchange);
  - II Connectivity robustness  
(Recoverability in the event of failure).



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## Small world problem:

- Can individuals pass a message to a target individual using only personal connections?
- Yes, large scale networks searchable if nodes have identities.
- "Identity and Search in Social Networks," Watts, Dodds, & Newman, 2002. [8]





## "Information exchange and the robustness of organizational networks" ↗

Dodds, Watts, and Sabel,  
Proc. Natl. Acad. Sci., **100**, 12516–12521,  
2003. [2]

Edited by Harrison White ↗

## Formal organizational structure:

Underlying hierarchy:

- branching ratio  $b$
- depth  $L$
- $N = (b^L - 1)/(b - 1)$  nodes
- $N - 1$  links

Additional informal ties:

- Choose  $m$  links according to a two parameter probability distribution
- $0 \leq m \leq (N - 1)(N - 2)/2$

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# Model—underlying hierarchy

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## Model—formal structure:



$$b = 3, \quad L = 3, \quad N = 13$$



# Model—addition of links

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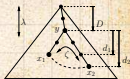
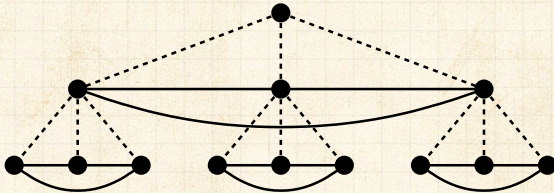
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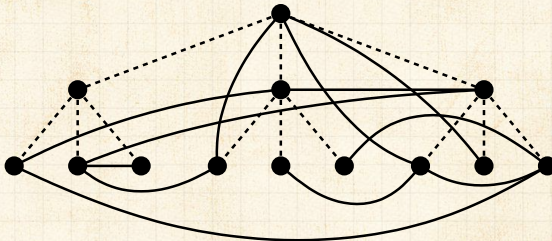
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Team-based networks ( $m = 12$ ):



# Model—addition of links

Random networks ( $m = 12$ ):



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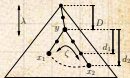
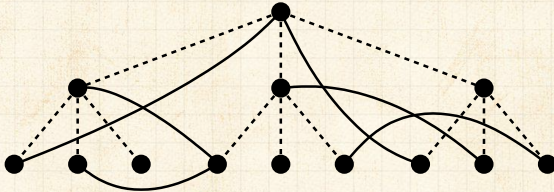
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## Random interdivisional networks ( $m = 6$ ):



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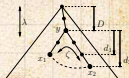
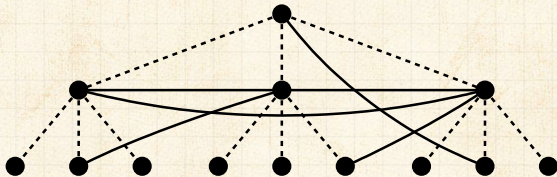
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Core-periphery networks ( $m = 6$ ):







# Model—construction

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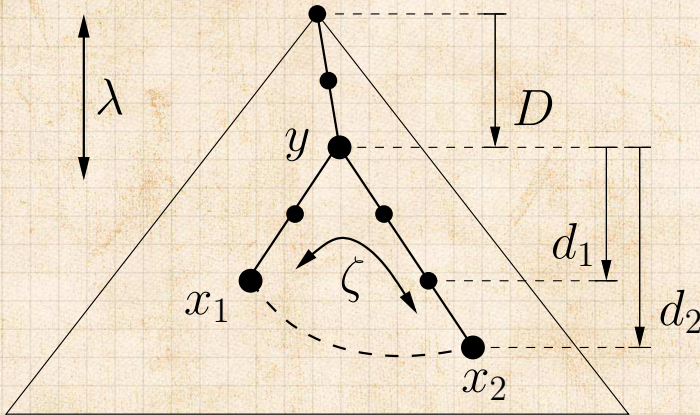
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 Link addition probability:

$$P(D, d_1, d_2) \propto e^{-D/\lambda} e^{-f(d_1, d_2)/\zeta}$$

 First choose  $(D, d_1, d_2)$ .

 Randomly choose  $(y, x_1, x_2)$  given  $(D, d_1, d_2)$ .

 Choose links without replacement.



## Requirements for $f(d_1, d_2)$ :

1.  $f \geq 0$  for  $d_1 + d_2 \geq 2$
2.  $f$  increases monotonically with  $d_1, d_2$ .
3.  $f(d_1, d_2) = f(d_2, d_1)$ .
4.  $f$  is maximized when  $d_1 = d_2$ .

## Simple function satisfying 1-4:

$$f(d_1, d_2) = (d_1^2 + d_2^2 - 2)^{1/2}$$
$$\Rightarrow P(y, x_1, x_2) \propto e^{-D/\lambda} e^{-(d_1^2 + d_2^2 - 2)^{1/2}/\zeta}$$

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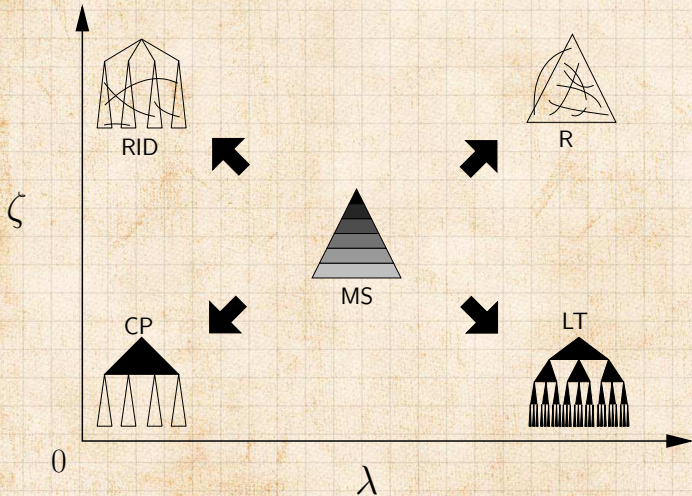
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# Model—limiting cases



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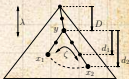
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# Message passing pattern

 Each of  $T$  time steps, each node generates a message with probability  $\mu$ .

 Recipient of message chosen based on distance from sender.



$$P(\text{recipient at distance } d) \propto e^{-d/\xi}.$$

1.  $\xi$  = measure of uncertainty;
2.  $\xi = 0$ : local message passing;
3.  $\xi = \infty$ : random message passing.

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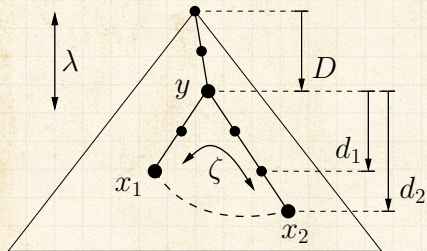
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# Message passing pattern:

Distance  $d_{12}$  between two nodes  $x_1$  and  $x_2$ :



$$d_{12} = \max(d_1, d_2) = 3$$

 Measure unchanged with presence of informal ties.

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## Simple message routing algorithm:

 Look ahead one step: always choose neighbor closest to recipient node.

 Pseudo-global knowledge:

1. Nodes understand hierarchy.
2. Nodes know only local informal ties.



# Message passing pattern

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## Interpretations:

1. Sender knows specific recipient.
2. Sender requires certain kind of recipient.
3. Sender seeks specific information but recipient unknown.
4. Sender has a problem but information/recipient unknown.



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## Performance:

🧱 Measure Congestion Centrality  $\rho_i$ , fraction of messages passing through node  $i$ .

🧱 Similar to betweenness centrality.

🧱 However: depends on

1. Search algorithm;
2. Task specification  $(\mu, \xi)$ .

🧱 Congestion robustness comes from minimizing  $\rho_{\max}$ .





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## Parameter settings (unless varying):

- Underlying hierarchy:  $b = 5, L = 6, N = 3096$ ;
- Number of informal ties:  $m = N$ .
- Link addition algorithm:  $\lambda = \zeta = 0.5$ .
- Message passing:  $\xi = 1, \mu = 10/N, T = 1000$ .



# Results—congestion robustness

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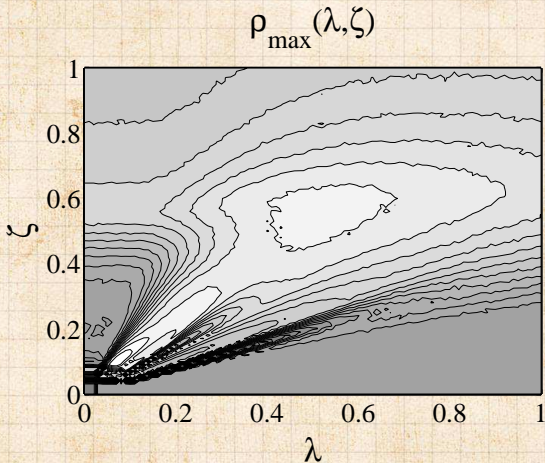
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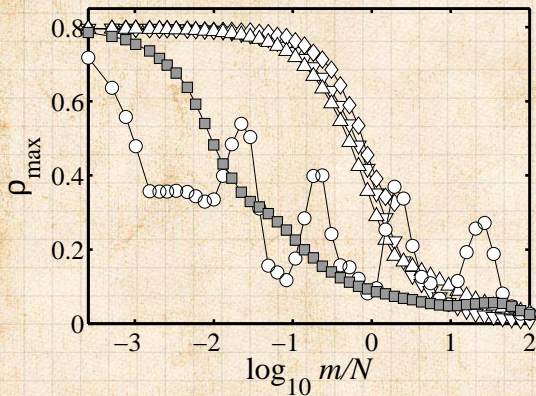
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# Results—varying number of links added:



$\diamond$  = TB

$\nabla$  = R

$\triangle$  = RID

$\circ$  = CP

$\square$  = MS

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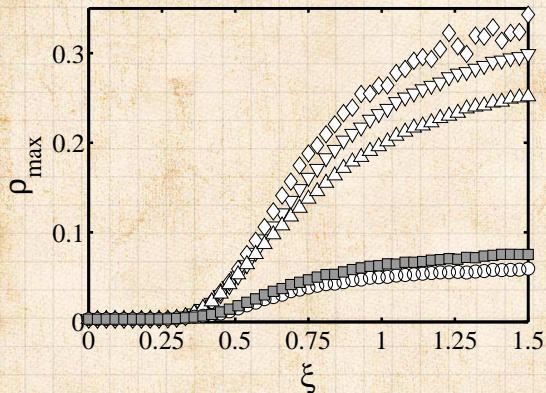
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# Results—varying message passing pattern



◇=TB

▽=R

△=RID

○=CP

□=MS

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# Results—Maximum firm size

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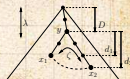
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- 🧱 Congestion may increase with size of network.
- 🧱 Fix rate of message passing ( $\mu$ ) and Message pattern ( $\xi$ ).
- 🧱 Fix branching ratio of hierarchy and add more levels.
- 🧱 Individuals have limited capacity  $\Rightarrow$  limit to firm size.



# Scalability in complete uncertainty: $\xi = \infty$

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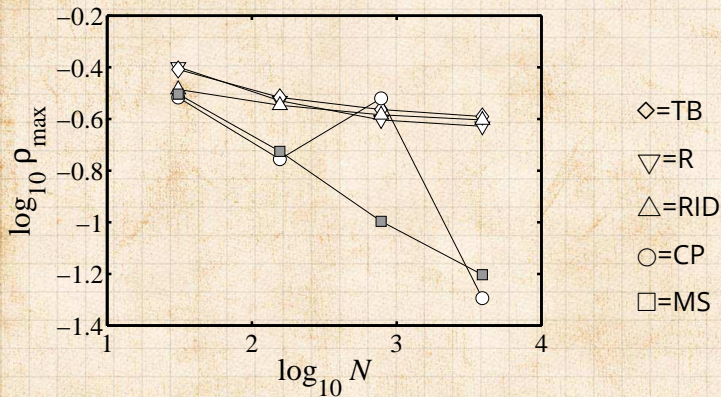
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## Inducing catastrophic failure:

 Remove  $N_r$  nodes and measure relative size of largest component  $C = S/(N - N_r)$ .

 Four deletion sequences:

1. Top-down;
2. Random;
3. Hub;
4. Cascading failure.

 Results largely independent of sequence.



# Results—Connectivity Robustness

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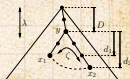
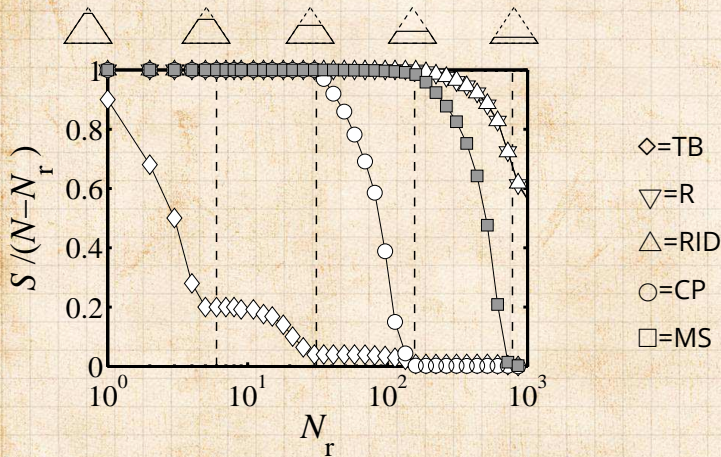
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# Summary of results

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Feature	Congestion Robustness	Connectivity Robustness	Scalability
Core-periphery	good	average	average
Random	poor	good	poor
Rand. Interdivisional	poor	good	poor
Team-based	poor	poor	poor
Multiscale	good	good	good





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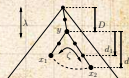
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## Multi-scale networks:

1. Possess good Congestion Robustness and Connectivity  
Robustness  $\Rightarrow$  Ultra-robust;
2. Scalable;
3. Relatively insensitive to parameter choice;

 Above suggests existence of multi-scale structure is plausible.



# Conclusory moments

- ⊞ Foregoing is an attempt to model what organizations might look like beyond simple hierarchies (2003).
- ⊞ Possible work: develop 'bottom up' model of organizational networks based on social search, identity (emergent searchability).
- ⊞ Balance of **generalists versus specialists**—how many middle managers does an organization need?
- ⊞ Still a need for data on real organizations...

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# References I

[1] R. H. Coase.

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[Economica, New Series, 4\(4\):386–405, 1937. pdf](#)

[2] P. S. Dodds, D. J. Watts, and C. F. Sabel.

Information exchange and the robustness of organizational networks.

[Proc. Natl. Acad. Sci., 100\(21\):12516–12521, 2003. pdf](#)

[3] R. Guimerà, A. Diaz-Guilera, F. Vega-Redondo, A. Cabrales, and A. A.

Optimal network topologies for local search with congestion.

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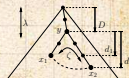
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