

Organizational Networks: Information Exchange and Robustness

Complex Networks | @networksvox
CSYS/MATH 303, Spring, 2016

Prof. Peter Dodds | @peterdodds

Dept. of Mathematics & Statistics | Vermont Complex Systems Center
Vermont Advanced Computing Core | University of Vermont



Licensed under the Creative Commons Attribution-NonCommercial-ShareAlike 3.0 License.

CocoNuTS

- Overview
 - Toyota
 - Ambiguous problems
 - Models of organizations:
- Modelification
 - Goals
 - Model
 - Testing
 - Results
- Conclusion
- References



1 of 57

Overview

The basic idea/problem/motivation/history:

- Organizations as information exchange entities.
- Catastrophe recovery.
- Solving ambiguous, ill-defined problems.
- Robustness as 'optimal' design feature.

A model of organizational networks:

- Network construction algorithm.
- Task specification.
- Message routing algorithm.

Results:

- Performance measures.

CocoNuTS

- Overview
 - Toyota
 - Ambiguous problems
 - Models of organizations:
- Modelification
 - Goals
 - Model
 - Testing
 - Results
- Conclusion
- References



4 of 57

These slides are brought to you by:



CocoNuTS

- Overview
 - Toyota
 - Ambiguous problems
 - Models of organizations:
- Modelification
 - Goals
 - Model
 - Testing
 - Results
- Conclusion
- References



2 of 57

February, 1997:

Aisin (eye-sheen), maker of brake valve parts for Toyota, burns to ground.^[4]

- 4 hours supply ("just in time").
- 14,000 cars per day → 0 cars per day.
- 6 months before new machines would arrive.
- Recovered in 5 days.

- Case study performed by Nishiguchi and Baudet^[4] "Fractal Design: Self-organizing Links in Supply Chain" in "Knowledge Creation: A New Source of Value"

CocoNuTS

- Overview
 - Toyota
 - Ambiguous problems
 - Models of organizations:
- Modelification
 - Goals
 - Model
 - Testing
 - Results
- Conclusion
- References



6 of 57

Outline

Overview

Toyota
Ambiguous problems
Models of organizations:

Modelification

Goals
Model
Testing
Results

Conclusion

References

CocoNuTS

- Overview
 - Toyota
 - Ambiguous problems
 - Models of organizations:
- Modelification
 - Goals
 - Model
 - Testing
 - Results
- Conclusion
- References



3 of 57

February, 1997:

Some details:

- 36 suppliers, 150 subcontractors
- 50 supply lines
- Sewing machine maker with no experience in car parts spent about 500 man hours refitting a milling machine to produce 40 valves a day.
- Recovery depended on horizontal links which arguably provided:
 1. robustness
 2. searchability

CocoNuTS

- Overview
 - Toyota
 - Ambiguous problems
 - Models of organizations:
- Modelification
 - Goals
 - Model
 - Testing
 - Results
- Conclusion
- References



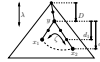
7 of 57

Some things fall apart:



CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



8 of 57

Motivation

Recovery from catastrophe involves solving problems that are:

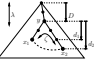
- 🌀 Unanticipated,
- 🌀 Unprecedented,
- 🌀 Ambiguous (nothing is obvious),
- 🌀 Distributed (knowledge/people/resources),
- 🌀 Limited by existing resources,
- 🌀 Critical for survival.

Frame:

- 🌀 Collective solving of ambiguous problems

CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References

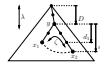


12 of 57



CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



9 of 57

Motivation

Ambiguity:

- 🌀 Question much less answer is not well understood.
- 🌀 Back and forth search process rephrases question.
- 🌀 Leads to iterative process of query reformulation.
- 🌀 Ambiguous tasks are inherently not decomposable.
- 🌀 How do individuals collectively work on an ambiguous organization-scale problem?
- 🌀 How do we define ambiguity?

CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



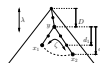
13 of 57

Rebirth:



CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



10 of 57

Let's modelify:

Modeling ambiguous problems is hard...

- 🌀 Model response instead...
- 🌀 Individuals need novel information and must communicate with others outside of their usual contacts.
- 🌀 Creative search is intrinsically inefficient.

Focus on robustness:

1. Avoidance of individual failures.
2. Survival of organization even when failures do occur.

CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



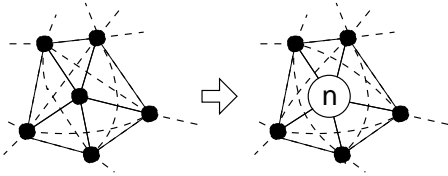
14 of 57

Why organizations exist:



"The Nature of the Firm"
 Ronald H. Coase,
Economica, **New Series**, 4, 386–405, 1937. [1]

- Notion of **Transaction Costs**.
- More efficient for individuals to cooperate outside of the market.



Coase had a solid career.

Real organizations—Extremes

Hierarchy:

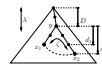
- Maximum efficiency,
- Suited to static environment,
- Brittle.

Market:

- Resilient,
- Suited to rapidly changing environment,
- Requires costless or low cost interactions.

CocoNuTS

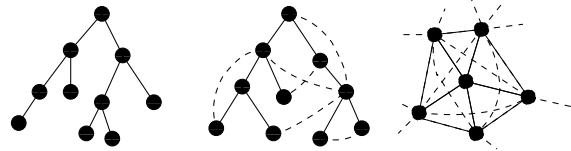
- Overview
- Toyota
- Ambiguous problems
- Models of organizations
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



UNIVERSITY OF VERMONT
 16 of 57

Real organizations...

But real, complex organizations are in the middle...



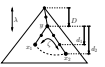
"Heterarchy"



David Stark,
The Biology of Business: Decoding the Natural Laws of the Enterprise., **New Series**, 4, 153–, 1999. [6]

CocoNuTS

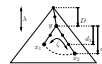
- Overview
- Toyota
- Ambiguous problems
- Models of organizations
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



UNIVERSITY OF VERMONT
 19 of 57

CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References

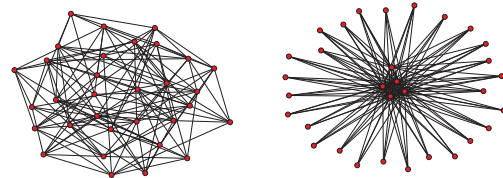


UNIVERSITY OF VERMONT
 17 of 57

Optimal network topologies for local search



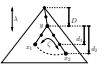
"Optimal network topologies for local search with congestion"
 Guimerà et al.,
Phys. Rev. Lett., **89**, 248701, 2002. [3]



- Parallel search and congestion.
- Queueing and network collapse.
- Exploration of random search mechanisms.

CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



UNIVERSITY OF VERMONT
 20 of 57

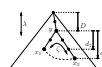
Organizations as efficient hierarchies

- Economics: **Organizations ≡ Hierarchies.**
- e.g., Radner (1993) [5], Van Zandt (1998) [7]
- Hierarchies performing associative operations:



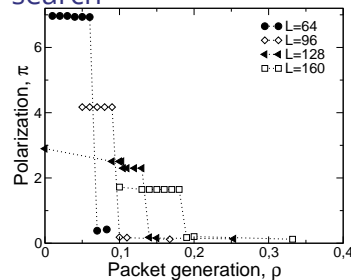
CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



UNIVERSITY OF VERMONT
 18 of 57

Optimal network topologies for local search



- Betweenness: β .
- Polarization:

$$\pi = \frac{\max \beta}{\langle \beta \rangle} - 1.$$
- L = number of links.

- Goal: minimize average search time.
- Few searches \Rightarrow hub-and-spoke network.
- Many searches \Rightarrow decentralized network.
- Phase transition?

CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



UNIVERSITY OF VERMONT
 21 of 57

Desirable organizational qualities:

1. Low cost (requiring few links).
2. Scalability.
3. Ease of construction—existence is plausible.
4. Searchability.
5. **'Ultra-robustness':**
 - I Congestion robustness (Resilience to failure due to information exchange);
 - II Connectivity robustness (Recoverability in the event of failure).

CocoNuTS

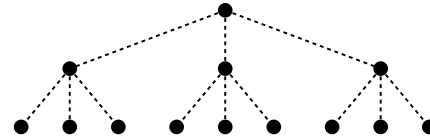
Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



23 of 57

Model—underlying hierarchy

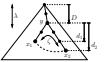
Model—formal structure:



$$b = 3, \quad L = 3, \quad N = 13$$

CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



27 of 57

Searchability

Small world problem:

- Can individuals pass a message to a target individual using only personal connections?
- Yes, large scale networks searchable if nodes have identities.
- "Identity and Search in Social Networks," Watts, Dodds, & Newman, 2002. [8]

CocoNuTS

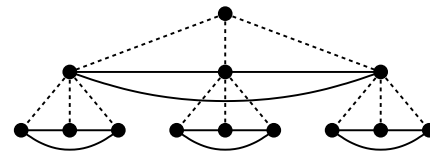
Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



24 of 57

Model—addition of links

Team-based networks ($m = 12$):



CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



28 of 57



"Information exchange and the robustness of organizational networks" [↗](#)
Dodds, Watts, and Sabel,
Proc. Natl. Acad. Sci., **100**, 12516–12521,
2003. [2]

Edited by [Harrison White](#) [↗](#)

CocoNuTS

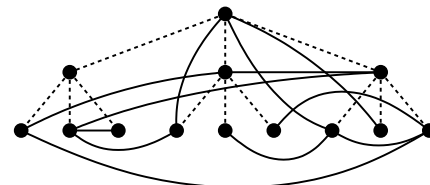
Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



26 of 57

Model—addition of links

Random networks ($m = 12$):



CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



29 of 57

Formal organizational structure:

Underlying hierarchy:

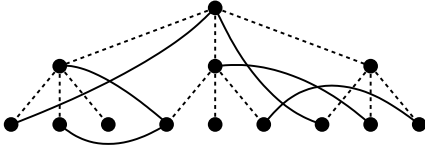
- branching ratio b
- depth L
- $N = (b^L - 1)/(b - 1)$ nodes
- $N - 1$ links

Additional informal ties:

- Choose m links according to a two parameter probability distribution
- $0 \leq m \leq (N - 1)(N - 2)/2$

Model—addition of links

Random interdivisional networks ($m = 6$):



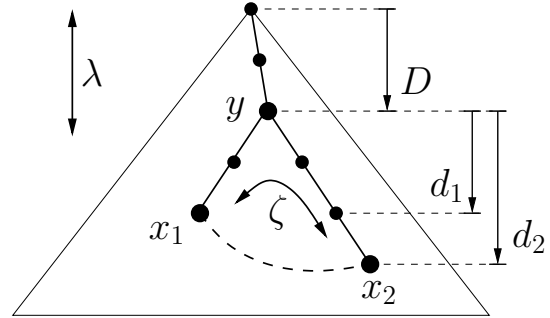
CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



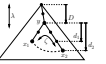
UNIVERSITY OF VERMONT
30 of 57

Model—construction



CocoNuTS

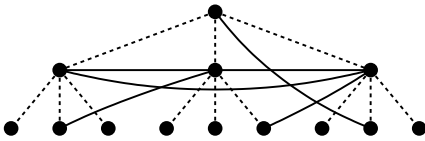
Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
33 of 57

Model—addition of links

Core-periphery networks ($m = 6$):



CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
31 of 57

Model—construction

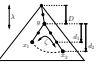
Link addition probability:

$$P(D, d_1, d_2) \propto e^{-D/\lambda} e^{-f(d_1, d_2)/\zeta}$$

- First choose (D, d_1, d_2) .
- Randomly choose (y, x_1, x_2) given (D, d_1, d_2) .
- Choose links without replacement.

CocoNuTS

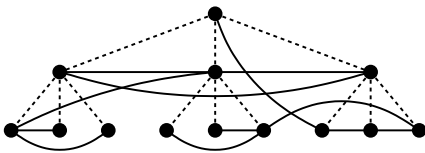
Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
34 of 57

Model—addition of links

Multiscale networks ($m = 12$):



CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
32 of 57

Model—construction

Requirements for $f(d_1, d_2)$:

1. $f \geq 0$ for $d_1 + d_2 \geq 2$
2. f increases monotonically with d_1, d_2 .
3. $f(d_1, d_2) = f(d_2, d_1)$.
4. f is maximized when $d_1 = d_2$.

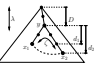
Simple function satisfying 1-4:

$$f(d_1, d_2) = (d_1^2 + d_2^2 - 2)^{1/2}$$

$$\Rightarrow P(y, x_1, x_2) \propto e^{-D/\lambda} e^{-(d_1^2 + d_2^2 - 2)^{1/2}/\zeta}$$

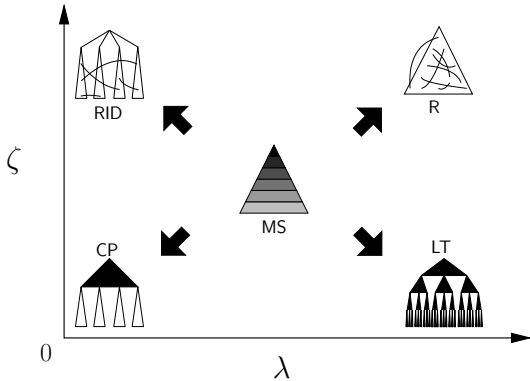
CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



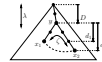
UNIVERSITY OF VERMONT
35 of 57

Model—limiting cases



CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
36 of 57

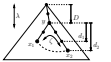
Message passing pattern

Simple message routing algorithm:

- ☞ Look ahead one step: always choose neighbor closest to recipient node.
- ☞ Pseudo-global knowledge:
 1. Nodes understand hierarchy.
 2. Nodes know only local informal ties.

CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
40 of 57

Message passing pattern

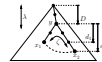
- ☞ Each of T time steps, each node generates a message with probability μ .
- ☞ Recipient of message chosen based on distance from sender.

☞ $P(\text{recipient at distance } d) \propto e^{-d/\xi}$.

1. $\xi = \text{measure of uncertainty}$;
2. $\xi = 0$: local message passing;
3. $\xi = \infty$: random message passing.

CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
38 of 57

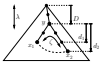
Message passing pattern

Interpretations:

1. Sender knows specific recipient.
2. Sender requires certain kind of recipient.
3. Sender seeks specific information but recipient unknown.
4. Sender has a problem but information/recipient unknown.

CocoNuTS

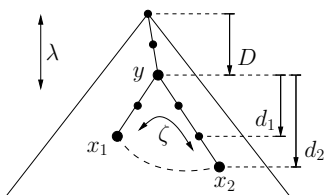
Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
41 of 57

Message passing pattern:

Distance d_{12} between two nodes x_1 and x_2 :



$$d_{12} = \max(d_1, d_2) = 3$$

- ☞ Measure unchanged with presence of informal ties.

CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
39 of 57

Message passing pattern

Performance:

- ☞ Measure Congestion Centrality ρ_i , fraction of messages passing through node i .
- ☞ Similar to betweenness centrality.
- ☞ However: depends on
 1. Search algorithm;
 2. Task specification (μ, ξ).
- ☞ Congestion robustness comes from minimizing ρ_{\max} .

CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
42 of 57

Performance testing:

Parameter settings (unless varying):

- Underlying hierarchy: $b = 5, L = 6, N = 3096$;
- Number of informal ties: $m = N$.
- Link addition algorithm: $\lambda = \zeta = 0.5$.
- Message passing: $\xi = 1, \mu = 10/N, T = 1000$.

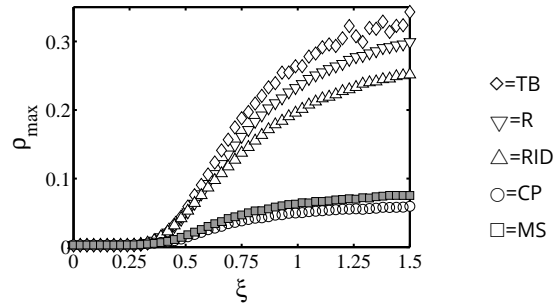
CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



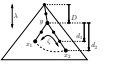
UNIVERSITY OF VERMONT
44 of 57

Results—varying message passing pattern



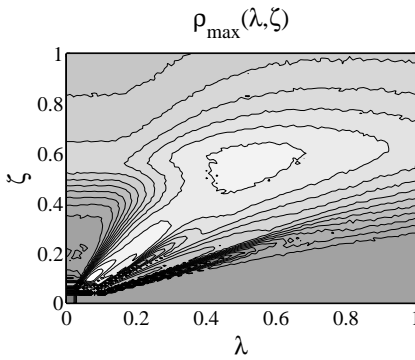
CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
47 of 57

Results—congestion robustness



CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



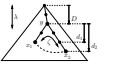
UNIVERSITY OF VERMONT
45 of 57

Results—Maximum firm size

- Congestion may increase with size of network.
- Fix rate of message passing (μ) and Message pattern (ξ).
- Fix branching ratio of hierarchy and add more levels.
- Individuals have limited capacity \Rightarrow limit to firm size.

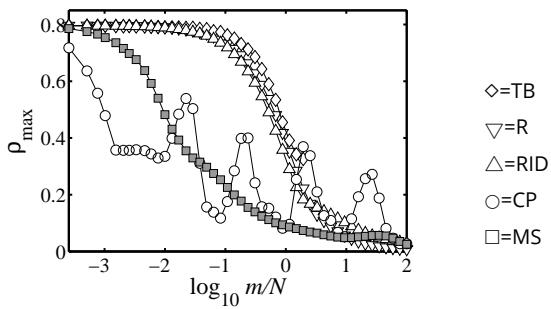
CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
48 of 57

Results—varying number of links added:



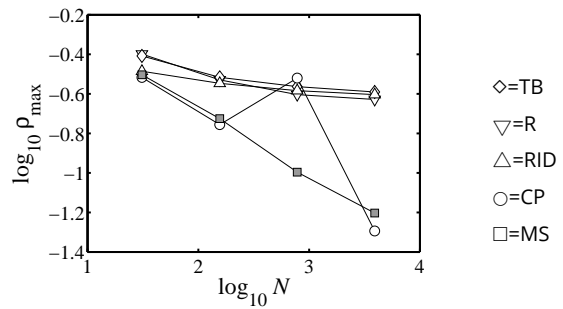
CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



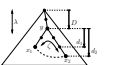
UNIVERSITY OF VERMONT
46 of 57

Scalability in complete uncertainty: $\xi = \infty$



CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



UNIVERSITY OF VERMONT
49 of 57

Connectivity Robustness

Inducing catastrophic failure:

- Remove N_r nodes and measure relative size of largest component $C = S/(N - N_r)$.
- Four deletion sequences:
 1. Top-down;
 2. Random;
 3. Hub;
 4. Cascading failure.
- Results largely independent of sequence.

CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



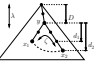
Conclusory moments

Multi-scale networks:

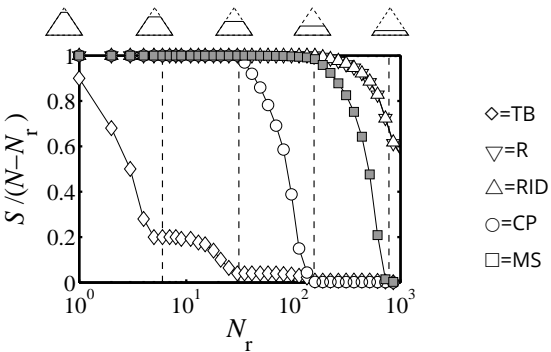
1. Possess good Congestion Robustness and Connectivity Robustness \Rightarrow Ultra-robust;
 2. Scalable;
 3. Relatively insensitive to parameter choice;
- Above suggests existence of multi-scale structure is plausible.

CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



Results—Connectivity Robustness



CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References

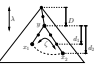


Conclusory moments

- Foregoing is an attempt to model what organizations might look like beyond simple hierarchies (2003).
- Possible work: develop 'bottom up' model of organizational networks based on social search, identity (emergent searchability).
- Balance of generalists versus specialists—how many middle managers does an organization need?
- Still a need for data on real organizations...

CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References



Summary of results

Feature	Congestion Robustness	Connectivity Robustness	Scalability
Core-periphery	good	average	average
Random	poor	good	poor
Rand. Interdivisional	poor	good	poor
Team-based	poor	poor	poor
Multiscale	good	good	good

CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References

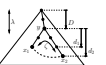


References 1

- [1] R. H. Coase. The nature of the firm. *Economica, New Series*, 4(4):386–405, 1937. [pdf](#)
- [2] P. S. Dodds, D. J. Watts, and C. F. Sabel. Information exchange and the robustness of organizational networks. *Proc. Natl. Acad. Sci.*, 100(21):12516–12521, 2003. [pdf](#)
- [3] R. Guimerà, A. Diaz-Guilera, F. Vega-Redondo, A. Cabrales, and A. A. Optimal network topologies for local search with congestion. *Phys. Rev. Lett.*, 89:248701, 2002. [pdf](#)

CocoNuTS

- Overview
- Toyota
- Ambiguous problems
- Models of organizations:
- Modelification
- Goals
- Model
- Testing
- Results
- Conclusion
- References

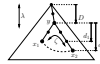


References II

- [4] T. Nishiguchi and A. Beaudet.
Fractal design: Self-organizing links in supply chain.
In G. Von Krogh, I. Nonaka, and T. Nishiguchi, editors, Knowledge Creation: A New Source of Value, pages 199–230. MacMillan, London, 2000.
- [5] R. Radner.
The organization of decentralized information processing.
Econometrica, 61(5):1109–1146, 1993. [pdf](#)
- [6] D. Stark.
Heterarchy.
In J. Clippinger, editor, The Biology of Business: Decoding the Natural Laws of the Enterprise, chapter 5, pages 153–. Jossey-Bass, San Francisco, 1999. [pdf](#)

CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



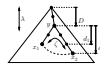
56 of 57

References III

- [7] T. Van Zandt.
Organizations with an endogenous number of information processing agents.
In Organizations with Incomplete Information, chapter 7. Cambridge University Press, New York, 1998.
- [8] D. J. Watts, P. S. Dodds, and M. E. J. Newman.
Identity and search in social networks.
Science, 296:1302–1305, 2002. [pdf](#)

CocoNuTS

Overview
Toyota
Ambiguous problems
Models of organizations:
Modelification
Goals
Model
Testing
Results
Conclusion
References



57 of 57