

# Organizational Networks

Complex Networks  
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Organizational  
Networks:  
Information  
Exchange and  
Robustness

Overview

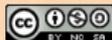
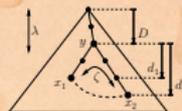
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# Outline

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# Organizational Networks: Information Exchange and Robustness

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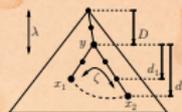
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# Overview

## The basic idea/problem/motivation/history:

- ▶ Organizations as information exchange entities.
- ▶ Catastrophe recovery.
- ▶ Solving ambiguous, ill-defined problems.
- ▶ Robustness as 'optimal' design feature.

## A model of organizational networks:

- ▶ Network construction algorithm.
- ▶ Task specification.
- ▶ Message routing algorithm.

## Results:

- ▶ Performance measures.

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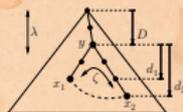
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# February, 1997:

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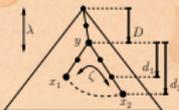
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Aisin (eye-sheen), maker of brake valve parts for  
Toyota, burns to ground. [4]

- ▶ 4 hours supply (“just in time”).
- ▶ 14,000 cars per day  $\rightarrow$  0 cars per day.
- ▶ 6 months before new machines would arrive.
- ▶ Recovered in 5 days.



# February, 1997:

## Some details:

- ▶ 36 suppliers, 150 subcontractors
- ▶ 50 supply lines
- ▶ Sewing machine maker produced 40 valves a day
- ▶ (Sewing machine maker with no experience in car parts spent about 500 man hours refitting a milling machine to produce 40 valves a day)
- ▶ Recovery depended on horizontal links which arguably provided:
  1. robustness
  2. searchability

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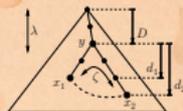
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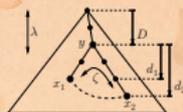




# Motivation

## Ambiguity:

- ▶ Question much less answer is not well understood.
- ▶ Back and forth search process rephrases question.
- ▶ Leads to iterative process of query reformulation.
- ▶ Ambiguous tasks are inherently not decomposable.
- ▶ How do individuals collectively work on an ambiguous organization-scale problem?
- ▶ How do we define ambiguity?



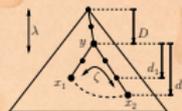
# Let's modelify:

## Modeling ambiguous problems is hard...

- ▶ Model response instead:
- ▶ Individuals need novel information and must communicate with others outside of their usual contacts.
- ▶ Creative search is intrinsically inefficient.

## Focus on robustness:

1. Avoidance of individual failures.
2. Survival of organization even when failures do occur.



# Why organizations exist:

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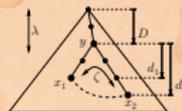
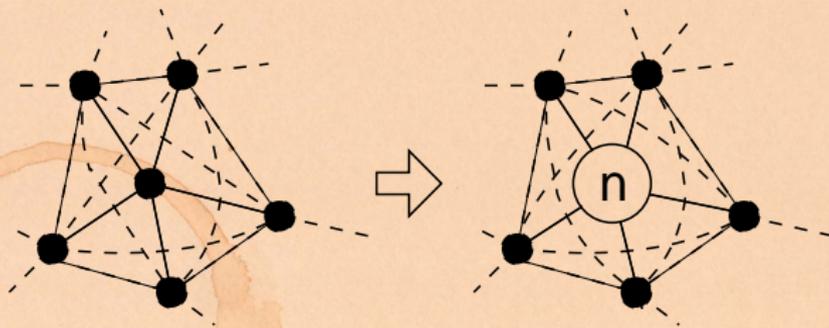
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Ronald Coase (田), 1937, "The Nature of the Firm" [1]

- ▶ Notion of Transaction Costs (田).
- ▶ More efficient for individuals to cooperate outside of the market.



# Real organizations—Extremes

## Hierarchy:

- ▶ Maximum efficiency,
- ▶ Suited to static environment,
- ▶ Brittle.

## Market

- ▶ Resilient,
- ▶ Suited to rapidly changing environment,
- ▶ Requires costless interactions.

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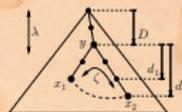
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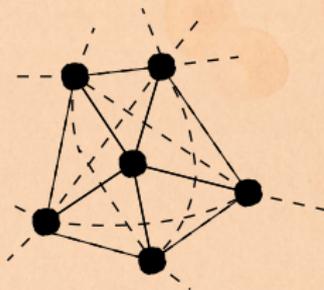
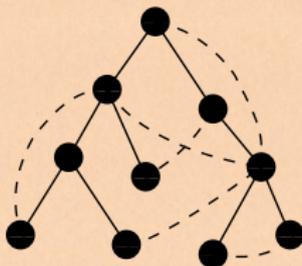
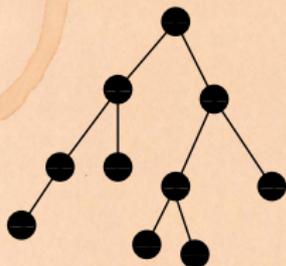
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# Real organizations...

But real, complex organizations are in the middle...



► “Heterarchies” (D. Stark, 1999) [6]

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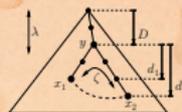
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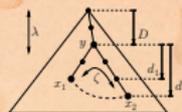
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# Organizations as efficient hierarchies

- ▶ Economics: **Organizations  $\equiv$  Hierarchies.**
- ▶ e.g., Radner (1993) [5], Van Zandt (1998) [7]
- ▶ Hierarchies performing associative operations:



# Optimal network topologies for local search

Guimerà et al., 2002 [3]

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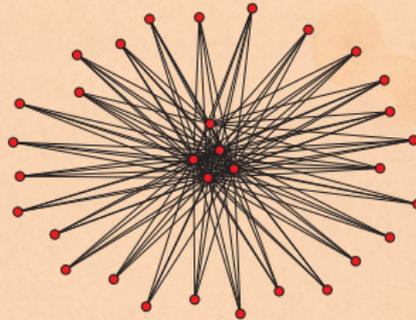
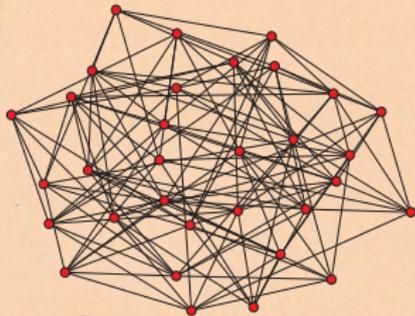
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- ▶ Parallel search and congestion.
- ▶ Queueing and network collapse.



# Optimal network topologies for local search

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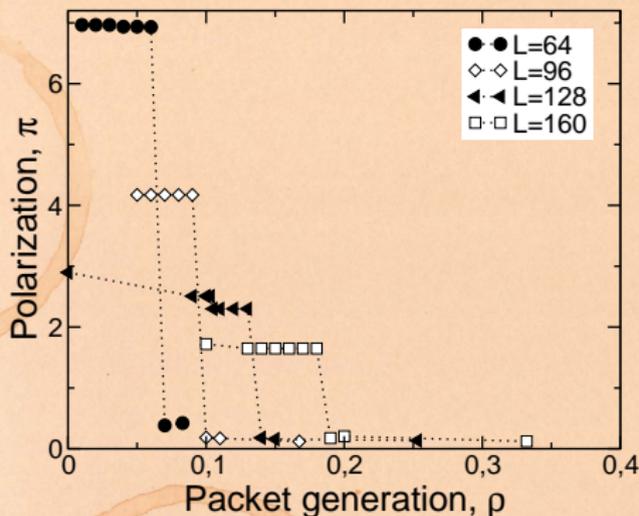
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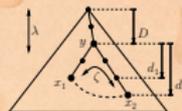
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- ▶ Betweenness:  $\beta$ .
- ▶ Polarization:

$$\pi = \frac{\beta^*}{\langle \beta \rangle} - 1.$$

- ▶ Few searches  $\Rightarrow$  hub-and-spoke network
- ▶ Many searches  $\Rightarrow$  decentralized network



# Desirable organizational qualities:

1. Low cost (requiring few links).
2. Scalability.
3. Ease of construction—existence is plausible.
4. Searchability.
5. 'Ultra-robustness':
  - I Congestion robustness  
(Resilience to failure due to information exchange);
  - II Connectivity robustness  
(Recoverability in the event of failure).

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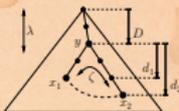
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## Small world problem:

- ▶ Can individuals pass a message to a target individual using only personal connections?
- ▶ Yes, large scale networks searchable if nodes have identities.
- ▶ “Identity and Search in Social Networks,” Watts, Dodds, & Newman, 2002. [8]

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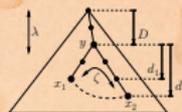
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# Model

## Organizational network robustness:

“Information exchange and the robustness of organizational networks,”

Dodds, Watts, and Sabel, 2003. [2]

Proc. Natl. Acad. Sci., edited by Harrison White (田)

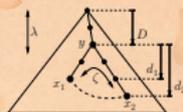
## Formal organizational structure:

### ▶ Underlying hierarchy:

- ▶ branching ratio  $b$
- ▶ depth  $L$
- ▶  $N = (b^L - 1)/(b - 1)$  nodes
- ▶  $N - 1$  links

### ▶ Additional informal ties:

- ▶ Choose  $m$  links according to a two parameter probability distribution
- ▶  $0 \leq m \leq (N - 1)(N - 2)/2$



# Model—underlying hierarchy

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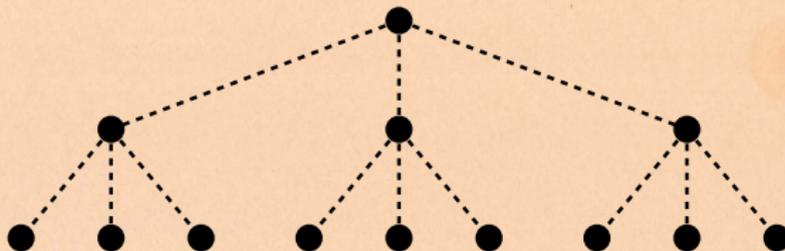
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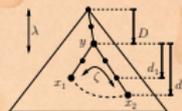
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$$b = 3, \quad L = 3, \quad N = 13$$



# Model—addition of links

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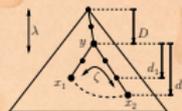
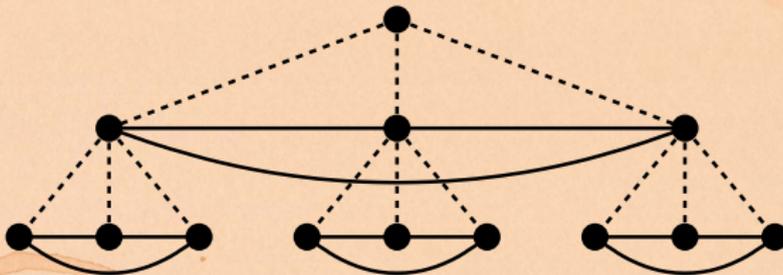
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## Team-based networks ( $m = 12$ ):





# Model—addition of links

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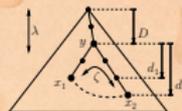
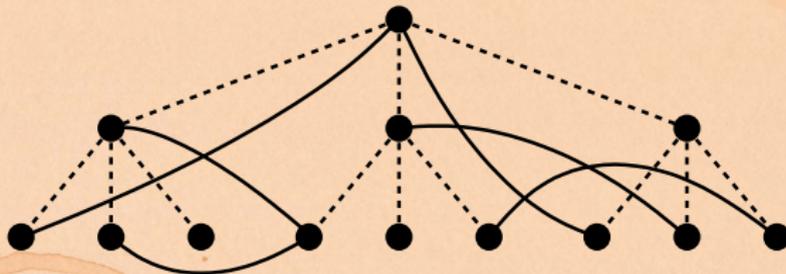
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Random interdivisional networks ( $m = 6$ ):



# Model—addition of links

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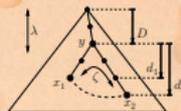
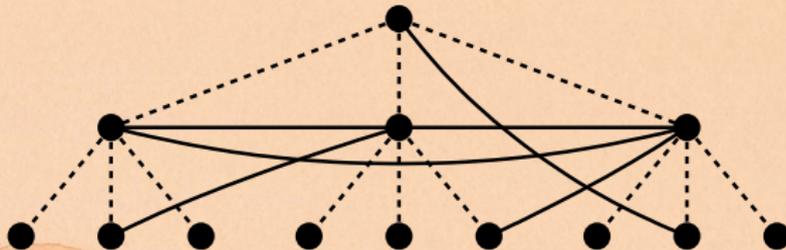
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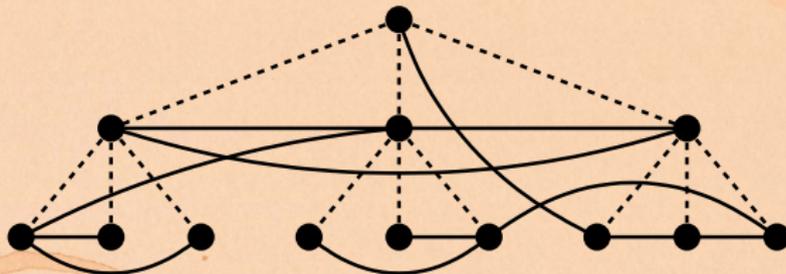
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## Core-periphery networks ( $m = 6$ ):



# Model—addition of links

## Multiscale networks ( $m = 12$ ):



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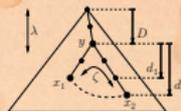
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# Model—construction

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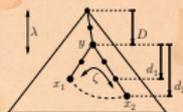
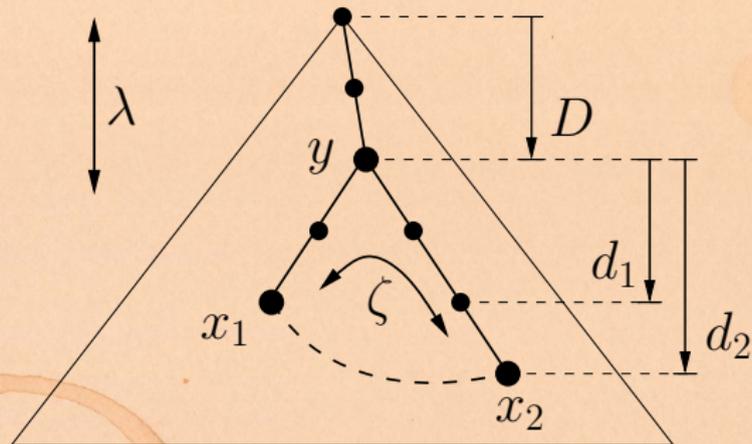
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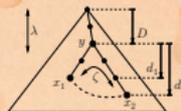
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- ▶ Link addition probability:

$$P(y, x_1, x_2) \propto e^{-D/\lambda} e^{-f(d_1, d_2)/\zeta}$$

- ▶ First choose  $(D, d_1, d_2)$ .
- ▶ Randomly choose  $(y, x_1, x_2)$  given  $(D, d_1, d_2)$ .
- ▶ Choose links without replacement.



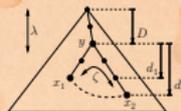
# Model—construction

## Requirements for $f(d_1, d_2)$ :

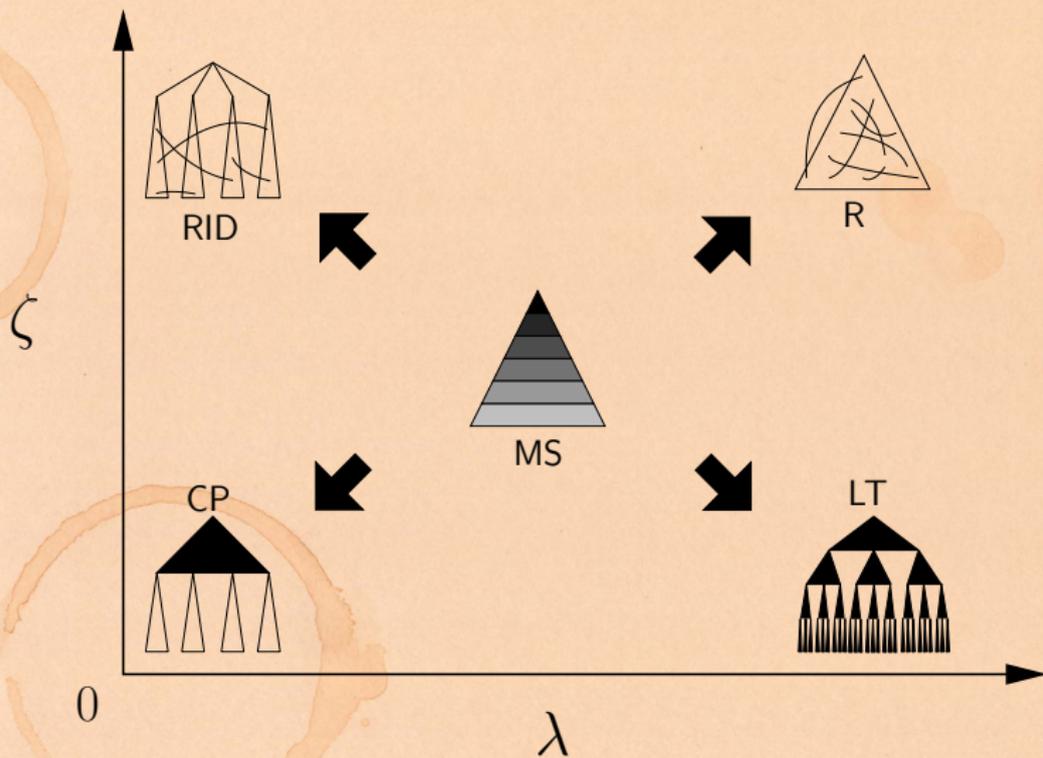
1.  $f \geq 0$  for  $d_1 + d_2 \geq 2$
2.  $f$  increases monotonically with  $d_1, d_2$ .
3.  $f(d_1, d_2) = f(d_2, d_1)$ .
4.  $f$  is maximized when  $d_1 = d_2$ .

## Simple function satisfying 1–4:

$$f(d_1, d_2) = (d_1^2 + d_2^2 - 2)^{1/2}$$
$$\Rightarrow P(y, x_1, x_2) \propto e^{-D/\lambda} e^{-(d_1^2 + d_2^2 - 2)^{1/2}/\zeta}$$



# Model—limiting cases



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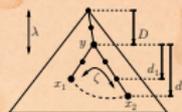
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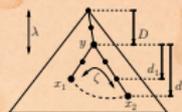


# Message passing pattern

- ▶ Each of  $T$  time steps, each node generates a message with probability  $\mu$ .
- ▶ Recipient of message chosen based on distance from sender.
- ▶

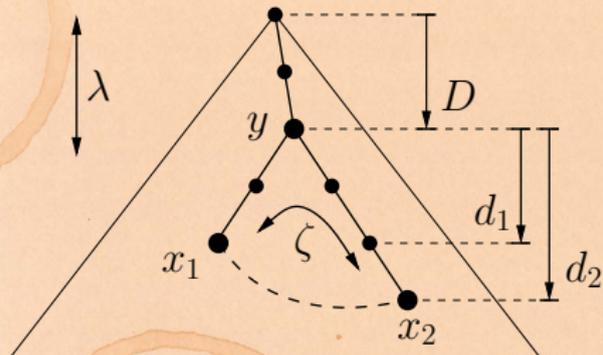
$$P(\text{recipient at distance } d) \propto e^{-d/\xi}.$$

1.  $\xi = \text{measure of uncertainty}$ ;
2.  $\xi = 0$ : local message passing;
3.  $\xi = \infty$ : random message passing.



# Message passing pattern:

Distance  $d_{12}$  between two nodes  $x_1$  and  $x_2$ :



$$d_{12} = \max(d_1, d_2) = 3$$

- Measure unchanged with presence of informal ties.

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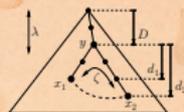
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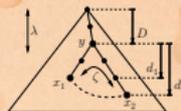
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# Message passing pattern

## Simple message routing algorithm:

- ▶ Look ahead one step: always choose neighbor closest to recipient node.
- ▶ Pseudo-global knowledge:
  1. Nodes understand hierarchy.
  2. Nodes know only local informal ties.



# Message passing pattern

## Interpretations:

1. Sender knows specific recipient.
2. Sender requires certain kind of recipient.
3. Sender seeks specific information but recipient unknown.
4. Sender has a problem but information/recipient unknown.

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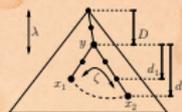
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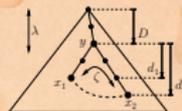
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# Message passing pattern

## Performance:

- ▶ Measure Congestion Centrality  $\rho_i$ , fraction of messages passing through node  $i$ .
- ▶ Similar to betweenness centrality.
- ▶ However: depends on
  1. Search algorithm;
  2. Task specification  $(\mu, \xi)$ .
- ▶ Congestion robustness comes from minimizing  $\rho_{\max}$ .



# Performance testing:

## Parameter settings (unless varying):

- ▶ Underlying hierarchy:  $b = 5$ ,  $L = 6$ ,  $N = 3096$ ;
- ▶ Number of informal ties:  $m = N$ .
- ▶ Link addition algorithm:  $\lambda = \zeta = 0.5$ .
- ▶ Message passing:  $\xi = 1$ ,  $\mu = 10/N$ ,  $T = 1000$ .



# Results—congestion robustness

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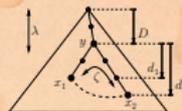
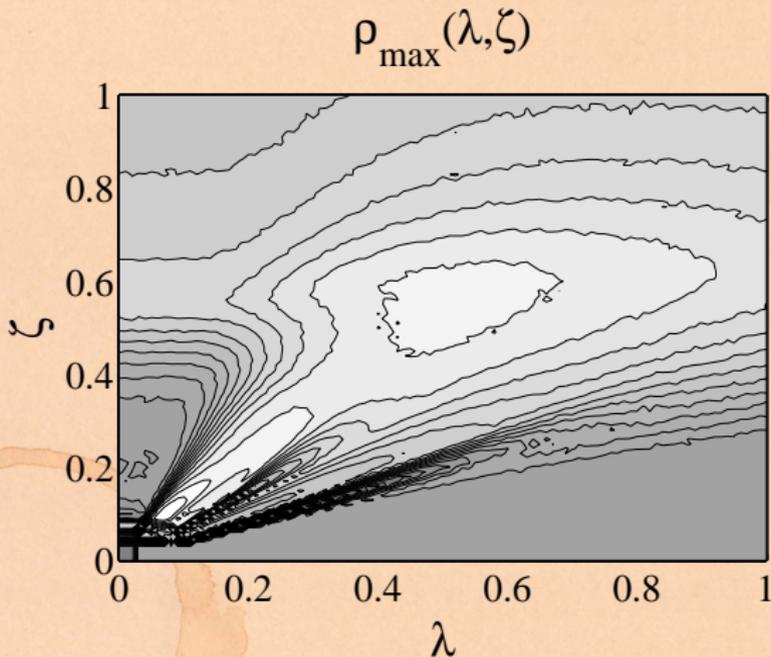
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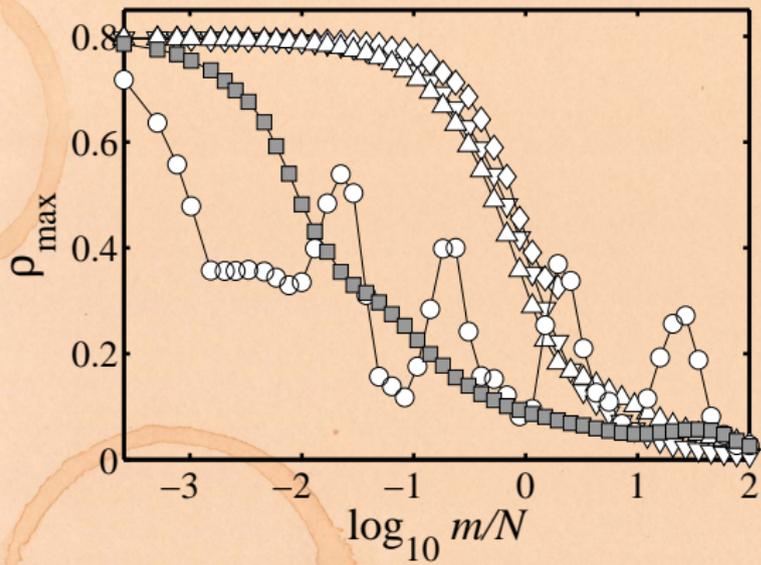
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# Results—varying number of links added:



- ◇=TB
- ▽=R
- △=RID
- =CP
- =MS

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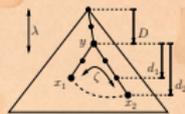
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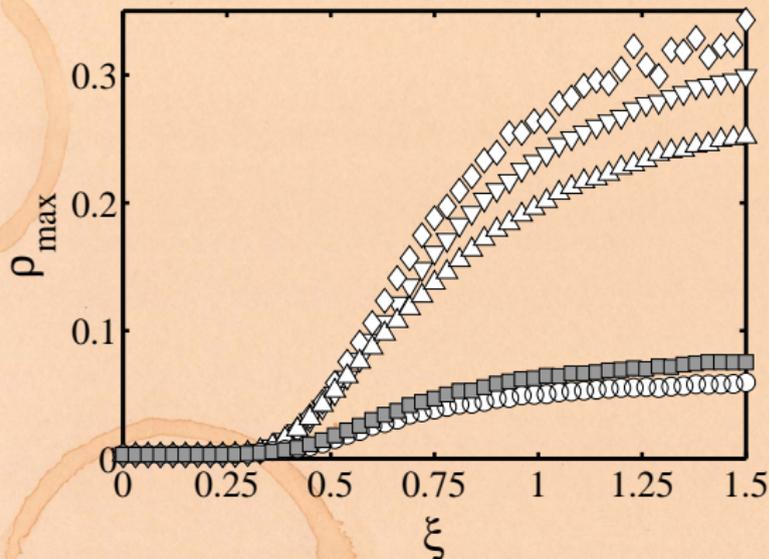
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# Results—varying message passing pattern



- $\diamond$  = TB
- $\nabla$  = R
- $\triangle$  = RID
- $\circ$  = CP
- $\square$  = MS

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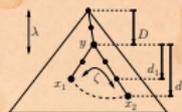
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# Results—Maximum firm size

- ▶ Congestion may increase with size of network.
- ▶ Fix rate of message passing ( $\mu$ ) and Message pattern ( $\xi$ ).
- ▶ Fix branching ratio of hierarchy and add more levels.
- ▶ Individuals have limited capacity  $\Rightarrow$  limit to firm size.

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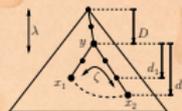
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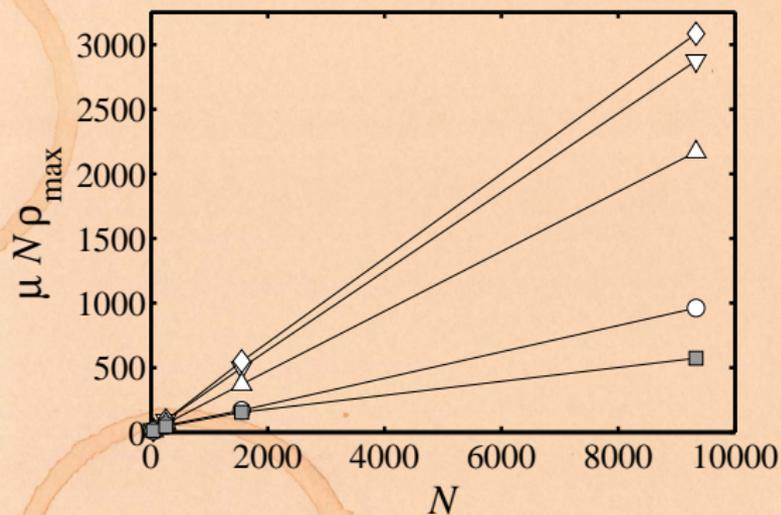
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# Results—Scalability



◇=TB  
▽=R  
△=RID  
○=CP  
□=MS

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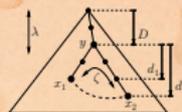
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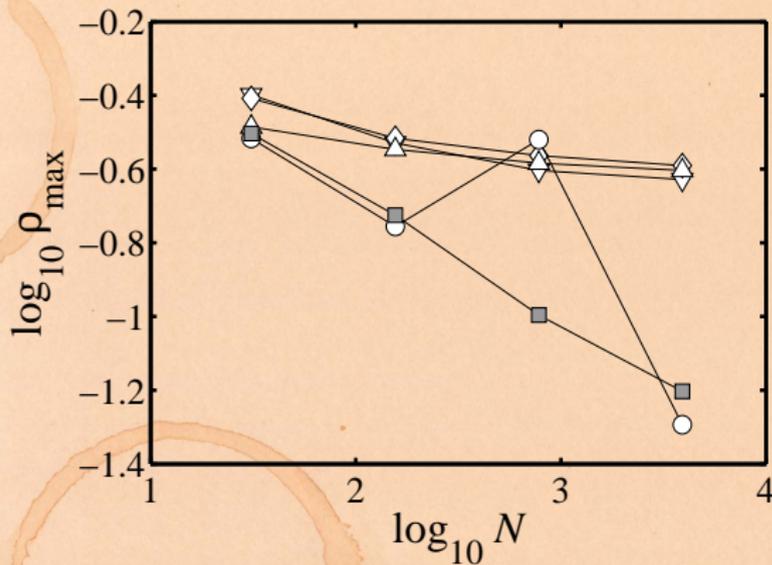
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# Results—Scalability



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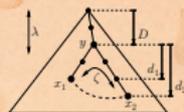
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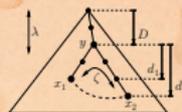
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# Connectivity Robustness

## Inducing catastrophic failure:

- ▶ Remove  $N_r$  nodes and measure relative size of largest component  $C = S/(N - N_r)$ .
- ▶ Four deletion sequences:
  1. Top-down;
  2. Random;
  3. Hub;
  4. Cascading failure.
- ▶ Results largely independent of sequence.



# Results—Connectivity Robustness

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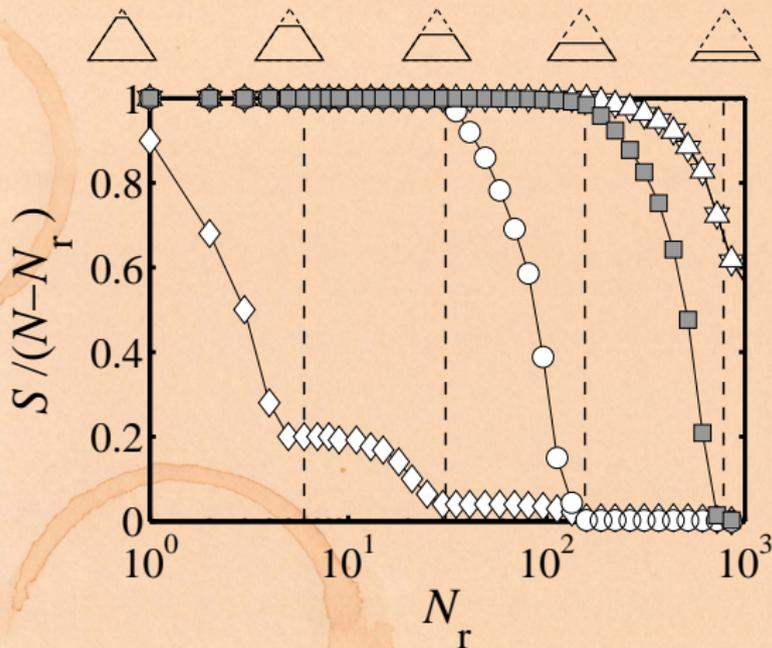
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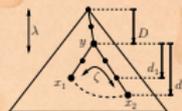
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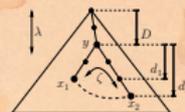


◇=TB  
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△=RID  
○=CP  
□=MS



# Summary of results

Feature	Congestion Robustness	Connectivity Robustness	Scalability
Core-periphery	good	average	average
Random	poor	good	poor
Rand. Interdivisional	poor	good	poor
Team-based	poor	poor	poor
Multiscale	good	good	good



# Conclusory moments

## Multi-scale networks:

1. Possess good Congestion Robustness and Connectivity Robustness  $\Rightarrow$  Ultra-robust;
  2. Scalable;
  3. Relatively insensitive to parameter choice;
- ▶ Above suggests existence of multi-scale structure is plausible.

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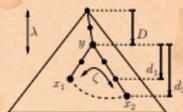
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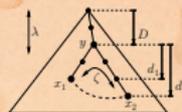
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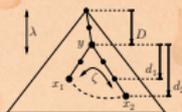
# Conclusory moments

- ▶ Foregoing is an attempt to model what organizations might look like beyond simple hierarchies (2003).
- ▶ Possible work: develop 'bottom up' model of organizational networks based on social search, identity (emergent searchability).
- ▶ Balance of **generalists versus specialists**—how many middle managers does an organization need?
- ▶ Still a need for data on real organizations...



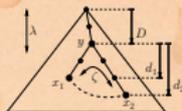
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