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Toyota

Ambiguous problems

Models of organizations:

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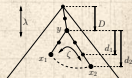
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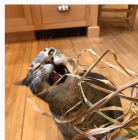
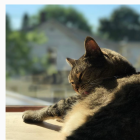
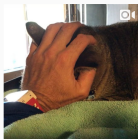
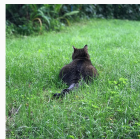
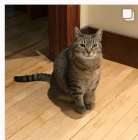
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
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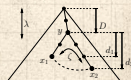
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-  Performance measures.



February, 1997:

Aisin (eye-sheen), maker of brake valve parts for Toyota, burns to ground. ^[4]



4 hours supply (“just in time”).



14,000 cars per day \rightarrow 0 cars per day.



6 months before new machines would arrive.



Recovered in 5 days.



Case study performed by Nishiguchi and Beaudet ^[4]

“Fractal Design: Self-organizing Links in Supply Chain”
in “Knowledge Creation: A New Source of Value”



February, 1997:

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Some details:

 36 suppliers, 150 subcontractors

 50 supply lines

 Sewing machine maker with no experience in car parts spent about 500 man hours refitting a milling machine to produce 40 valves a day.

 Recovery depended on horizontal links which arguably provided:

1. robustness
2. searchability



Some things fall apart:



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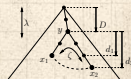
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Rebirth:

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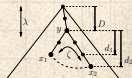
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Motivation

Recovery from catastrophe involves solving problems that are:

- Unanticipated,
- Unprecedented,
- Ambiguous (nothing is obvious),
- Distributed (knowledge/people/resources),
- Limited by existing resources,
- Critical for survival.

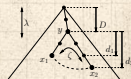
Frame:

- Collective solving of ambiguous problems






Ambiguity:

- Question much less answer is not well understood.
- Back and forth search process rephrases question.
- Leads to iterative process of query reformulation.
- Ambiguous tasks are inherently not decomposable.
- How do individuals collectively work on an ambiguous organization-scale problem?
- How do we define ambiguity?



Let's modelify:

Modeling ambiguous problems is hard...

-  Model response instead...
-  Individuals need novel information and must communicate with others outside of their usual contacts.
-  Creative search is intrinsically inefficient.

Focus on robustness:

1. Avoidance of individual failures.
2. Survival of organization even when failures do occur.



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Why organizations exist:



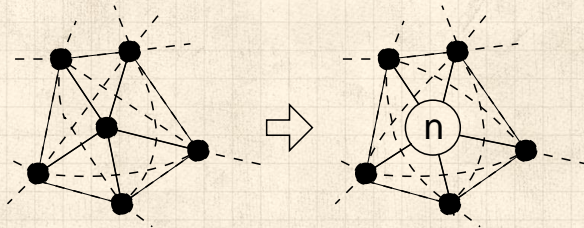
“The Nature of the Firm” [↗](#), Ronald H. Coase, *Economica*,
New Series, 4, 386–405, 1937. ^[1]



Notion of Transaction Costs [↗](#).



More efficient for individuals to cooperate outside of the market.



Coase [↗](#) had a solid career [↗](#).



Real organizations—Extremes

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Hierarchy:

-  Maximum efficiency,
-  Suited to static environment,
-  Brittle.

Market:

-  Resilient,
-  Suited to rapidly changing environment,
-  Requires costless or low cost interactions.



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Economics: Organizations \equiv Hierarchies.



e.g., Radner (1993) ^[5], Van Zandt (1998) ^[7]

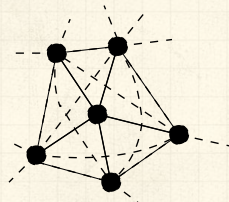
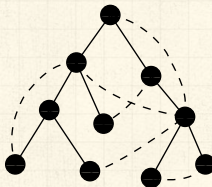
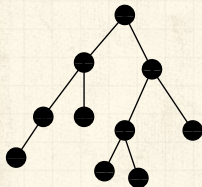



Hierarchies performing associative operations:



Real organizations...

But real, complex organizations are in the middle...



“Heterarchy” 


David Stark,

The Biology of Business: Decoding the Natural Laws of the Enterprise., **New Series**, 4, 153–, 1999. ^[6]



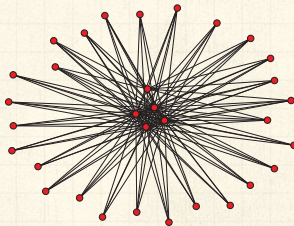
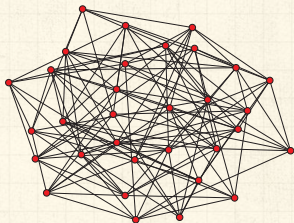
Optimal network topologies for local search



“Optimal network topologies for local search with congestion” 

Guimerà et al.,

Phys. Rev. Lett., **89**, 248701, 2002. [3]



Parallel search and congestion.



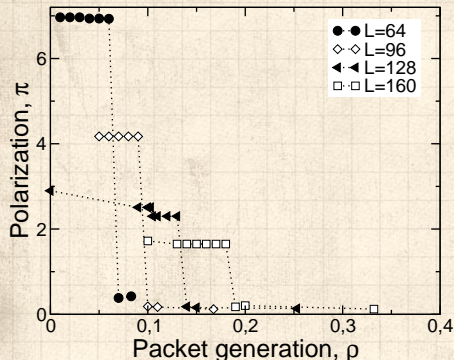
Queueing and network collapse.



Exploration of random search mechanisms.



Optimal network topologies for local search



Betweenness: β .



Polarization:

$$\pi = \frac{\max \beta}{\langle \beta \rangle} - 1.$$



L = number of links.



Goal: minimize average search time.



Few searches \Rightarrow hub-and-spoke network.



Many searches \Rightarrow decentralized network.

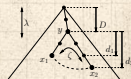


Phase transition?



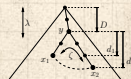
Desirable organizational qualities:

1. Low cost (requiring few links).
2. Scalability.
3. Ease of construction—existence is plausible.
4. Searchability.
5. **'Ultra-robustness':**
 - I Congestion robustness
(Resilience to failure due to information exchange);
 - II Connectivity robustness
(Recoverability in the event of failure).




Small world problem:

- Can individuals pass a message to a target individual using only personal connections?
- Yes, large scale networks searchable if nodes have **identities**.
- “Identity and Search in Social Networks,” Watts, Dodds, & Newman, 2002. [8]






“Information exchange and the robustness of
organizational networks” 

Dodds, Watts, and Sabel,

Proc. Natl. Acad. Sci., **100**, 12516–12521, 2003. ^[2]



Edited by Harrison White 

Formal organizational structure:



Underlying hierarchy:



branching ratio b



depth L



$N = (b^L - 1)/(b - 1)$ nodes



$N - 1$ links



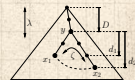
Additional informal ties:



Choose m links according to a two parameter probability distribution



$0 \leq m \leq (N - 1)(N - 2)/2$



Model—underlying hierarchy

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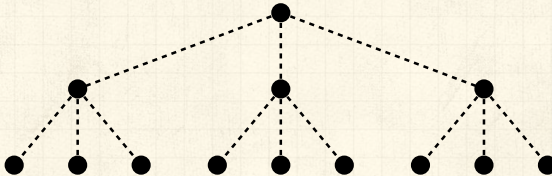
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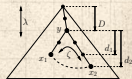
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Model—formal structure:



$$b = 3, \quad L = 3, \quad N = 13$$



Model—addition of links

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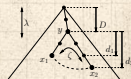
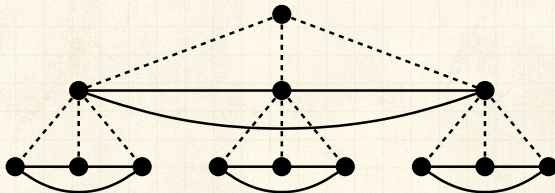
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Team-based networks ($m = 12$):



Model—addition of links

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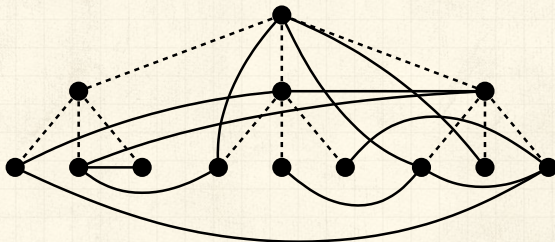
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Random networks ($m = 12$):



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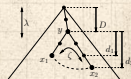
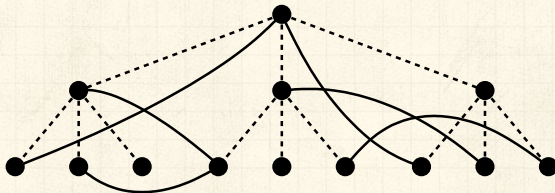
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Random interdivisional networks ($m = 6$):



Model—addition of links

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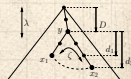
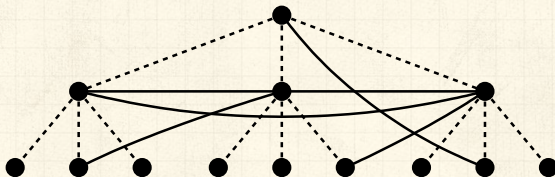
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Core-periphery networks ($m = 6$):



Model—addition of links

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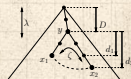
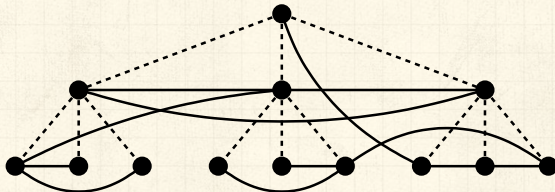
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Multiscale networks ($m = 12$):



Model—construction

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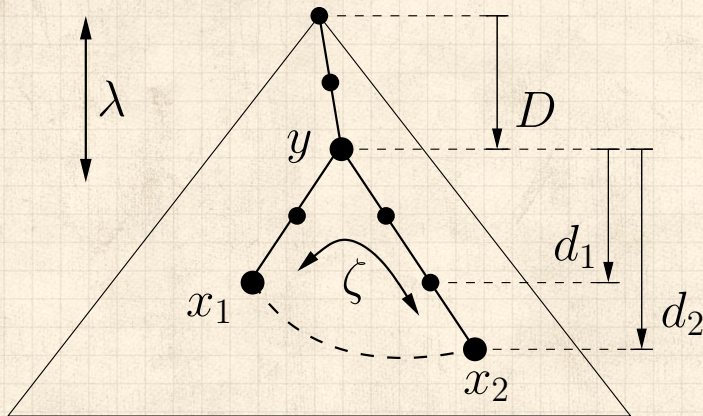
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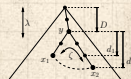
 Link addition probability:

$$P(D, d_1, d_2) \propto e^{-D/\lambda} e^{-f(d_1, d_2)/\zeta}$$

 First choose (D, d_1, d_2) .

 Randomly choose (y, x_1, x_2) given (D, d_1, d_2) .

 Choose links without replacement.



Requirements for $f(d_1, d_2)$:

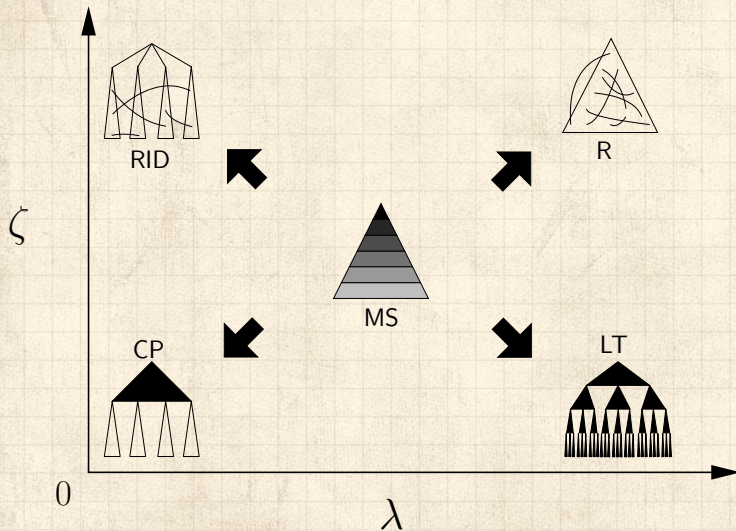
1. $f \geq 0$ for $d_1 + d_2 \geq 2$
2. f increases monotonically with d_1, d_2 .
3. $f(d_1, d_2) = f(d_2, d_1)$.
4. f is minimized when $d_1 = d_2$ (homophily)

Simple function satisfying 1–4:

$$f(d_1, d_2) = (d_1^2 + d_2^2 - 2)^{1/2}$$
$$\Rightarrow P(y, x_1, x_2) \propto e^{-D/\lambda} e^{-(d_1^2 + d_2^2 - 2)^{1/2}/\zeta}$$



Model—limiting cases



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Message passing pattern



Each of T time steps, each node generates a message with probability μ .



Recipient of message chosen based on distance from sender.



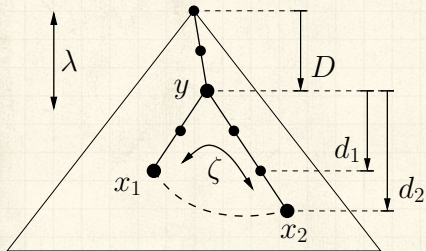
$$P(\text{recipient at distance } d) \propto e^{-d/\xi}.$$

1. ξ = measure of uncertainty;
2. $\xi = 0$: local message passing;
3. $\xi = \infty$: random message passing.



Message passing pattern:

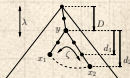
Distance d_{12} between two nodes x_1 and x_2 :



$$d_{12} = \max(d_1, d_2) = 3$$



Measure unchanged with presence of informal ties.



Message passing pattern

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Simple message routing algorithm:

 Look ahead one step: always choose neighbor closest to recipient node.

 Pseudo-global knowledge:

1. Nodes understand hierarchy.
2. Nodes know only local informal ties.



Message passing pattern

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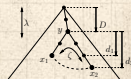
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Interpretations:

1. Sender knows specific recipient.
2. Sender requires certain kind of recipient.
3. Sender seeks specific information but recipient unknown.
4. Sender has a problem but information/recipient unknown.



Message passing pattern

Performance:

- Measure Congestion Centrality ρ_i , fraction of messages passing through node i .
- Similar to betweenness centrality.
- However: depends on
 - Search algorithm;
 - Task specification (μ, ξ) .
- Congestion robustness comes from minimizing ρ_{\max} .



Performance testing:

Parameter settings (unless varying):

Underlying hierarchy: $b = 5, L = 6, N = 3096$;

Number of informal ties: $m = N$.

Link addition algorithm: $\lambda = \zeta = 0.5$.

Message passing: $\xi = 1, \mu = 10/N, T = 1000$.



Results—congestion robustness

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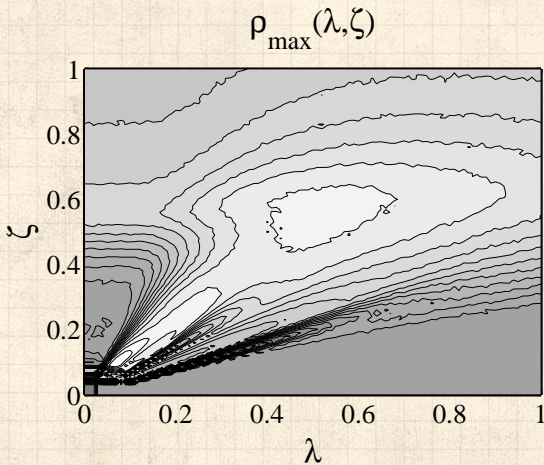
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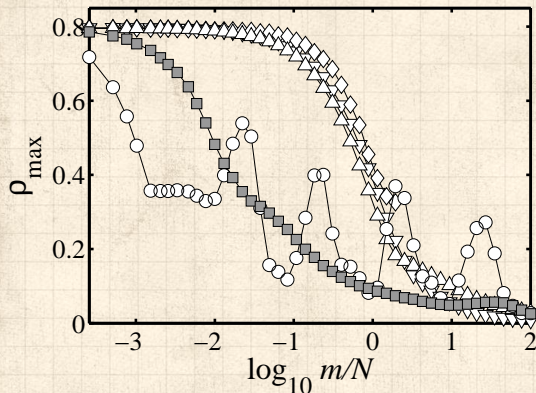
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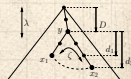
References



Results—varying number of links added:



\diamond = TB
 ∇ = R
 \triangle = RID
 \circ = CP
 \square = MS



Results—Maximum firm size

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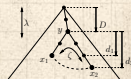
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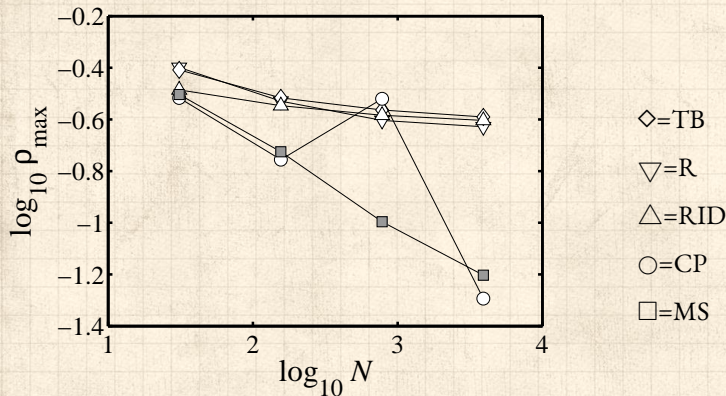
Conclusion

References


- 🧱 Congestion may increase with size of network.
- 🧱 Fix rate of message passing (μ) and Message pattern (ξ).
- 🧱 Fix branching ratio of hierarchy and add more levels.
- 🧱 Individuals have limited capacity \Rightarrow limit to firm size.




Scalability in complete uncertainty: $\xi = \infty$




Inducing catastrophic failure:

 Remove N_r nodes and measure relative size of largest component

$$C = S / (N - N_r).$$

 Four deletion sequences:

1. Top-down;
2. Random;
3. Hub;
4. Cascading failure.

 Results largely independent of sequence.





Summary of results

Feature	Congestion Robustness	Connectivity Robustness	Scalability
Core-periphery	good	average	average
Random	poor	good	poor
Rand. Interdivisional	poor	good	poor
Team-based	poor	poor	poor
Multiscale	good	good	good



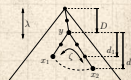
Conclusory moments

Multi-scale networks:

1. Possess good Congestion Robustness and Connectivity Robustness
 \Rightarrow Ultra-robust;
2. Scalable;
3. Relatively insensitive to parameter choice;



Above suggests existence of multi-scale structure is plausible.



Conclusory moments

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- Foregoing is an attempt to model what organizations might look like beyond simple hierarchies (2003).
- Possible work: develop ‘bottom up’ model of organizational networks based on social search, identity (emergent searchability).
- Balance of **generalists versus specialists**—how many middle managers does an organization need?
- Still a need for data on real organizations...



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Information exchange and the robustness of organizational networks.

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- [3] R. Guimerà, A. Diaz-Guilera, F. Vega-Redondo, A. Cabrales, and A. A.

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