

Contagion

Last updated: 2023/08/22, 11:48:25 EDT

Principles of Complex Systems, Vols. 1, 2, & 3D
CSYS/MATH 6701, 6713, & a pretend number,
2023–2024 | @pocsvox

Prof. Peter Sheridan Dodds | @peterdodds

Computational Story Lab | Vermont Complex Systems Center
Santa Fe Institute | University of Vermont



Licensed under the *Creative Commons Attribution-NonCommercial-ShareAlike 3.0 License*.

The PoCSverse

Contagion

1 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



These slides are brought to you by:

Sealie & Lambie
Productions



The PoCSverse
Contagion
2 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

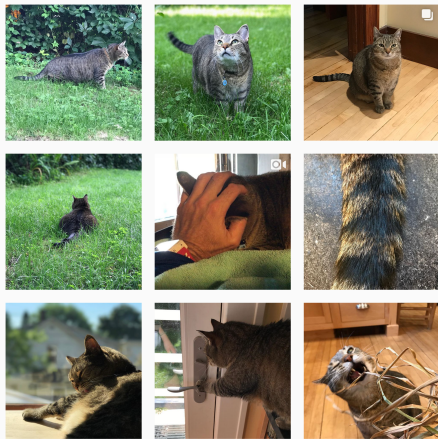
Superstars



Musiclab

References

These slides are also brought to you by:

Special Guest Executive Producer



 On Instagram at [pratchett_the_cat](https://www.instagram.com/pratchett_the_cat) 

The PoCSverse
Contagion
3 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



Outline

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclub

References

The PoCSverse

Contagion

4 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclub

References

Contagion

The PoCSverse
Contagion
5 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models



Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone

Superstars
Musiclab

References

Definition:

-  (1) The spreading of a quality or quantity between individuals in a population.
-  (2) A disease itself: the plague, a blight, the dreaded lurgi, ...

Introduction

Simple Disease Spreading Models

Background
Prediction

Social Contagion Models



Granovetter's model
Network version
Groups
Summary

Winning: it's not for everyone

Superstars
Musiclab

References

Definition:

-  (1) The spreading of a quality or quantity between individuals in a population.
-  (2) A disease itself: the plague, a blight, the dreaded lurgi, ...

Two main classes of contagion:

1. **Infectious diseases:**
tuberculosis, HIV, ebola, SARS, influenza, ...
2. **Social contagion:**
fashion, word usage, rumors, riots, religion, ...

Contagion models

Some large questions concerning network contagion:

The PoCSverse
Contagion
6 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone

Superstars
Musiclab

References

Introduction

Simple Disease Spreading Models

Background
Prediction

Social Contagion Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not for everyone

Superstars
Musiclab

References

Some large questions concerning network contagion:

1. For a given spreading mechanism on a given network, what's the **probability** that there will be global spreading?

Introduction

Simple Disease Spreading Models

Background
Prediction

Social Contagion Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not for everyone

Superstars
Musiclab

References

Some large questions concerning network contagion:

1. For a given spreading mechanism on a given network, what's the **probability** that there will be global spreading?
2. If spreading does take off, how far will it go?

Introduction

Simple Disease Spreading Models

Background
Prediction

Social Contagion Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not for everyone

Superstars
Musiclab

References

Some large questions concerning network contagion:

1. For a given spreading mechanism on a given network, what's the **probability** that there will be global spreading?
2. If spreading does take off, how far will it go?
3. How do the **details** of the network affect the outcome?

Introduction

Simple Disease Spreading Models

Background
Prediction

Social Contagion Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not for everyone

Superstars
Musiclab

References

Some large questions concerning network contagion:

1. For a given spreading mechanism on a given network, what's the **probability** that there will be global spreading?
2. If spreading does take off, how far will it go?
3. How do the **details** of the network affect the outcome?
4. How do the **details** of the spreading mechanism affect the outcome?

Contagion models

Introduction

Simple Disease Spreading Models

Background
Prediction

Social Contagion Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not for everyone

Superstars
Musiclab

References

Some large questions concerning network contagion:

1. For a given spreading mechanism on a given network, what's the **probability** that there will be global spreading?
2. If spreading does take off, how far will it go?
3. How do the **details** of the network affect the outcome?
4. How do the **details** of the spreading mechanism affect the outcome?
5. What if the **seed** is one or many nodes?

Outline

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclub

References

The PoCSverse

Contagion

7 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclub


References


Mathematical Epidemiology

The standard **SIR model**:



Three states:

 S = Susceptible

 I = Infected

 R = Recovered

The PoCSverse

Contagion

8 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Mathematical Epidemiology

The standard **SIR model**:



Three states:



S = Susceptible



I = Infected



R = Recovered



$$S(t) + I(t) + R(t) = 1$$

The PoCSverse

Contagion

8 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Mathematical Epidemiology

The standard **SIR model**:



Three states:



S = Susceptible



I = Infected



R = Recovered



$$S(t) + I(t) + R(t) = 1$$



Presumes random interactions

The PoCSverse

Contagion

8 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone


Superstars


Musiclab

References

Mathematical Epidemiology


The standard **SIR model**:


 Three states:

 S = Susceptible

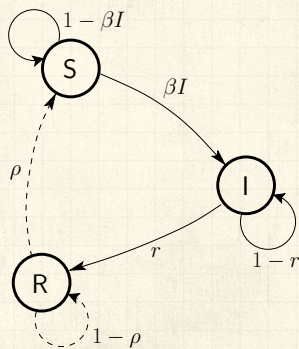
 I = Infected

 R = Recovered

 $S(t) + I(t) + R(t) = 1$

 Presumes random interactions

Discrete time example:



Transition Probabilities:

β for being infected given contact with infected

r for recovery

ρ for loss of immunity

Introduction

Simple Disease Spreading Models

Background
Prediction

Social Contagion Models

Granovetter's model
Network version
Groups
Summary


Winning: it's not for everyone

Superstars
Musiclab

References

Independent Interaction models

Reproduction Number R_0 :

 R_0 = expected number of infected individuals resulting from **a single initial infective**.

The PoCverse

Contagion

9 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone


Superstars


Musiclab

References

Independent Interaction models


Reproduction Number R_0 :


 R_0 = expected number of infected individuals resulting from **a single initial infective**.


 Epidemic threshold: If $R_0 > 1$, 'epidemic' occurs.

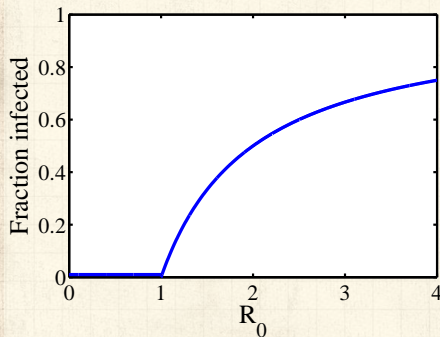
Independent Interaction models

Reproduction Number R_0 :

 R_0 = expected number of infected individuals resulting from **a single initial infective**.


 Epidemic threshold: If $R_0 > 1$, 'epidemic' occurs.


 Example:




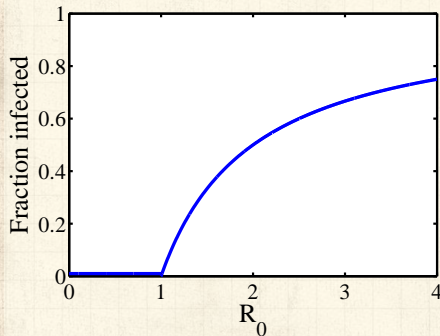
Independent Interaction models


Reproduction Number R_0 :

 R_0 = expected number of infected individuals resulting from **a single initial infective**.

 Epidemic threshold: If $R_0 > 1$, 'epidemic' occurs.


 Example:





 Continuous phase transition.

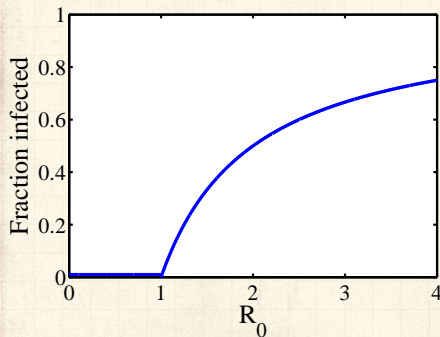
Independent Interaction models


Reproduction Number R_0 :


 R_0 = expected number of infected individuals resulting from **a single initial infective**.

 Epidemic threshold: If $R_0 > 1$, 'epidemic' occurs.

 Example:



 Continuous phase transition.

 Fine idea from a simple model.

Outline

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

The PoCSverse

Contagion

10 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Disease spreading models

The PoCverse
Contagion
11 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

For 'novel' diseases:

1. Can we predict the size of an epidemic?
2. How important/useful is the reproduction number R_0 ?
3. What is the population size N ?

R_0 and variation in epidemic sizes

The PoCverse

Contagion

12 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

R_0 approximately the same for all of the following:



1918-19 "Spanish Flu" ~ 500,000 deaths in US



1957-58 "Asian Flu" ~ 70,000 deaths in US



1968-69 "Hong Kong Flu" ~ 34,000 deaths in US



2003 "SARS Epidemic" ~ 800 deaths world-wide

Size distributions

The PoCVerse

Contagion

13 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary





Winning: it's not
for everyone

Superstars

Musiclub





References

Elsewhere, event size distributions are important:

-  earthquakes (Gutenberg-Richter law)
-  city sizes, forest fires, war fatalities
-  wealth distributions
-  'popularity' (books, music, websites, ideas)

Size distributions

Elsewhere, event size distributions are important:

-  earthquakes (Gutenberg-Richter law)
-  city sizes, forest fires, war fatalities
-  wealth distributions
-  'popularity' (books, music, websites, ideas)

Power laws distributions are common but not obligatory...

Size distributions

The PoCVerse
Contagion
13 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary






Winning: it's not
for everyone

Superstars

Musiclab

References

Elsewhere, event size distributions are important:

-  earthquakes (Gutenberg-Richter law)
-  city sizes, forest fires, war fatalities
-  wealth distributions
-  'popularity' (books, music, websites, ideas)
-  **What about Epidemics?**

Power laws distributions are common but not obligatory...

Feeling icky in Iceland

The PoCSverse
Contagion
14 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

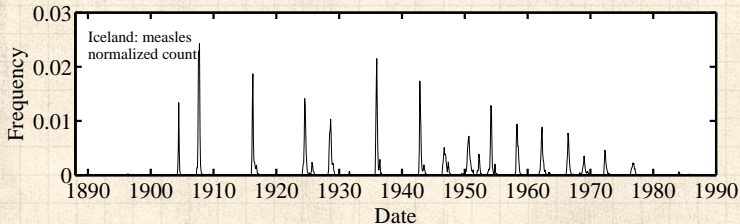
Winning: it's not
for everyone

Superstars

Musiclab

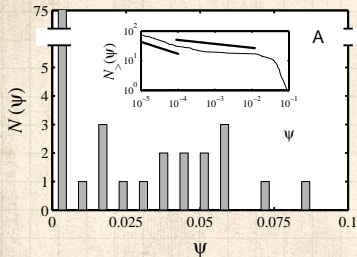
References

Caseload recorded monthly for range of diseases in
Iceland, 1888-1990



Treat outbreaks separated in time as 'novel' diseases.

Measles



Insert plots:

Complementary
cumulative frequency
distributions:

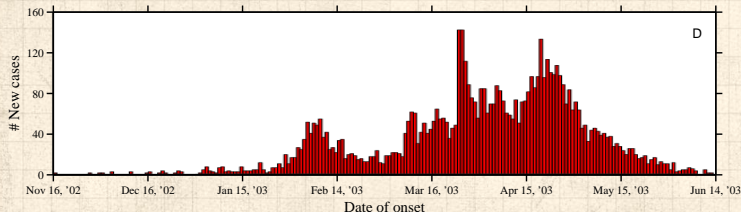
$$N_{>}(\Psi) \propto \Psi^{-\gamma+1}$$

Ψ = fractional epidemic
size

Measured values of γ :

- 🧱 measles: 1.40 (low Ψ) and 1.13 (high Ψ)
- 🧱 Expect $2 \leq \gamma < 3$ (finite mean, infinite variance)
- 🧱 Distribution is rather flat...

Resurgence—example of SARS



Epidemic discovers new 'pools' of susceptibles:
Resurgence.

The PoCverse
Contagion
16 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

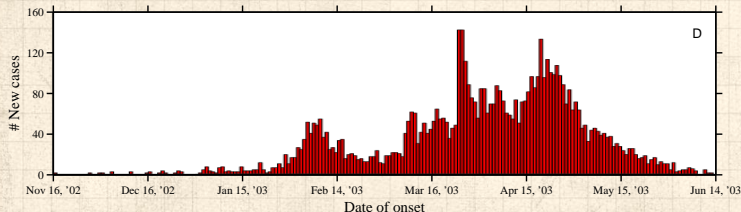
Winning: it's not
for everyone

Superstars

Musicalab

References

Resurgence—example of SARS



Epidemic discovers new 'pools' of susceptibles:
Resurgence.



Importance of rare, stochastic events.

The PoCverse
Contagion
16 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musicalab

References

A challenge

So... can a simple model produce

1. **broad epidemic distributions**
and
2. **resurgence ?**

The PoCSverse
Contagion
17 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

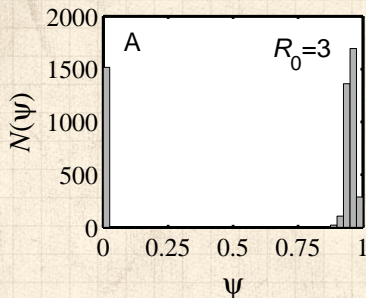
Winning: it's not
for everyone

Superstars

Musiclab

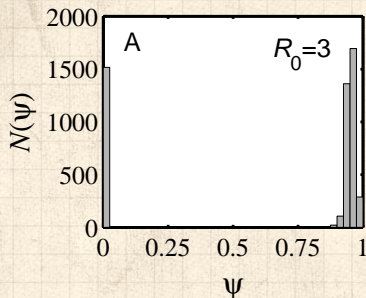
References

Size distributions



Simple models typically produce **bimodal** or **unimodal** size distributions.

Size distributions

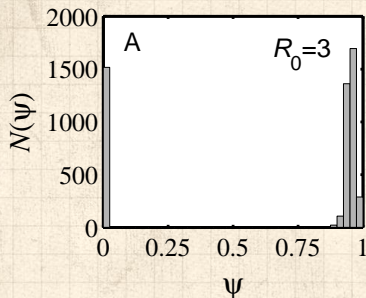


Simple models typically produce **bimodal** or **unimodal** size distributions.



This **includes** network models: random, small-world, scale-free, ...

Size distributions



Simple models
typically produce
bimodal or **unimodal**
size distributions.



This **includes** network models:
random, small-world, scale-free, ...

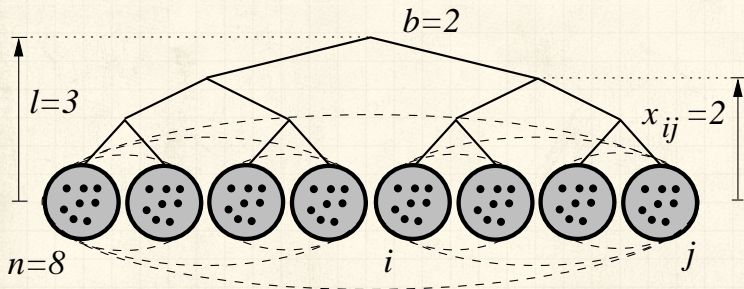



Some exceptions:

1. Forest fire models
2. Sophisticated metapopulation models


A toy agent-based model

Geography: allow people to move between contexts:

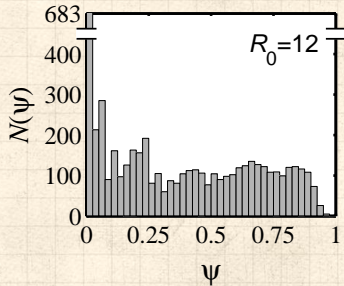
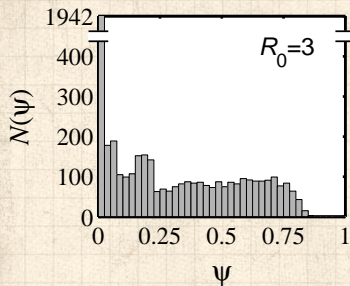


 P = probability of travel

 **Movement distance:** $\Pr(d) \propto \exp(-d/\xi)$

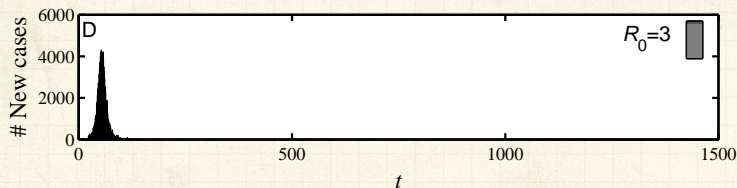
 ξ = typical travel distance

Example model output: size distributions

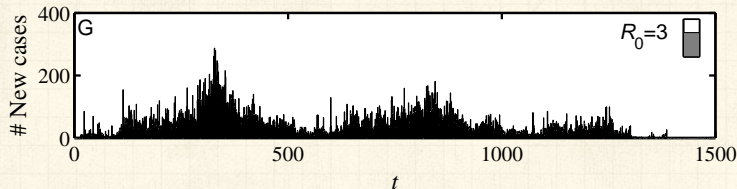



- Flat distributions are possible for certain ξ and P .
- Different R_0 's may produce similar distributions
- Same epidemic sizes may arise from different R_0 's


Standard model:



Standard model with transport: Resurgence



 Disease spread highly sensitive to population structure

 Rare events may matter enormously

Simple disease spreading models

The PoCSverse
Contagion
22 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary





Winning: it's not
for everyone

Superstars

Musiclab

References

Attempts to use beyond disease:

-  Adoption of ideas/beliefs (Goffman & Newell, 1964)
-  Spread of rumors (Daley & Kendall, 1965)
-  Diffusion of innovations (Bass, 1969)
-  Spread of fanatical behavior (Castillo-Chávez & Song, 2003)

Social Contagion



The PoCVerse
Contagion
23 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone














Superstars

Musiclab

References

Social Contagion

Examples abound:

- | | |
|---|--|
|  being polite/rude |  Harry Potter |
|  strikes |  voting |
|  innovation |  gossip |
|  residential segregation |  Rubik's cube  |
|  ipods |  religious beliefs |
|  obesity |  leaving lectures |

The PoCVerse
Contagion
24 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion M

Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone

Superstars
Musicalab

References

Social Contagion

The PoCVerse
Contagion
24 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion M














Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone


Superstars
Musiclab

References

Examples abound:

- | | |
|---|--|
|  being polite/rude |  Harry Potter |
|  strikes |  voting |
|  innovation |  gossip |
|  residential segregation |  Rubik's cube  |
|  ipods |  religious beliefs |
|  obesity |  leaving lectures |

SIR and SIRS contagion possible

-  Classes of behavior versus specific behavior:
dieting

Social Contagion

The PoCSverse
Contagion
25 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musicalab

References

Two focuses for us:

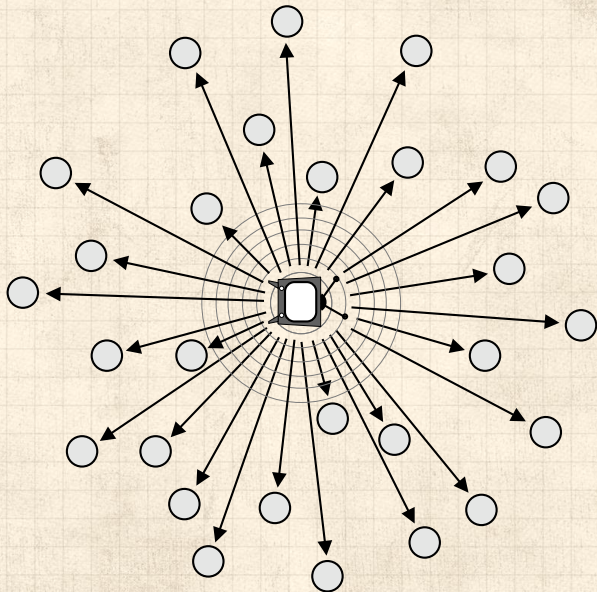


Widespread media influence



Word-of-mouth influence

The hypodermic model of influence:



The PoCSverse
Contagion
26 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

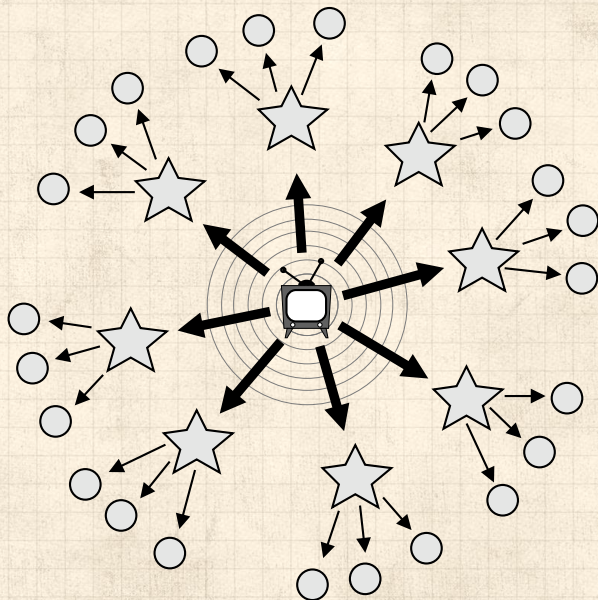
Winning: it's not
for everyone

Superstars

Musiclab

References

The two step model of influence:



The PoCVerse
Contagion
27 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion M

Granovetter's model

Network version

Groups

Summary

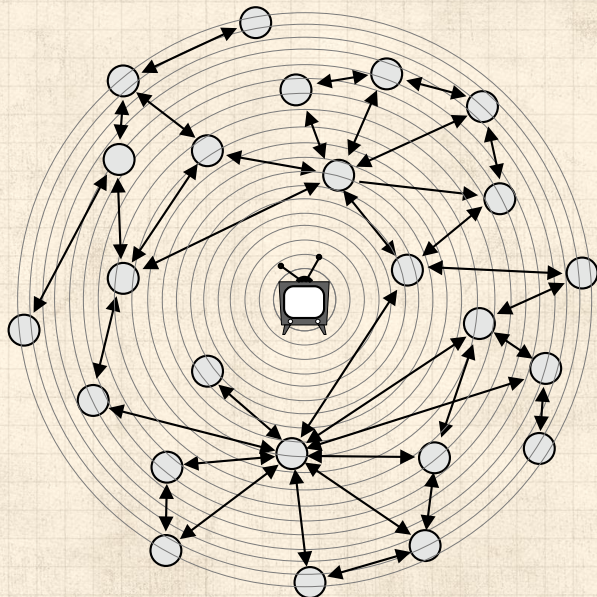
Winning: it's not
for everyone

Superstars

Musiclab

References

The general model of influence:



The PoCVerse
Contagion
28 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion M

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Social Contagion

Why do things spread?

The PoCSverse
Contagion
29 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Social Contagion

Why do things spread?

 Because of **system level properties**?

The PoCSverse
Contagion
29 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion M

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Social Contagion

The PoCSverse
Contagion
29 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion M

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone


Superstars

Musiclab

References

Why do things spread?

 Because of **system level properties**?

 Or properties of **special individuals**?

Social Contagion

The PoCSverse
Contagion
29 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion M

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Why do things spread?



Because of **system level properties**?



Or properties of **special individuals**?



Is the match that lights the forest fire the key?
(Katz and Lazarsfeld; Gladwell)

Social Contagion

The PoCSverse
Contagion
29 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion M

Granovetter's model

Network version

Groups

Summary





Winning: it's not
for everyone

Superstars

Musiclab

References

Why do things spread?

-  Because of **system level properties**?
-  Or properties of **special individuals**?
-  Is the match that lights the forest fire the key?
(Katz and Lazarsfeld; Gladwell)
-  Yes. But only because we are narrative-making machines...

Social Contagion

The PoCSverse
Contagion
29 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion M






Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone







Superstars
Musiclab

References

Why do things spread?

-  Because of **system level properties**?
-  Or properties of **special individuals**?
-  Is the match that lights the forest fire the key?
(Katz and Lazarsfeld; Gladwell)
-  Yes. But only because we are narrative-making machines...
-  System/group properties harder to understand

Why do things spread?

-  Because of **system level properties**?
-  Or properties of **special individuals**?
-  Is the match that lights the forest fire the key?
(Katz and Lazarsfeld; Gladwell)
-  Yes. But only because we are narrative-making machines...
-  System/group properties harder to understand
-  Always good to examine what is said before and after the fact...

The Mona Lisa:



The PoCVerse

Contagion

30 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

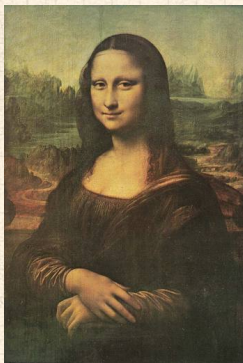
Musiclab

References



“Becoming Mona Lisa: The Making of a Global Icon”—David Sassoon

The Mona Lisa:



The PoCVerse

Contagion

30 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



“Becoming Mona Lisa: The Making of a Global Icon”—David Sassoon



Not the world's greatest painting from the start...

The Mona Lisa:



- 🧱 “Becoming Mona Lisa: The Making of a Global Icon”—David Sassoon
- 🧱 Not the world’s greatest painting from the start...
- 🧱 Escalation through theft, vandalism, **parody**, ...

The PoCSverse
Contagion
30 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion M

Granovetter’s model

Network version

Groups

Summary

Winning: it’s not
for everyone

Superstars

Musiclab

References



The Mona Lisa:



🧱 “Becoming Mona Lisa: The Making of a Global Icon”—David Sassoon

🧱 Not the world’s greatest painting from the start...

🧱 Escalation through theft, vandalism, **parody**, ...

The PoCVerse

Contagion

30 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter’s model

Network version

Groups

Summary

Winning: it’s not
for everyone

Superstars

Musiclab

References



The completely unpredicted fall of Eastern Europe:



Timur Kuran: "Now Out of Never: The Element of Surprise in the East European Revolution of 1989"

The PoCSverse
Contagion
31 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion M

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Social Contagion

The PoCSverse
Contagion
32 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary


Winning: it's not
for everyone


Superstars


Musiclab

References

Some important models:

 Tipping models—Schelling (1971)

 Simulation on checker boards

 Idea of thresholds

Social Contagion

The PoCSverse
Contagion
32 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary


Winning: it's not
for everyone


Superstars


Musiclab


References

Some important models:







 Tipping models—Schelling (1971)

 Simulation on checker boards

 Idea of thresholds

 Threshold models—Granovetter (1978)

Some important models:

-  Tipping models—Schelling (1971)
 -  Simulation on checker boards
 -  Idea of thresholds
-  Threshold models—Granovetter (1978)
-  Herding models—Bikhchandani, Hirschleifer, Welch (1992)
 -  Social learning theory, Informational cascades,...

Social contagion models

The PoCSverse
Contagion
33 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Thresholds:



Basic idea: individuals adopt a behavior when a **certain fraction of others** have adopted

Social contagion models

The PoCSverse
Contagion
33 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary



Winning: it's not
for everyone

Superstars

Musicalab

References

Thresholds:

-  Basic idea: individuals adopt a behavior when a **certain fraction of others** have adopted
-  'Others' may be everyone in a population, an individual's close friends, any reference group.

Social contagion models

The PoCVerse
Contagion
33 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary




Winning: it's not
for everyone

Superstars

Musiclab

References

Thresholds:

-  Basic idea: individuals adopt a behavior when a **certain fraction of others** have adopted
-  'Others' may be everyone in a population, an individual's close friends, any reference group.
-  Response can be probabilistic or deterministic.

Social contagion models

The PoCVerse
Contagion
33 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion Models





Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone





Superstars
Musiclab

References

Thresholds:

-  Basic idea: individuals adopt a behavior when a **certain fraction of others** have adopted
-  'Others' may be everyone in a population, an individual's close friends, any reference group.
-  Response can be probabilistic or deterministic.
-  Individual thresholds vary.

Some possible origins of thresholds:

-  **Desire to coordinate**, to conform.
-  **Lack of information**: impute the worth of a good or behavior based on degree of adoption (social proof)
-  Economics: **Network effects** or **network externalities**
 -  Telephones, Facebook, operating systems, ...

Imitation



despair.com

“When people are free to do as they please, they usually imitate each other.”

—Eric Hoffer
“The Passionate State of Mind”^[11]

The PoCVerse
Contagion
35 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion M

Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone
Superstars
Musiclab

References

Outline

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclub

References

The PoCSverse

Contagion

36 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

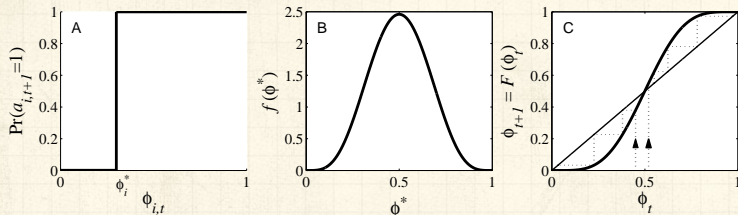
Superstars

Musiclub

References

Granovetter's threshold model:

Action based on perceived behavior of others:



Two states: S and I.

ϕ = fraction of contacts 'on' (e.g., rioting)

$$\phi_{t+1} = \int_0^{\phi_t} f(\gamma) d\gamma = F(\gamma)|_0^{\phi_t} = F(\phi_t)$$

This is a **Critical Mass model**

Social Sciences: Threshold models

The PoCSverse
Contagion
38 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

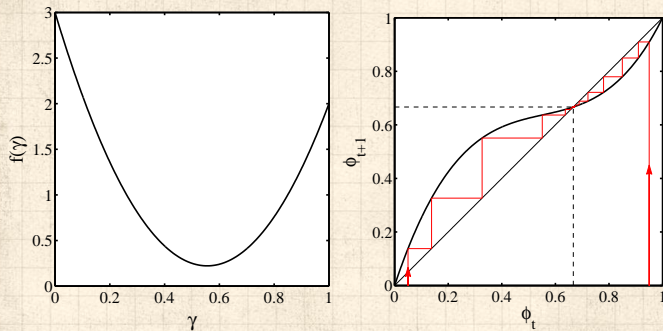
Social Contagion
Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone

Superstars
Musiclab

References



Example of single stable state model

Implications for collective action theory:

1. Collective uniformity \nRightarrow individual uniformity

Implications for collective action theory:

1. Collective uniformity \nRightarrow individual uniformity
2. Small individual changes \Rightarrow large global changes

Outline

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

The PoCSverse

Contagion

40 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Threshold model on a network

The PoCSverse
Contagion
41 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

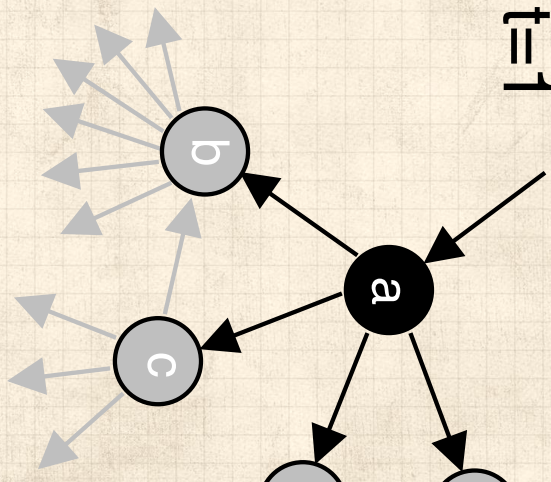
Summary

Winning: it's not
for everyone

Superstars

Musicalab

References



Threshold model on a network

The PoCSverse
Contagion
41 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

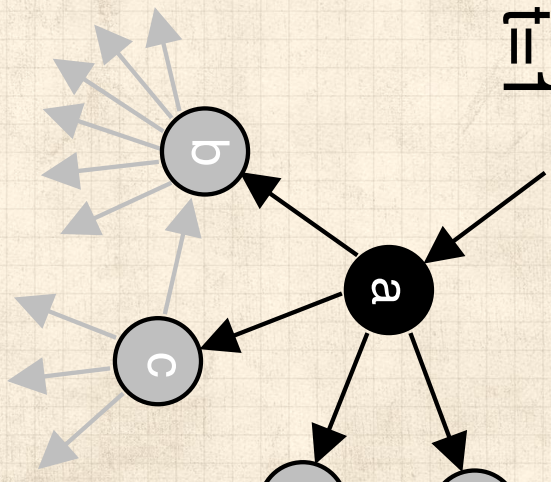
Summary

Winning: it's not
for everyone

Superstars

Musiclub

References



Threshold model on a network

The PoCSverse
Contagion
41 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

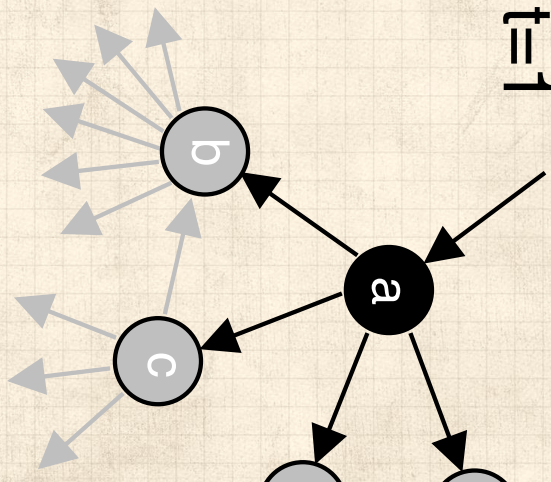
Summary

Winning: it's not
for everyone

Superstars

Musicalab

References





The Cascade Condition:




If one individual is initially activated, what is the probability that an activation will spread over a network?

The Cascade Condition:

-  If one individual is initially activated, what is the probability that an activation will spread over a network?
-  What features of a network determine whether a cascade will occur or not?

The most gullible

Vulnerables:

 = Individuals who can be activated by just one 'infected' contact

The PoCSverse

Contagion

43 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

The most gullible

The PoCSverse

Contagion

43 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary


Winning: it's not
for everyone


Superstars

Musiclab

References

Vulnerables:

 = Individuals who can be activated by just one 'infected' contact

 For global cascades on random networks, must have a *global cluster of vulnerables*

The most gullible

The PoCSverse

Contagion

43 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary


Winning: it's not
for everyone


Superstars


Musiclab

References

Vulnerables:

 = Individuals who can be activated by just one 'infected' contact

 For global cascades on random networks, must have a *global cluster of vulnerables*

 **Cluster of vulnerables = critical mass**

The most gullible

The PoCSverse
Contagion
43 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models





Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone

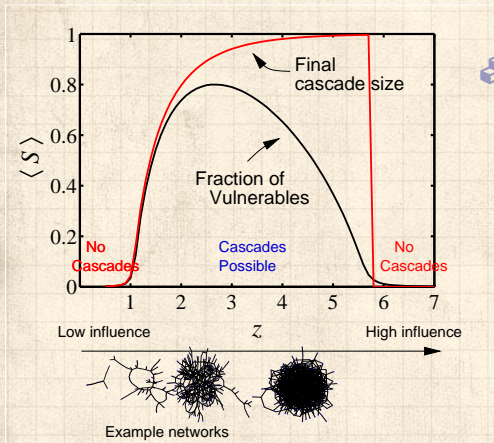
Superstars
Musiclab

References

Vulnerables:

-  = Individuals who can be activated by just one 'infected' contact
-  For global cascades on random networks, must have a *global cluster of vulnerables*
-  **Cluster of vulnerables = critical mass**
-  Network story: 1 node \rightarrow critical mass \rightarrow everyone.

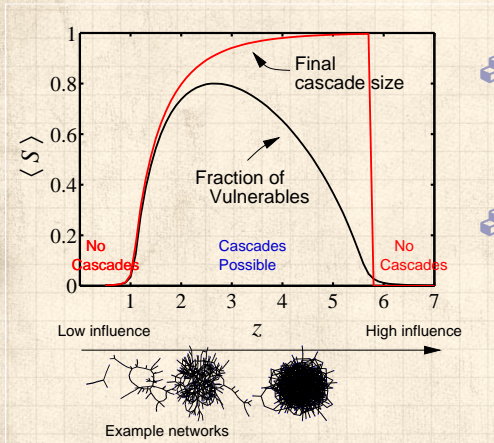
Cascades on random networks



Cascades occur only if size of max vulnerable cluster > 0 .

(n.b.: $z \equiv \langle k \rangle \equiv \bar{k}$)

Cascades on random networks



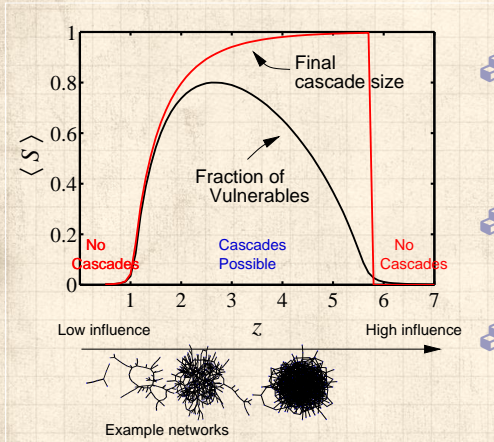
Cascades occur only if size of max vulnerable cluster > 0 .



System may be 'robust-yet-fragile'.

(n.b.: $z \equiv \langle k \rangle \equiv \bar{k}$)

Cascades on random networks



(n.b.: $z \equiv \langle k \rangle \equiv \bar{k}$)



Cascades occur only if size of max vulnerable cluster > 0 .



System may be 'robust-yet-fragile'.



'Ignorance' facilitates spreading.

Cascade window for random networks

The PoCSverse
Contagion
45 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

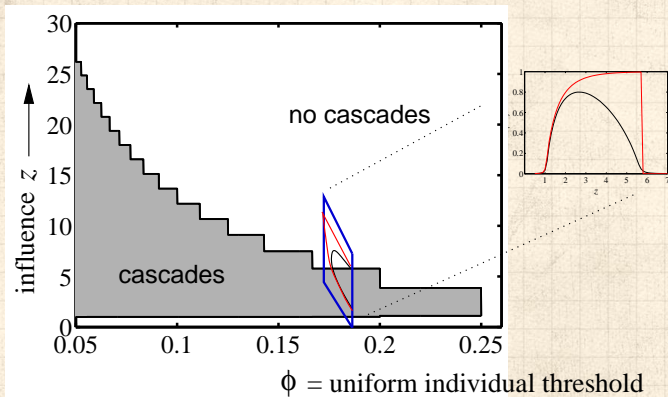
Summary

Winning: it's not
for everyone

Superstars

Musicalab

References

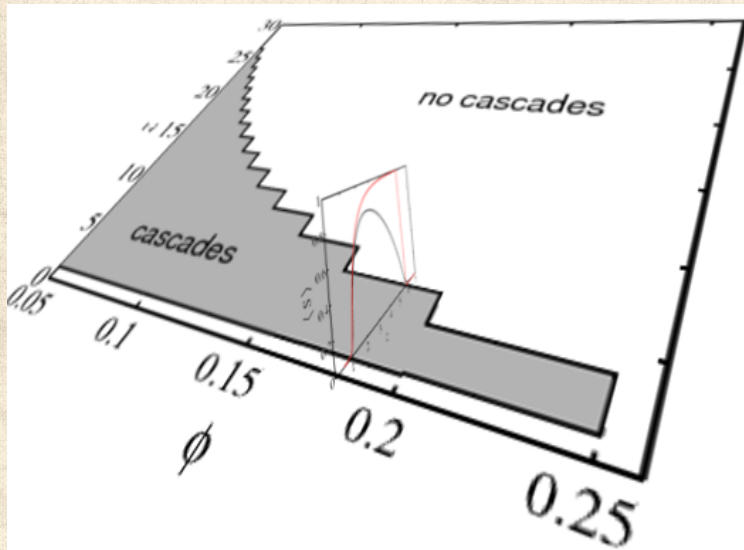


'Cascade window' widens as threshold ϕ decreases.



Lower thresholds enable spreading.

Cascade window for random networks



The PoCSverse
Contagion
46 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary


Winning: it's not
for everyone


Superstars
Musiclab

References




Threshold model completely solved (by 2008):


 Threshold model completely solved (by 2008):

 Cascade condition: [22]

$$\sum_{k=1}^{\infty} \frac{kP_k}{\langle k \rangle} \cdot \beta_k \cdot (k - 1) \geq 1.$$


where β_k = probability a degree k node is vulnerable.


 Threshold model completely solved (by 2008):


 Cascade condition: [22]

$$\sum_{k=1}^{\infty} \frac{kP_k}{\langle k \rangle} \cdot \beta_k \cdot (k - 1) \geq 1.$$

where β_k = probability a degree k node is vulnerable.


 Final size of spread figured out by Gleeson and Calahane [9, 8].


 Threshold model completely solved (by 2008):


 Cascade condition: [22]


$$\sum_{k=1}^{\infty} \frac{kP_k}{\langle k \rangle} \cdot \beta_k \cdot (k - 1) \geq 1.$$

where β_k = probability a degree k node is vulnerable.

 Final size of spread figured out by Gleeson and Calahane [9, 8].


 Solution involves finding fixed points of an iterative map of the interval.


 Threshold model completely solved (by 2008):


 Cascade condition: [22]


$$\sum_{k=1}^{\infty} \frac{kP_k}{\langle k \rangle} \cdot \beta_k \cdot (k-1) \geq 1.$$


where β_k = probability a degree k node is vulnerable.

 Final size of spread figured out by Gleeson and Calahane [9, 8].

 Solution involves finding fixed points of an iterative map of the interval.


 Spreading takes off: **expansion**


 Threshold model completely solved (by 2008):


 Cascade condition: [22]


$$\sum_{k=1}^{\infty} \frac{kP_k}{\langle k \rangle} \cdot \beta_k \cdot (k-1) \geq 1.$$

where β_k = probability a degree k node is vulnerable.

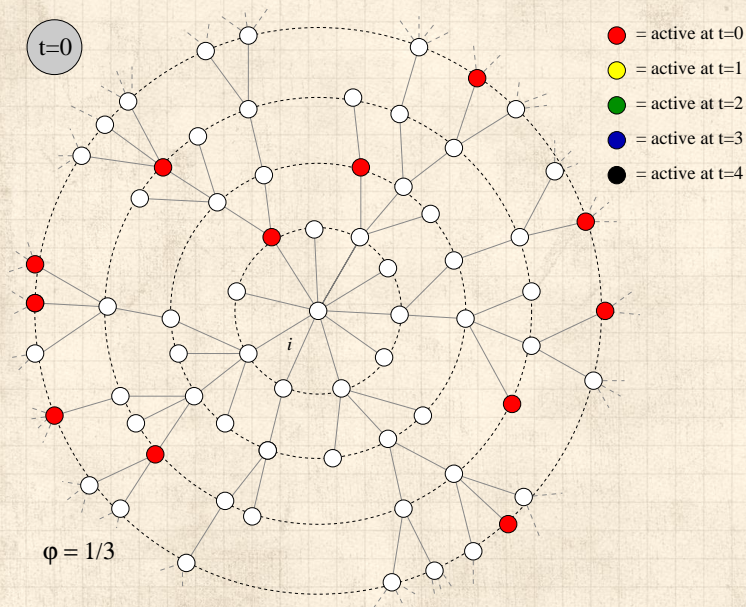
 Final size of spread figured out by Gleeson and Calahane [9, 8].

 Solution involves finding fixed points of an iterative map of the interval.

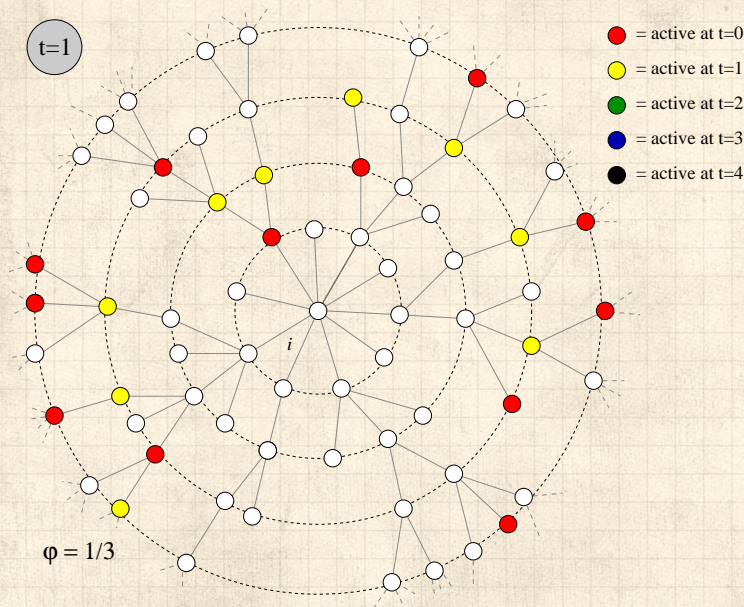
 Spreading takes off: **expansion**

 Spreading reaches a particular node: **contraction**

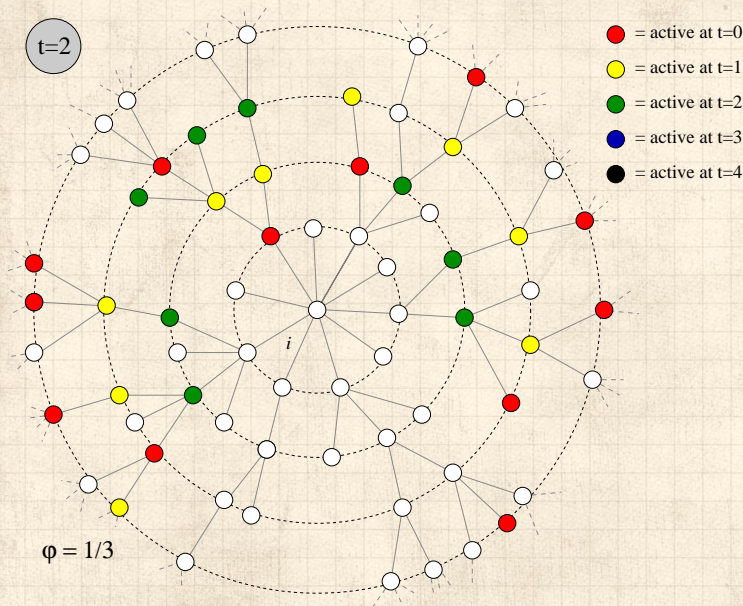
Expected size of spread



Expected size of spread



Expected size of spread



The PoCSverse
Contagion
48 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

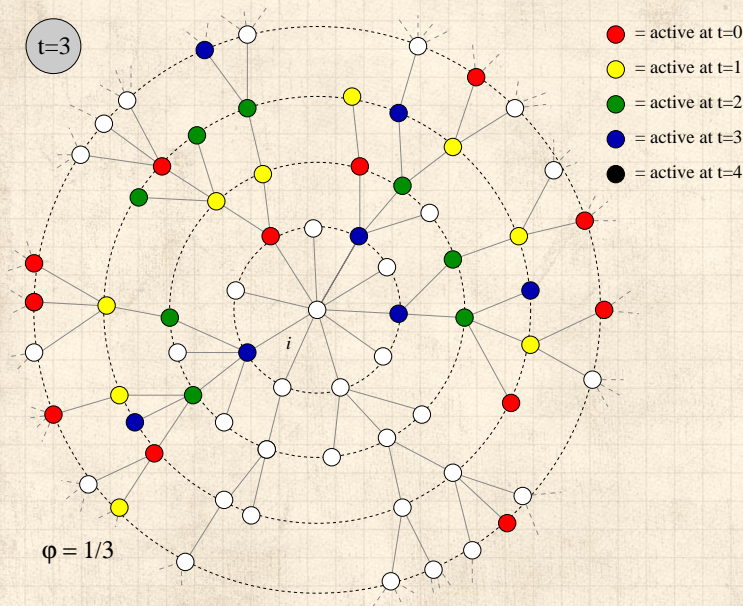
Winning: it's not
for everyone

Superstars

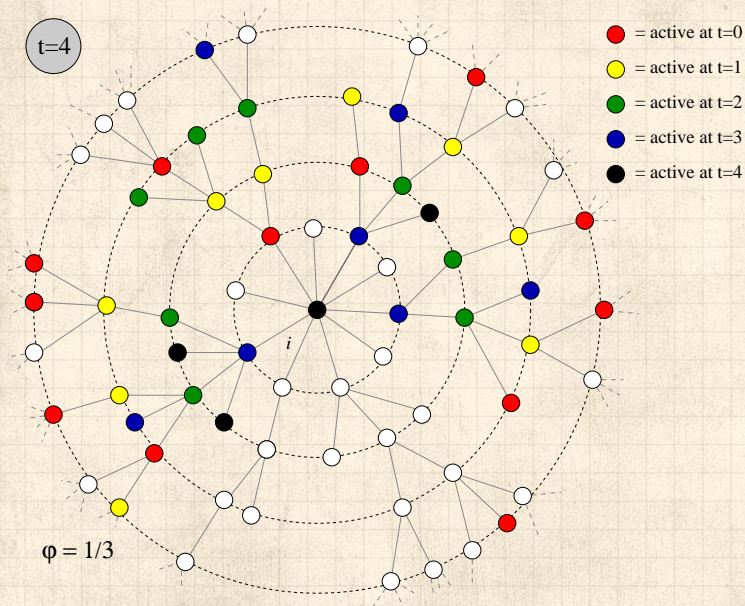
Musiclab

References

Expected size of spread

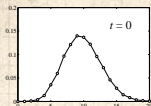


Expected size of spread



Early adopters—degree distributions

$t = 0$



$P_{k,t}$ versus k

The PoCSverse

Contagion

49 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Early adopters—degree distributions

The PoCSverse
Contagion
49 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

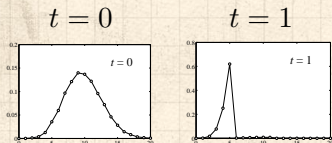
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



$P_{k,t}$ versus k

Early adopters—degree distributions

The PoCSverse
Contagion
49 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

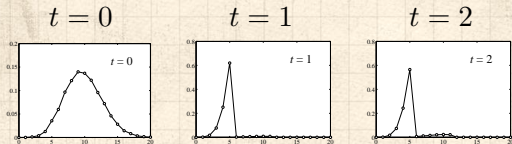
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



$P_{k,t}$ versus k

Early adopters—degree distributions

The PoCSverse
Contagion
49 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

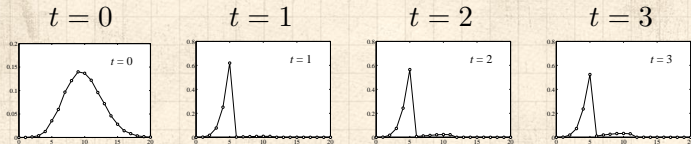
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



$P_{k,t}$ versus k

Early adopters—degree distributions

The PoCSverse
Contagion
49 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

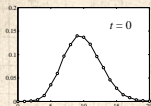
Winning: it's not
for everyone

Superstars

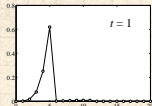
Musiclab

References

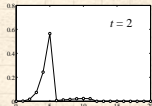
$t = 0$



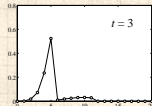
$t = 1$



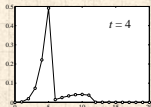
$t = 2$



$t = 3$



$t = 4$



$P_{k,t}$ versus k

Early adopters—degree distributions

The PoCSverse
Contagion
49 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

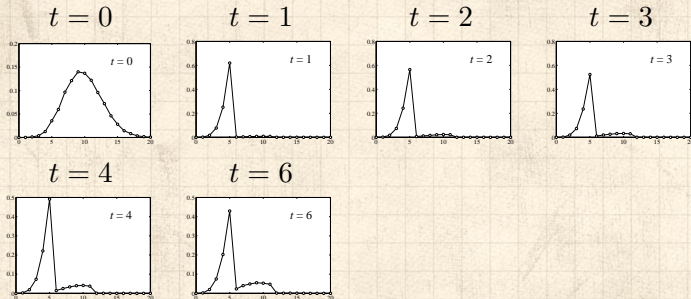
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



$P_{k,t}$ versus k

Early adopters—degree distributions

The PoCSverse
Contagion
49 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

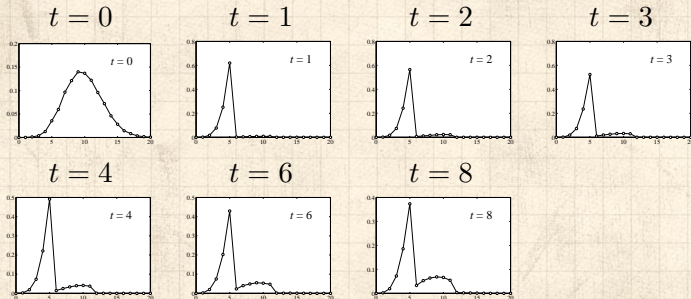
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



$P_{k,t}$ versus k

Early adopters—degree distributions

The PoCverse
Contagion
49 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

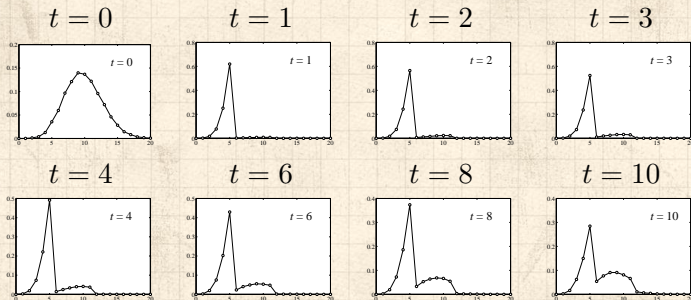
Summary

Winning: it's not
for everyone

Superstars

Musical

References



$P_{k,t}$ versus k

Early adopters—degree distributions

The PoCverse
Contagion
49 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

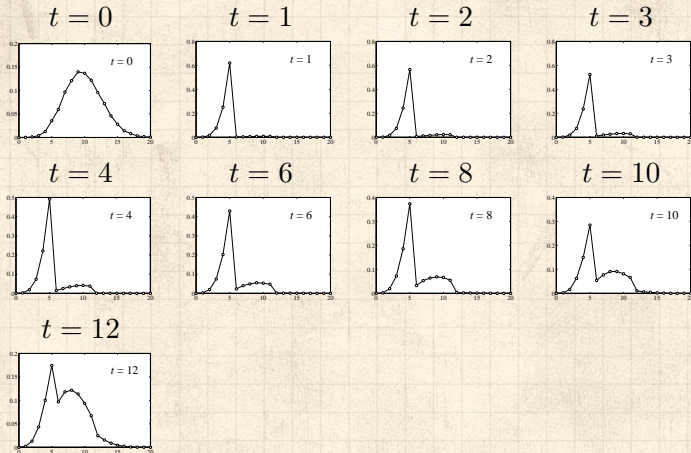
Summary

Winning: it's not
for everyone

Superstars

Musical

References



$P_{k,t}$ versus k

Early adopters—degree distributions

The PoCverse
Contagion
49 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

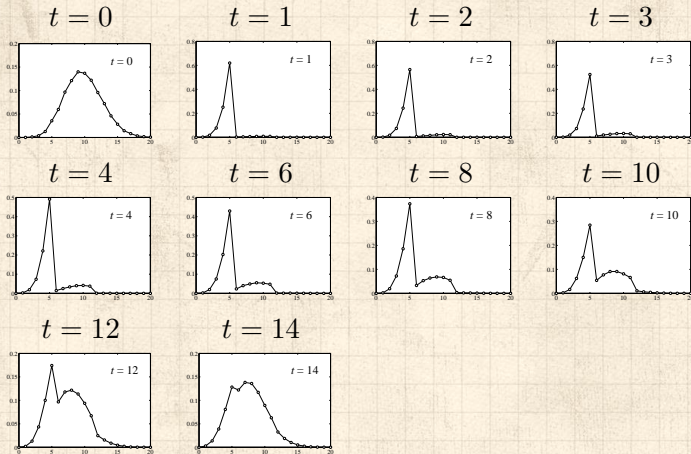
Summary

Winning: it's not
for everyone

Superstars

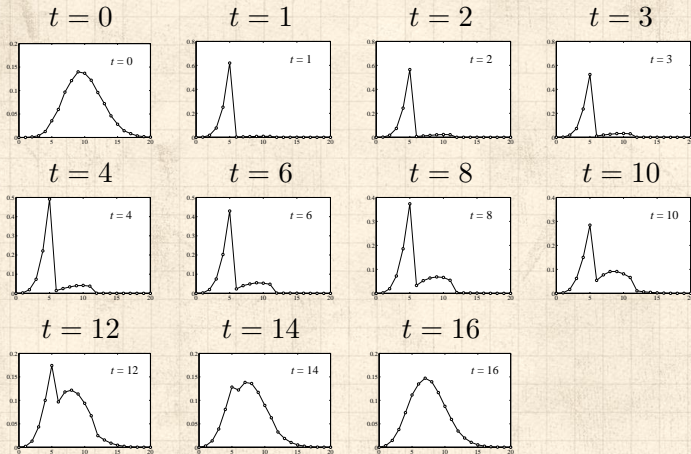
Musicalab

References



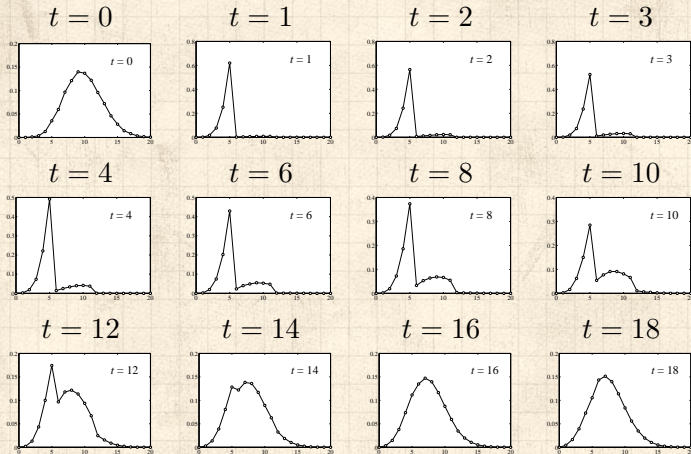
$P_{k,t}$ versus k

Early adopters—degree distributions



$P_{k,t}$ versus k

Early adopters—degree distributions



$P_{k,t}$ versus k

Outline

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclub

References

The PoCSverse

Contagion

50 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

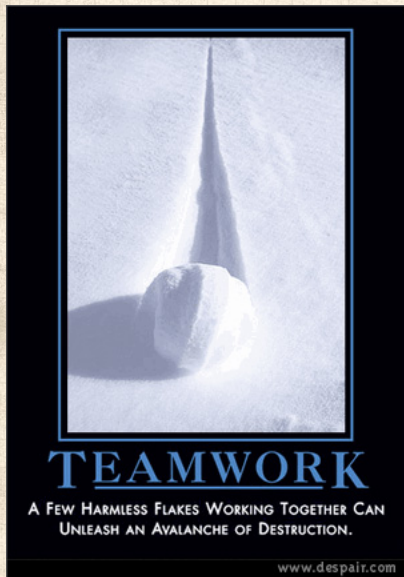
Winning: it's not
for everyone

Superstars

Musiclub

References

The power of groups...



despair.com

“A few harmless flakes working together can unleash an avalanche of destruction.”

The PoCVerse

Contagion

51 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

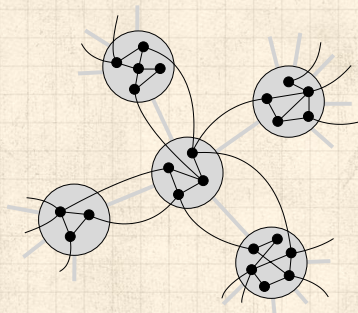
Superstars

Musiclab

References



Group structure—Ramified random networks



p = intergroup connection probability
 q = intragroup connection probability.

The PoCSverse
Contagion
52 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

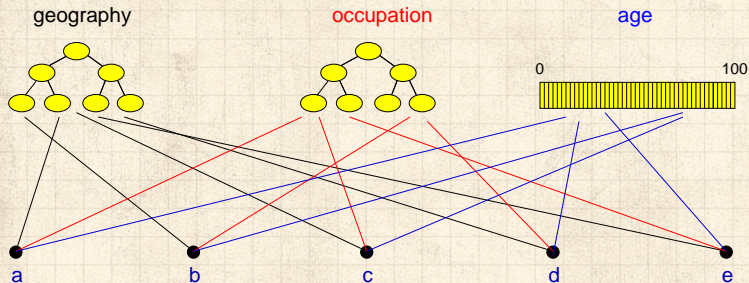
Winning: it's not
for everyone

Superstars

Musiclab

References

Generalized affiliation model



(Blau & Schwartz, Simmel, Breiger)

The PoCSverse

Contagion

53 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Cascade windows for group-based networks

The PoCSverse
Contagion
54 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

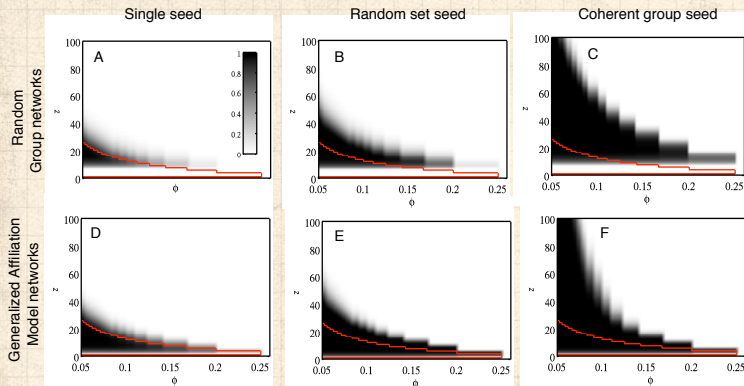
Summary

Winning: it's not
for everyone

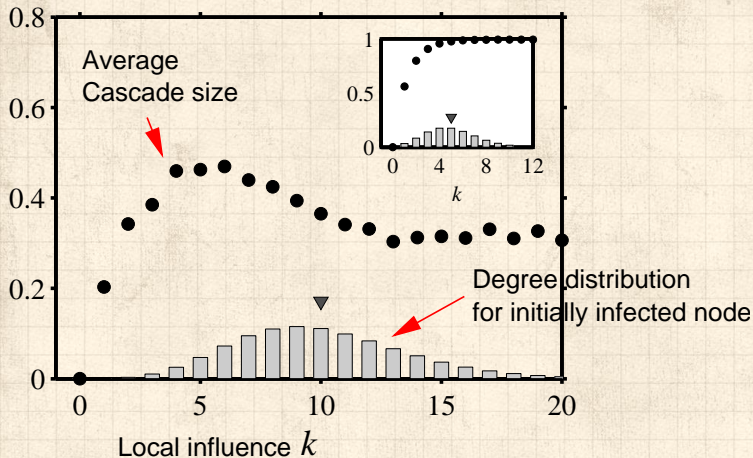
Superstars


Musiclub

References

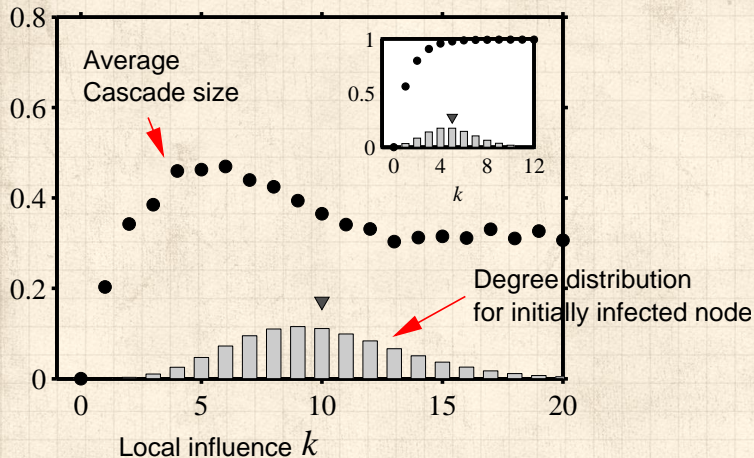



Assortativity in group-based networks



 The most connected nodes **aren't always** the most 'influential.'

Assortativity in group-based networks



 The most connected nodes **aren't always** the most 'influential.'

 **Degree assortativity** is the reason.

Outline

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclub

References

The PoCSverse

Contagion

56 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone


Superstars

Musiclub

References

Social contagion

Summary:

 'Influential vulnerables' are key to spread.

The PoCSverse

Contagion

57 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone


Superstars


Musiclab

References

Social contagion

Summary:

 'Influential vulnerables' are key to spread.

 Early adopters are mostly vulnerables.

The PoCSverse
Contagion
57 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Social contagion

The PoCSverse
Contagion
57 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary




Winning: it's not
for everyone

Superstars

Musiclab

References

Summary:

-  'Influential vulnerables' are key to spread.
-  Early adopters are mostly vulnerables.
-  Vulnerable nodes important but not necessary.

Social contagion

The PoCSverse
Contagion
57 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary





Winning: it's not
for everyone

Superstars

Musiclab

References

Summary:

-  'Influential vulnerables' are key to spread.
-  Early adopters are mostly vulnerables.
-  Vulnerable nodes important but not necessary.
-  Groups may greatly facilitate spread.

Social contagion

The PoCSverse
Contagion
57 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary






Winning: it's not
for everyone

Superstars

Musiclab

References

Summary:

-  'Influential vulnerables' are key to spread.
-  Early adopters are mostly vulnerables.
-  Vulnerable nodes important but not necessary.
-  Groups may greatly facilitate spread.
-  Extreme/unexpected cascades may occur in highly connected networks

Social contagion

The PoCSverse
Contagion
57 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary







Winning: it's not
for everyone

Superstars

Musiclab

References

Summary:

-  'Influential vulnerables' are key to spread.
-  Early adopters are mostly vulnerables.
-  Vulnerable nodes important but not necessary.
-  Groups may greatly facilitate spread.
-  Extreme/unexpected cascades may occur in highly connected networks
-  Many potential 'influentials' exist.

Social contagion

The PoCSverse
Contagion
57 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary








Winning: it's not
for everyone

Superstars

Musiclab

References

Summary:

-  'Influential vulnerables' are key to spread.
-  Early adopters are mostly vulnerables.
-  Vulnerable nodes important but not necessary.
-  Groups may greatly facilitate spread.
-  Extreme/unexpected cascades may occur in highly connected networks
-  Many potential 'influentials' exist.
-  Average individuals may be more influential system-wise than locally influential individuals.

Social contagion

The PoCSverse
Contagion
57 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary









Winning: it's not
for everyone

Superstars

Musiclab

References

Summary:

-  'Influential vulnerables' are key to spread.
-  Early adopters are mostly vulnerables.
-  Vulnerable nodes important but not necessary.
-  Groups may greatly facilitate spread.
-  Extreme/unexpected cascades may occur in highly connected networks
-  Many potential 'influentials' exist.
-  Average individuals may be more influential system-wise than locally influential individuals.
-  'Influentials' are posterior constructs.

Social contagion

Implications:



Focus on the **influential vulnerables**.

The PoCSverse

Contagion

58 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Social contagion

The PoCVerse
Contagion
58 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Implications:



Focus on the **influential vulnerables**.



Create entities that many individuals 'out in the wild' will adopt and display rather than broadcast from a few 'influentials.'

Social contagion

The PoCSverse
Contagion
58 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models

Granovetter's model
Network version
Groups




Summary

Winning: it's not
for everyone

Superstars
Musiclab

References

Implications:

-  Focus on the **influential vulnerables**.
-  Create entities that many individuals 'out in the wild' will adopt and display rather than broadcast from a few 'influentials.'
-  Displaying can be **passive** = free (yo-yo's, fashion), or **active** = harder to achieve (political messages).

Social contagion

The PoCVerse
Contagion
58 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models

Granovetter's model
Network version
Groups





Summary

Winning: it's not
for everyone

Superstars
Musiclab

References

Implications:

-  Focus on the **influential vulnerables**.
-  Create entities that many individuals 'out in the wild' will adopt and display rather than broadcast from a few 'influentials.'
-  Displaying can be **passive** = free (yo-yo's, fashion), or **active** = harder to achieve (political messages).
-  Accept that movement of entities will be **out of originator's control**.

Social contagion

The PoCSverse
Contagion
58 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models

Granovetter's model
Network version
Groups






Summary

Winning: it's not
for everyone






Superstars
Musiclab

References

Implications:

-  Focus on the **influential vulnerables**.
-  Create entities that many individuals 'out in the wild' will adopt and display rather than broadcast from a few 'influentials.'
-  Displaying can be **passive** = free (yo-yo's, fashion), or **active** = harder to achieve (political messages).
-  Accept that movement of entities will be **out of originator's control**.
-  Possibly only **simple ideas** can spread by word-of-mouth.

Implications:

-  Focus on the **influential vulnerables**.
-  Create entities that many individuals 'out in the wild' will adopt and display rather than broadcast from a few 'influentials.'
-  Displaying can be **passive** = free (yo-yo's, fashion), or **active** = harder to achieve (political messages).
-  Accept that movement of entities will be **out of originator's control**.
-  Possibly only **simple ideas** can spread by word-of-mouth.
(Idea of opinion leaders has spread well...)

Social Contagion

The PoCSverse
Contagion
59 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary




Winning: it's not
for everyone

Superstars

Musiclab

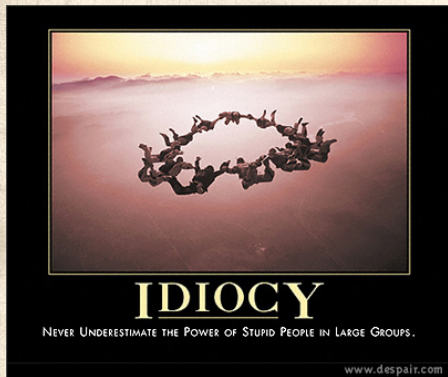
References

Messing with social connections:

-  Ads based on message content (e.g., Google and email)
-  Buzz media
-  Facebook's advertising (Beacon)

Arguably not always a good idea...

The collective...



despair.com

“Never Underestimate the Power of Stupid People in Large Groups.”

The PoCSverse

Contagion

60 of 83

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

Outline

Introduction

Simple Disease Spreading Models

Background
Prediction

Social Contagion Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not for everyone

Superstars
Musiclab

References

The PoCSverse
Contagion
61 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone

Superstars
Musiclab

References

Where do superstars come from?

The PoCVerse
Contagion
62 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models

Granovetter's model
Network version
Groups
Summary




Winning: it's not
for everyone

Superstars
Musiclab

References

Rosen (1981): **"The Economics of Superstars"**

Examples:

-  Full-time Comedians (≈ 200)
-  Soloists in Classical Music
-  Economic Textbooks (the usual myopic example)

Where do superstars come from?

The PoCVerse

Contagion

62 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone




Superstars


Musiclab

References

Rosen (1981): "The Economics of Superstars"

Examples:

-  Full-time Comedians (≈ 200)
-  Soloists in Classical Music
-  Economic Textbooks (the usual myopic example)

-  Highly skewed distributions again...

Rosen's theory:



Individual quality q maps to reward $R(q)$

Superstars

The PoCVerse

Contagion

63 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary


Winning: it's not
for everyone


Superstars

Musiclab




References

Rosen's theory:





 Individual quality q maps to reward $R(q)$

 $R(q)$ is 'convex' ($d^2 R/dq^2 > 0$)

Rosen's theory:

-  Individual quality q maps to reward $R(q)$
-  $R(q)$ is 'convex' ($d^2 R/dq^2 > 0$)
-  Two reasons:
 1. **Imperfect substitution:**
A very good surgeon is worth many mediocre ones
 2. **Technology:**
Media spreads & technology reduces cost of reproduction of books, songs, etc.

Rosen's theory:



-  Individual quality q maps to reward $R(q)$
-  $R(q)$ is 'convex' ($d^2 R/dq^2 > 0$)
-  Two reasons:
 1. **Imperfect substitution:**
A very good surgeon is worth many mediocre ones
 2. **Technology:**
Media spreads & technology reduces cost of reproduction of books, songs, etc.
-  **No social element**—success follows 'inherent quality'

Adler (1985): "Stardom and Talent"






Assumes extreme case of equal 'inherent quality'

Adler (1985): **"Stardom and Talent"**


-  Assumes extreme case of equal 'inherent quality'
-  Argues desire for coordination in knowledge and culture leads to differential success

Adler (1985): **"Stardom and Talent"**

-  Assumes extreme case of equal 'inherent quality'
-  Argues desire for coordination in knowledge and culture leads to differential success
-  Success is then **purely a social construction**

Dominance hierarchies

Chase et al. (2002): "Individual differences versus social dynamics in the formation of animal dominance hierarchies"

The aggressive female Metriaclima zebra :



Pecking orders for fish...

The PoCSverse
Contagion
65 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

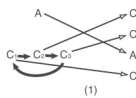
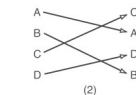
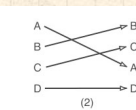
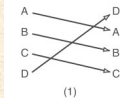
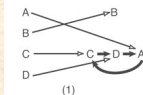
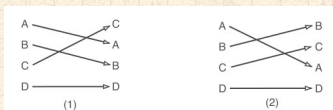
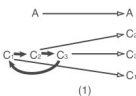
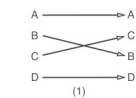
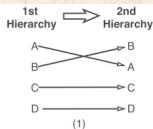
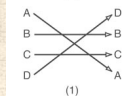
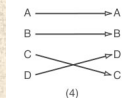
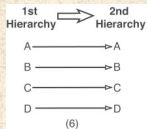
Superstars


Musiclab

References

Dominance hierarchies

Fish forget—changing of dominance hierarchies:



 22 observations: about 3/4 of the time, hierarchy changed

Outline

Introduction

Simple Disease Spreading Models

Background
Prediction

Social Contagion Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not for everyone

Superstars
Musiclab

References

The PoCSverse
Contagion
67 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone

Superstars
Musiclab

References

Music Lab Experiment

The PoCverse
Contagion
68 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



48 songs
30,000 participants

	[Help]	[Log off]	# of down loads
GROWTH PEOPLE: "names"			86
ACCEPT THAT: "other people"			52
LISTFORPEOPLE: "no way out"			45

multiple 'worlds'
Inter-world variability

Music Lab Experiment

The PoCverse
Contagion
68 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone

Superstars
Musiclab

References



BAND NAME

[Help]	[Log off]	# of down loads
GROWTH PEOPLE: "names"		86
ACCEPT THAT: "other people"		52
LISTFORPEOPLE: "no way out"		45

SONG TITLE

NUMBER OF
DOWNLOADS

48 songs
30,000 participants

multiple 'worlds'
Inter-world variability

- How probable is the world?
- Can we estimate variability?
- Superstars dominate but are unpredictable. Why?

Music Lab Experiment

The PoCverse
Contagion
69 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

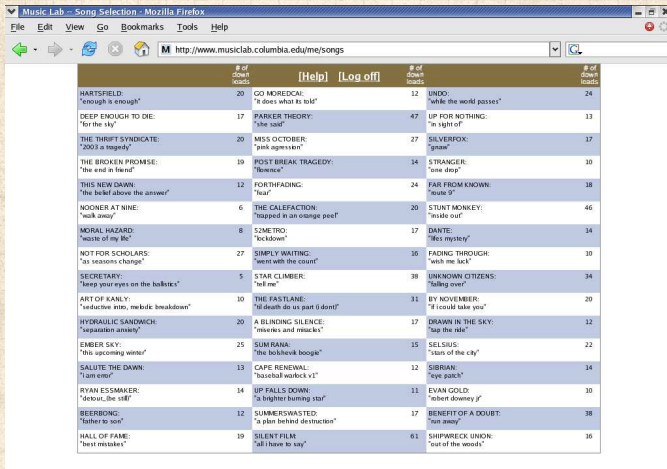
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



	# of down loads	[Help] [Log off]	# of down loads	# of down loads	
HARTSFIELD: 'enough is enough'	20	GO MOREDAI: 'It does what its told'	12	UNDO: 'while the world passes'	24
DEEP ENOUGH TO DIE: 'for the sky'	17	PARKER THEORY: 'she said'	47	LIP FOR NOTHING: 'in sight of'	13
THE THRIFT SYNDICATE: '2003 a tragedy'	20	M55 OCTOBER: 'pink aggression'	27	SILVERFOX: 'gnaw'	17
THE BROKEN PROMISE: 'the end in friend'	19	POST BREAK TRAGEDY: 'fiveness'	14	S TRANGER: 'one drop'	30
THIS NEW DAWN: 'the belief above the answer'	12	FORTHFADING: 'fear'	24	FAR FROM KNOWN: 'route 9'	18
WOONER AT NINE: 'walk away'	6	THE CALEFACTION: 'trapped in an orange peef'	20	STUNT MONKEY: 'inside our'	46
MORAL HAZARD: 'waste of my life'	8	S2METRO: 'lockdown'	17	DANTE: 'life's mystery'	14
NOT FOR SCHOLARS: 'as seasons change'	27	SIMPLY WAITING: 'went with the count'	16	FADING THROUGH: 'wish me luck'	30
SECRETARY: 'keep your eyes on the ballistics'	5	STAR CLIMBER: 'tell me'	38	UNKNOWN CITIZENS: 'falling over'	34
ART OF KANLY: 'reductive into, melodic breakdown'	10	THE FASTLANE: 'id death do us part (i dont)'	31	BY NOVEMBER: 'if i could take you'	20
HYDRAULIC SANDWICH: 'separation anxiety'	20	A BLINDING SILENCE: 'miseries and musics'	17	DRAWN IN THE SKY: 'tap the ride'	12
EMBER SKY: 'this upcoming winter'	25	SUM RANA: 'the bolshhevik boogie'	15	SELSIUS: 'stars of the city'	22
SALUTE THE DAWN: 'i am emof'	13	CAPE RENEWAL: 'baseball warlock vi'	12	SIBIRIAN: 'eye patch'	14
RYAN ESSMAKER: 'detour...be still'	14	UP FALLS DOWN: 'a brighter burning star'	11	EVAN GOLD: 'sobert downey jr'	30
BEERBONG: 'father to son'	12	SUMMERSWASTED: 'a plan behind destruction'	17	BENEFIT OF A DOUBT: 'run away'	38
HALL OF FAME: 'best mistakes'	19	SILENT FILM: 'all i have to say'	61	SHIPWRECK UNION: 'out of the woods'	36

Salganik et al. (2006) "An experimental study of
inequality and unpredictability in an artificial cultural
market"



Music Lab Experiment

The PoCverse
Contagion
70 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

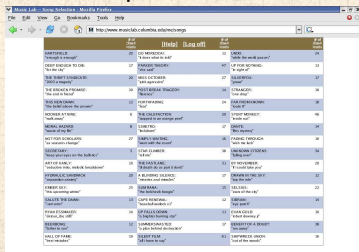
Winning: it's not
for everyone

Superstars

Musiclab

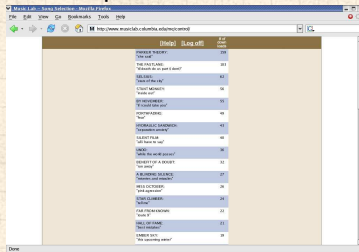
References

Experiment 1



Rank	Artist	Year	Popularity	Score
1	WIREHEADS	1987	100	100
2	THROUGH A STRAW	1987	95	95
3	DEEP DISCO TO DIE	1987	90	90
4	THE SHARP TONGUES	1987	85	85
5	THE SHARP TONGUES	1987	80	80
6	THE SHARP TONGUES	1987	75	75
7	THE SHARP TONGUES	1987	70	70
8	THE SHARP TONGUES	1987	65	65
9	THE SHARP TONGUES	1987	60	60
10	THE SHARP TONGUES	1987	55	55
11	THE SHARP TONGUES	1987	50	50
12	THE SHARP TONGUES	1987	45	45
13	THE SHARP TONGUES	1987	40	40
14	THE SHARP TONGUES	1987	35	35
15	THE SHARP TONGUES	1987	30	30
16	THE SHARP TONGUES	1987	25	25
17	THE SHARP TONGUES	1987	20	20
18	THE SHARP TONGUES	1987	15	15
19	THE SHARP TONGUES	1987	10	10
20	THE SHARP TONGUES	1987	5	5

Experiments 2-4



Rank	Artist	Year	Popularity	Score
1	WIREHEADS	1987	100	100
2	THROUGH A STRAW	1987	95	95
3	DEEP DISCO TO DIE	1987	90	90
4	THE SHARP TONGUES	1987	85	85
5	THE SHARP TONGUES	1987	80	80
6	THE SHARP TONGUES	1987	75	75
7	THE SHARP TONGUES	1987	70	70
8	THE SHARP TONGUES	1987	65	65
9	THE SHARP TONGUES	1987	60	60
10	THE SHARP TONGUES	1987	55	55
11	THE SHARP TONGUES	1987	50	50
12	THE SHARP TONGUES	1987	45	45
13	THE SHARP TONGUES	1987	40	40
14	THE SHARP TONGUES	1987	35	35
15	THE SHARP TONGUES	1987	30	30
16	THE SHARP TONGUES	1987	25	25
17	THE SHARP TONGUES	1987	20	20
18	THE SHARP TONGUES	1987	15	15
19	THE SHARP TONGUES	1987	10	10
20	THE SHARP TONGUES	1987	5	5



Music Lab Experiment

The PoCverse
Contagion
71 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

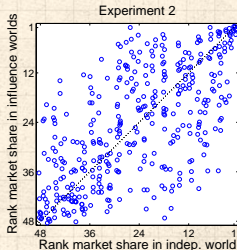
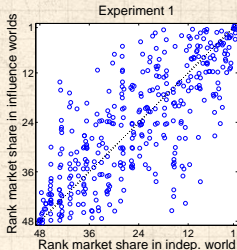
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



Variability in final rank.

Music Lab Experiment

The PoCVerse
Contagion
72 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

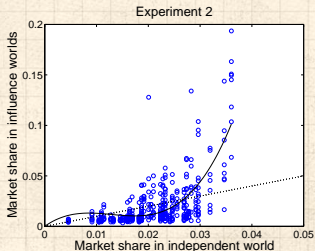
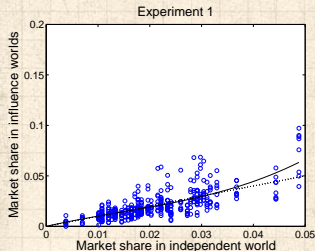
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



Variability in final number of downloads.

Music Lab Experiment

The PoCSverse
Contagion
73 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

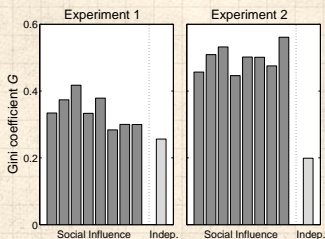
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



Inequality as measured by Gini coefficient:

$$G = \frac{1}{(2N_s - 1)} \sum_{i=1}^{N_s} \sum_{j=1}^{N_s} |m_i - m_j|$$

Music Lab Experiment

The PoCVerse
Contagion
74 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

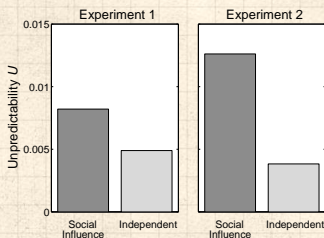
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



Unpredictability

$$U = \frac{1}{N_s \binom{N_w}{2}} \sum_{i=1}^{N_s} \sum_{j=1}^{N_w} \sum_{k=j+1}^{N_w} |m_{i,j} - m_{i,k}|$$

Music Lab Experiment

The PoCSverse

Contagion

75 of 83

Sensible result:



Stronger social signal leads to **greater following**
and **greater inequality**.

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not
for everyone

Superstars

Musiclab

References

Music Lab Experiment

The PoCSverse
Contagion
75 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models


Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone


Superstars
Musiclab

References

Sensible result:

 Stronger social signal leads to **greater following**
and greater inequality.

Peculiar result:

 Stronger social signal leads to greater
unpredictability.

Music Lab Experiment

The PoCVerse
Contagion
75 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models


Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone


Superstars
Musiclab

References


Sensible result:

 Stronger social signal leads to **greater following**
and greater inequality.

Peculiar result:

 Stronger social signal leads to greater
unpredictability.

Very peculiar observation:

 The most unequal distributions would suggest the
greatest variation in underlying 'quality.'

Music Lab Experiment

The PoCSverse
Contagion
75 of 83

Introduction

Simple Disease
Spreading Models

Background
Prediction

Social Contagion
Models


Granovetter's model
Network version
Groups
Summary

Winning: it's not
for everyone


Superstars
Musiclab

References


Sensible result:


 Stronger social signal leads to **greater following**
and **greater inequality**.

Peculiar result:

 Stronger social signal leads to greater
unpredictability.

Very peculiar observation:

 The most unequal distributions would suggest the
greatest variation in underlying 'quality.'

 But success may be due to social construction
through **following**...

Music Lab Experiment—Sneakiness

The PoCSverse
Contagion
76 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

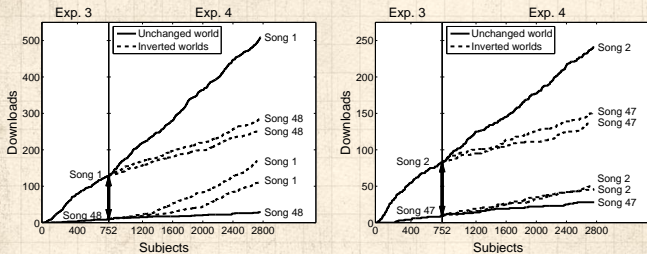
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



Inversion of download count

Music Lab Experiment—Sneakiness

The PoCverse
Contagion
76 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

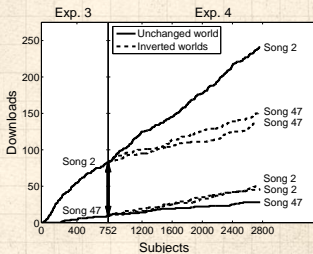
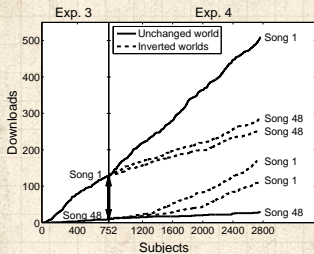
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References



Inversion of download count



The 'pretend rich' get richer ...

Music Lab Experiment—Sneakiness

The PoCverse
Contagion
76 of 83

Introduction

Simple Disease
Spreading Models

Background

Prediction

Social Contagion
Models

Granovetter's model

Network version

Groups

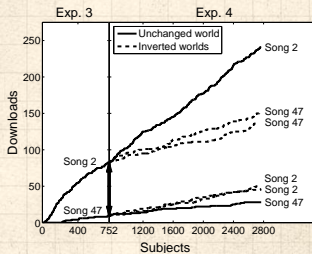
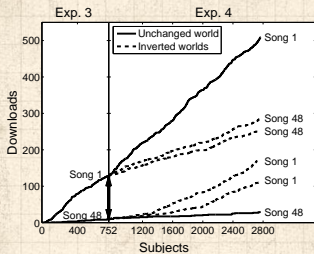
Summary

Winning: it's not
for everyone

Superstars

Musiclab

References






- 🧱 Inversion of download count
- 🧱 The 'pretend rich' get richer ...
- 🧱 ... but at a slower rate

References I

- [1] M. Adler.
Stardom and talent.
[American Economic Review](#), pages 208–212,
1985. pdf ↗
- [2] S. Bikhchandani, D. Hirshleifer, and I. Welch.
A theory of fads, fashion, custom, and cultural
change as informational cascades.
[J. Polit. Econ.](#), 100:992–1026, 1992.
- [3] S. Bikhchandani, D. Hirshleifer, and I. Welch.
Learning from the behavior of others:
Conformity, fads, and informational cascades.
[J. Econ. Perspect.](#), 12(3):151–170, 1998. pdf ↗

References II

- [4] J. M. Carlson and J. Doyle.
Highly optimized tolerance: A mechanism for power laws in designed systems.
[Phys. Rev. E, 60\(2\):1412–1427, 1999. pdf](#) 
- [5] J. M. Carlson and J. Doyle.
Highly Optimized Tolerance: Robustness and design in complex systems.
[Phys. Rev. Lett., 84\(11\):2529–2532, 2000. pdf](#) 
- [6] I. D. Chase, C. Tovey, D. Spangler-Martin, and M. Manfredonia.
Individual differences versus social dynamics in the formation of animal dominance hierarchies.
[Proc. Natl. Acad. Sci., 99\(8\):5744–5749, 2002. pdf](#) 

References III

- [7] M. Gladwell.
The Tipping Point.
Little, Brown and Company, New York, 2000.
- [8] J. P. Gleeson.
Cascades on correlated and modular random networks.
Phys. Rev. E, 77:046117, 2008. pdf ↗
- [9] J. P. Gleeson and D. J. Cahalane.
Seed size strongly affects cascades on random networks.
Phys. Rev. E, 75:056103, 2007. pdf ↗
- [10] M. Granovetter.
Threshold models of collective behavior.
Am. J. Sociol., 83(6):1420–1443, 1978. pdf ↗



References IV

- [11] E. Hoffer.
The Passionate State of Mind: And Other Aphorisms.
Buccaneer Books, 1954.
- [12] E. Katz and P. F. Lazarsfeld.
Personal Influence.
The Free Press, New York, 1955.
- [13] T. Kuran.
Now out of never: The element of surprise in the east european revolution of 1989.
World Politics, 44:7-48, 1991. pdf ↗

References V

- [14] T. Kuran.
Private Truths, Public Lies: The Social Consequences of Preference Falsification.
Harvard University Press, Cambridge, MA, Reprint edition, 1997.
- [15] J. D. Murray.
Mathematical Biology.
Springer, New York, Third edition, 2002.
- [16] S. Rosen.
The economics of superstars.
Am. Econ. Rev., 71:845–858, 1981. pdf ↗
- [17] M. J. Salganik, P. S. Dodds, and D. J. Watts.
An experimental study of inequality and unpredictability in an artificial cultural market.
Science, 311:854–856, 2006. pdf ↗

References VI

- [18] T. C. Schelling.
Dynamic models of segregation.
[J. Math. Sociol.](#), 1:143–186, 1971. [pdf](#) 
- [19] T. C. Schelling.
Hockey helmets, concealed weapons, and
daylight saving: A study of binary choices with
externalities.
[J. Conflict Resolut.](#), 17:381–428, 1973. [pdf](#) 
- [20] T. C. Schelling.
Micromotives and Macrobehavior.
Norton, New York, 1978.
- [21] D. Sornette.
Critical Phenomena in Natural Sciences.
Springer-Verlag, Berlin, 1st edition, 2003.

[22] D. J. Watts.

A simple model of global cascades on random networks.

[Proc. Natl. Acad. Sci., 99\(9\):5766–5771, 2002.](#)

[pdf](#) 